



Learn what to recommend to your customers on their ALM journey

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PUBLIC



The Application Lifecycle Management Product Portfolio of SAP

SAP Solution Manager
for hybrid solutions



SAP Focused Run
for hybrid solutions



SAP Cloud ALM
for hybrid cloud solutions



Three strategic ALM solutions to match customer reality!

Focus of this presentation: SAP Cloud ALM and SAP Solution Manager

SAP Solution Manager for hybrid solutions



SAP Cloud ALM for hybrid cloud solutions

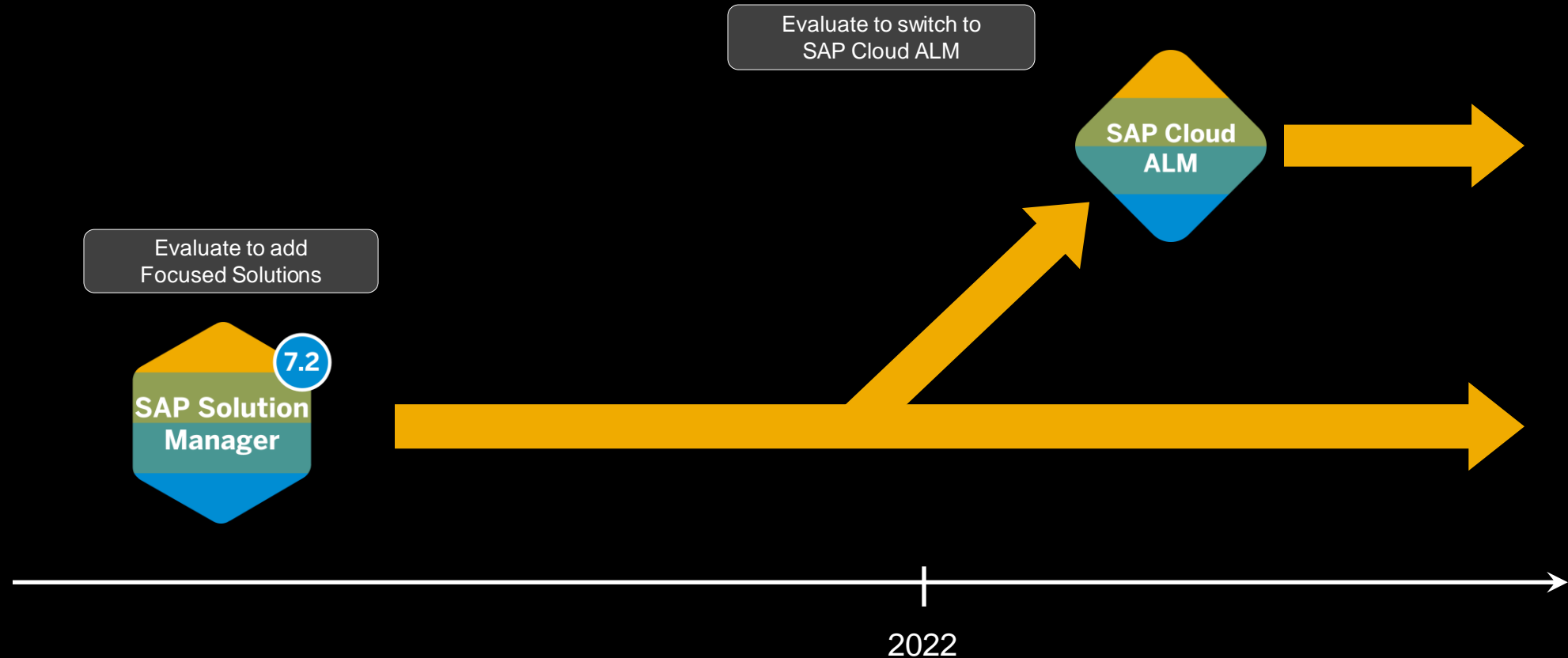


SAP Focused Run for hybrid solutions



SAP Focused Run can be operated side-by-side with both SAP Cloud ALM and SAP Solution Manager, if necessary.

What can SAP Solution Manager customers do NOW?



SAP Solution Manager is a strategic ALM platform with mainstream maintenance until 2027 and further maintenance options afterwards.

SAP ALM Maintenance Strategy

SAP Solution Manager follows the maintenance strategy of the SAP Business Suite. If you need to extend maintenance for SAP Business Suite, extended maintenance for SAP Solution Manager (process management, test suite, change & release management, ITSM) is also included.

SAP Cloud ALM is designed to support ALM for the Intelligent, Sustainable Enterprise, including SAP S/4HANA (all deployments).

SAP Cloud ALM is attractive for SAP Solution Manager customers: cost of operation and maintenance, functionality, ease of use and adoption, foundational support for today's customer landscape (SAP Business Suite, SAP PI/PO)

SAP Cloud ALM is the next generation ALM platform for SAP customers. SAP Cloud ALM is an independent new product line and is not the successor of SAP Solution Manager.

SAP has not decided about a successor to SAP Solution Manager 7.2. SAP has currently no planning for that.

SAP S/4HANA: the right fit for every organization

ONE Data Model • ONE Semantic • ONE User Experience

As a Service

As a Product



SAP S/4HANA Cloud

Complete, modern, SaaS ERP

Our strategic choice for companies ready to embrace the future of ERP with a **new implementation and predefined processes**

Public cloud



SAP S/4HANA Cloud, private edition

Cloud value, traditional flexibility & full scope

Designed to provide innovation and cloud value while allowing customers to retain their investments by **converting their existing system(s)**

Private cloud



SAP S/4HANA

Total control and individualization

Innovative, intelligent ERP for customers that require **maximum control of their ERP system**

with existing
IaaS partnerships

in own
data centers

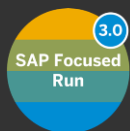
Private cloud

On premise

Recommendations for Customers moving to the Cloud - 2022

| | SAP S/4HANA Cloud (public cloud) | SAP S/4HANA Cloud, private edition | SAP S/4HANA SAP Business Suite (on-premise with service provider) |
|-------------------------|-------------------------------------|--|--|
| Conversion / Transition | n/a | SAP Solution Manager or SAP Cloud ALM* | SAP Solution Manager |
| Implementation | SAP Cloud ALM | | |
| Operations | | SAP Cloud ALM | SAP Cloud ALM |

* Evaluate SAP Cloud ALM for available and upcoming functions



Service providers can monitor the customer landscapes centrally with SAP Focused Run

New SAP Community Blog Series: ALM for SAP S/4HANA Cloud – SAP Cloud ALM or SAP Solution Manager?

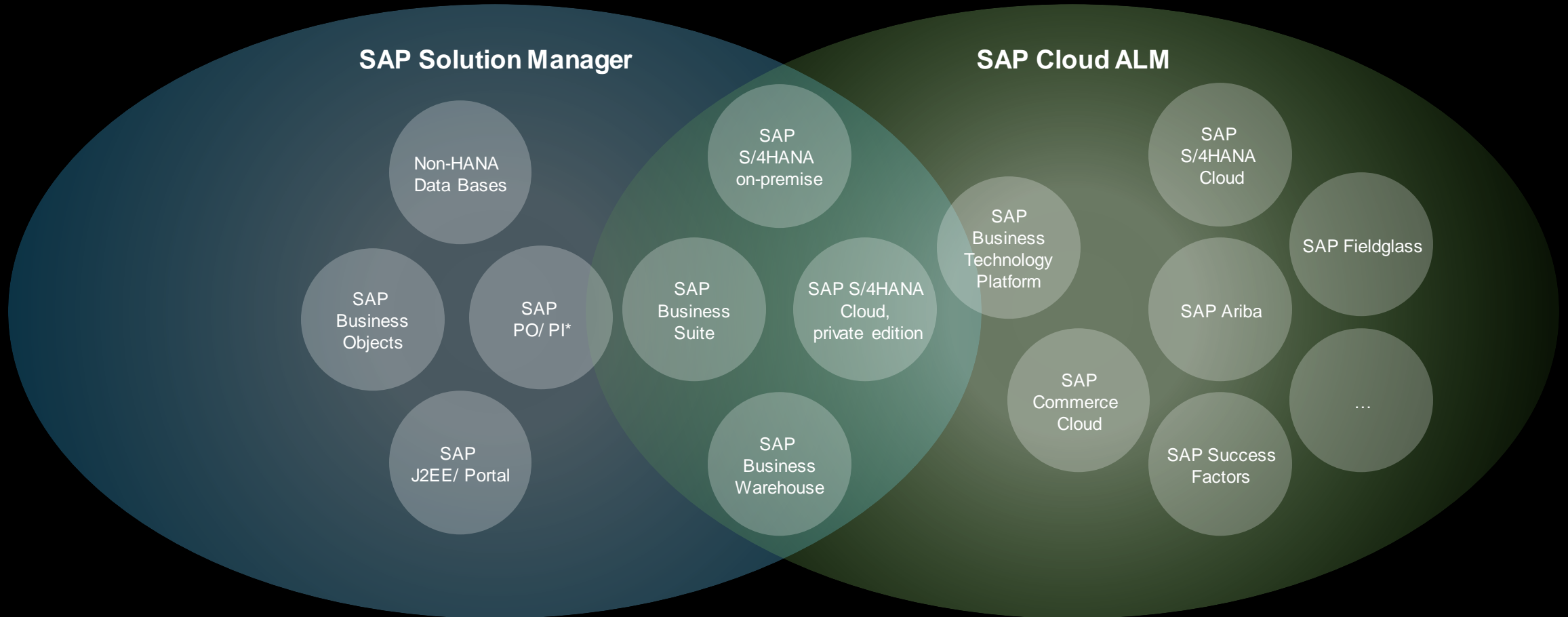
Planned blog posts:

- [ALM for SAP S/4HANA Cloud – SAP Cloud ALM or SAP Solution Manager?](#)
- [ALM for SAP S/4HANA Cloud – What Fits to Your Solution?](#)
- [ALM for SAP S/4HANA Cloud – What Are the Costs?](#)
- [Task and Requirement Management – SAP Cloud ALM or SAP Solution Manager?](#)
- [Process Management – SAP Cloud ALM or SAP Solution Manager?](#)
- [Managing Custom Code – SAP Cloud ALM or SAP Solution Manager?](#)
- Test Management – SAP Cloud ALM or SAP Solution Manager?
- Technical Change Control – SAP Cloud ALM or SAP Solution Manager?
- Analytics – SAP Cloud ALM or SAP Solution Manager?
- Application Operations – SAP Cloud ALM or SAP Solution Manager?
- Business Process Operations – SAP Cloud ALM or SAP Solution Manager?
- IT Service Management – SAP Cloud ALM or SAP Solution Manager?
- Support Services – SAP Cloud ALM or SAP Solution Manager?

2 to 3
posts per
week until
June 1st

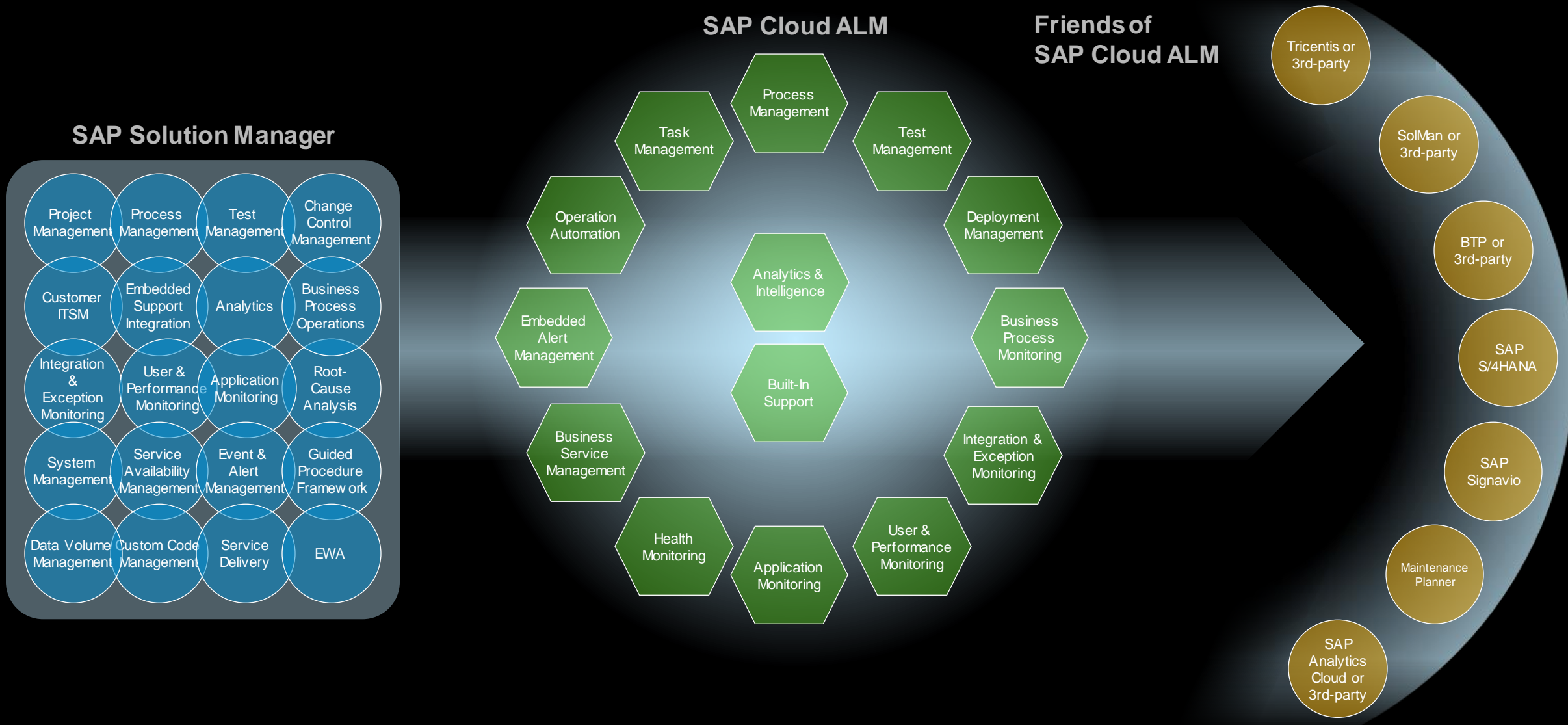
Recommended ALM Solution per Landscape

Based on Content Availability

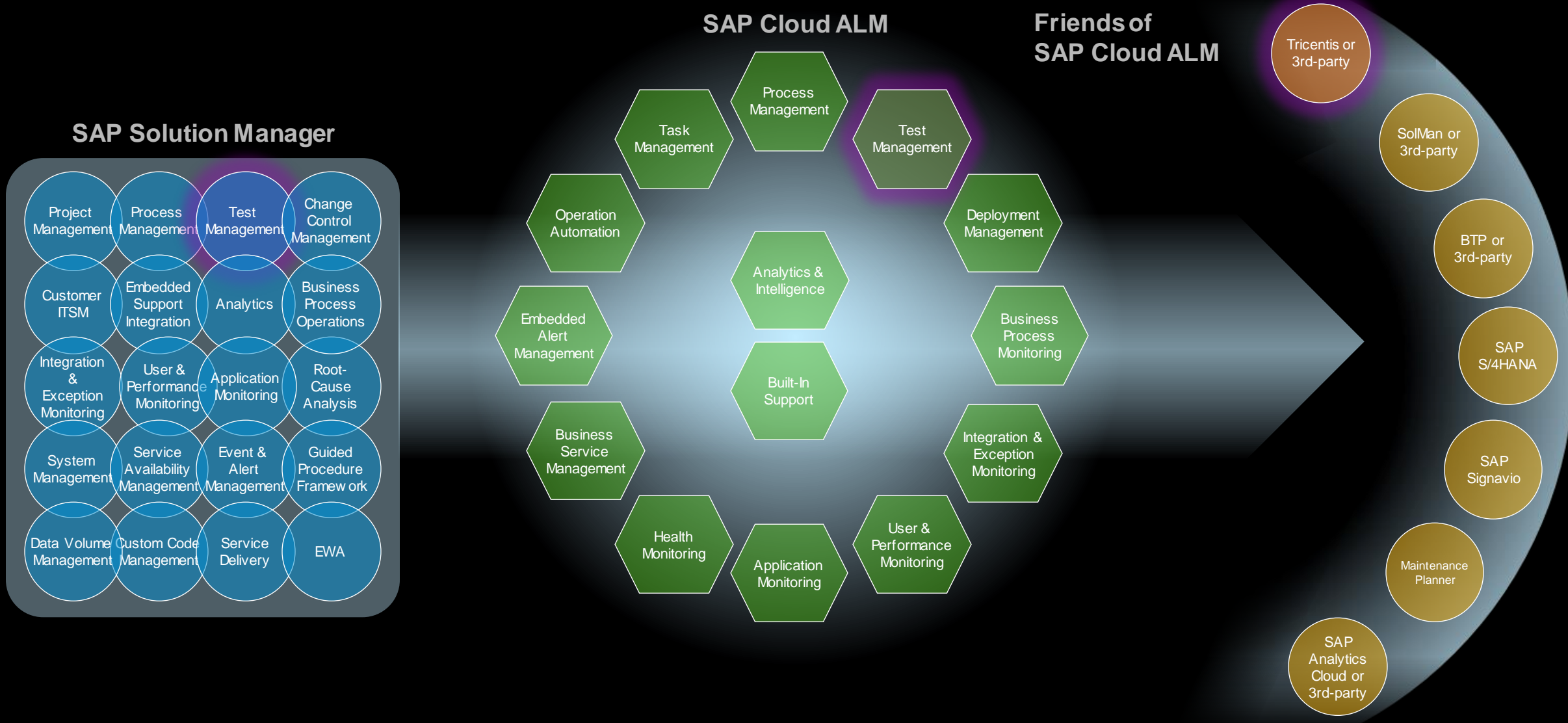


*) Not yet integrated in Integration Monitoring of SAP Cloud ALM.
This is the current state and may be adjusted depending on customer feedback if viable without agents.

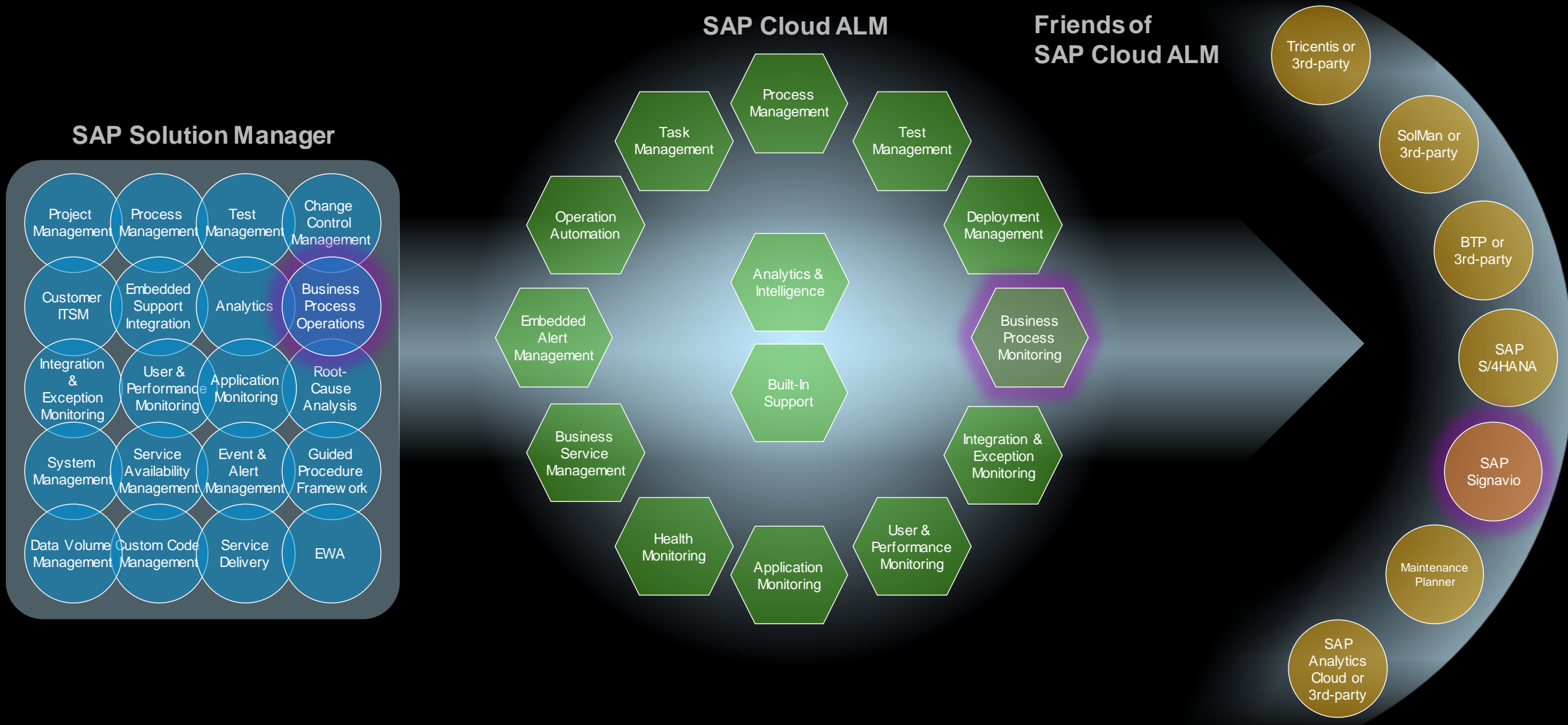
The modularization of ALM



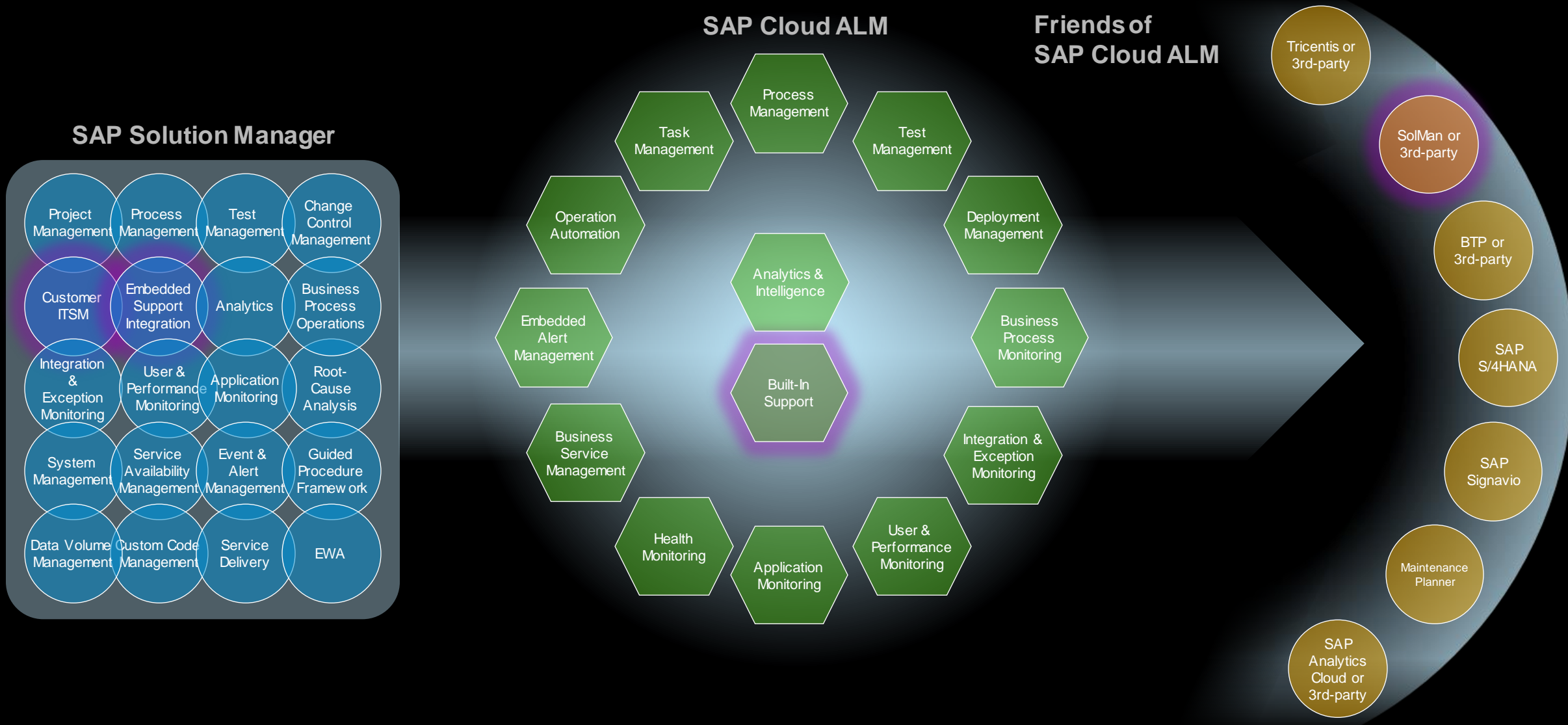
The modularization of ALM: Example for Build



The modularization of ALM: Example for Operations



The modularization of ALM: ITSM and Embedded Support



Summary



Summary: What your customers need to consider

Finding the best ALM solution is depending on multiple aspects:

ALM strategy

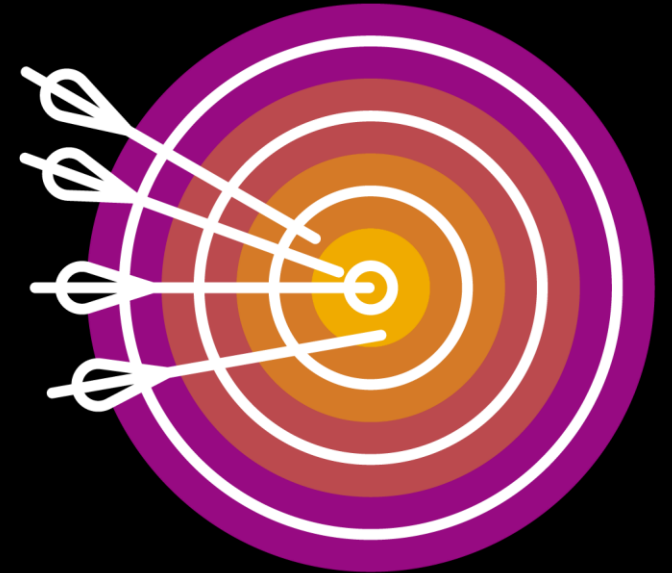
What are the required ALM features?

Landscape strategy

Legacy or cloud?

(Cloud) mindset

Following a fit-to-standard or a fit-gap approach?



How SAP supports the transition to SAP Cloud ALM



Prepare

- SAP Cloud ALM Roadmap Service
- SAP Cloud ALM Readiness Check
- Readiness Check PE Services

Implement

- Expert Guided implementation for SAP Cloud ALM
- SAP Cloud ALM missions in the SAP Discovery Center
- Transfer selected data (e.g. process content)

Go-Live and Adopt

- SAP Cloud ALM Launch check

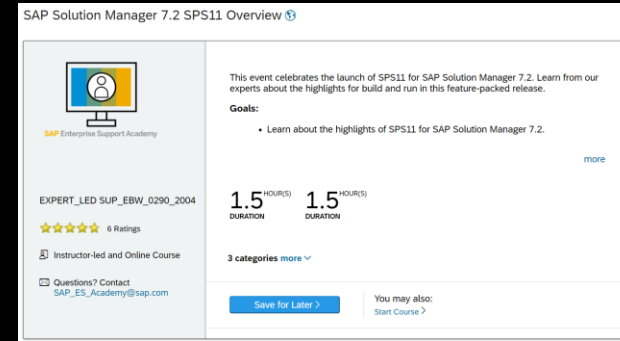
Further information



Stay in touch with ALM

Want to learn more?

Join our regular “[What’s new](#)” webinars!



SAP Solution Manager 7.2 SPS11 Overview

This event celebrates the launch of SPS11 for SAP Solution Manager 7.2. Learn from our experts about the highlights for build and run in this feature-packed release.

Goals:

- Learn about the highlights of SPS11 for SAP Solution Manager 7.2.

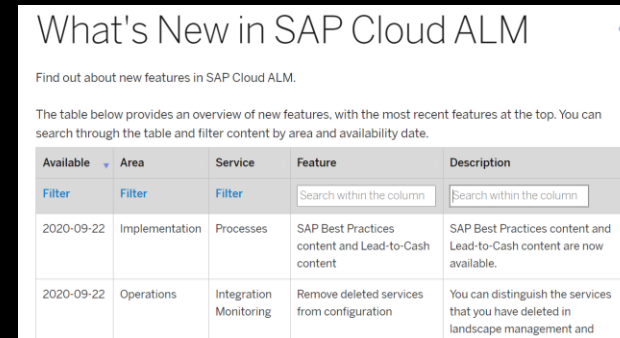
1.5 HOURS DURATION | 1.5 HOURS DURATION

3 categories more

Save for Later | You may also: Start Course

Want to stay up to date?

See the “[What’s New](#)” section in the help portal!



What's New in SAP Cloud ALM

Find out about new features in SAP Cloud ALM.

The table below provides an overview of new features, with the most recent features at the top. You can search through the table and filter content by area and availability date.

| Available | Area | Service | Feature | Description |
|------------|----------------|------------------------|---|--|
| Filter | Filter | Filter | Search within the column | Search within the column |
| 2020-09-22 | Implementation | Processes | SAP Best Practices content and Lead-to-Cash content | SAP Best Practices content and Lead-to-Cash content are now available. |
| 2020-09-22 | Operations | Integration Monitoring | Remove deleted services from configuration | You can distinguish the services that you have deleted in landscape management and |

Want to get regular updates?

Join our monthly [SAP Community Call for ALM](#) and our [SAP Community Call for SAP Cloud ALM Experts!](#)



SAP Cloud ALM Expert Community Call

Join us every month to interact with experts and your peers as they share news, lessons learned and best practices about SAP Cloud ALM for implementation and operations.


Application Lifecycle Management Community Call

The free monthly webinar provides everything you need to know about SAP's Application Lifecycle Management (ALM) offerings. Get the latest news directly from SAP's topic experts!

ALM Events

SAP ALM Events & Webcasts

Learn everything you need to know about Application Lifecycle Management, get the latest news, and have your questions answered with our various ALM event formats!




ALM Roadshows

Virtual 4-hour ALM overview events for a local or regional target group.

Upcoming Roadshows:

- ✓ April 26: Netherlands ([register here](#))
- ✓ May 2022: Sweden (tbc)
- ✓ June 2022: Oslo, Norway (tbc)

[Info & Registration](#)



SAP Community Calls


Monthly 1h-sessions covering ALM topics, including extensive Q&A possibility.

Next Community Calls:

- ✓ **May 4:** SAP Community Call for SAP Cloud ALM Experts
- ✓ **May 18:** SAP Community Call for ALM
- ✓ **June 1:** SAP Community Call for SAP Cloud ALM Experts
- ✓ **June 22:** SAP Community Call for ALM

All calls start at 4pm CEST.

[Info & Registration](#)



What's New Calls


Webcasts showing new and improved features of recent ALM software releases.

Next Webcasts:

- ✓ **April 27 & 28:** What's New in SAP Cloud ALM Q1/2022 ([Register here](#))
- ✓ **June 21:** What's New in SAP Focused Run 3.0 FPS03

Calls for SAP Solution Manager and Focused Solutions after each release

[Info & Registration](#)



SAP ALM Summits

Large-scale virtual events with keynotes and expert sessions on all ALM topics.

ALM Summits 2022:

- ✓ APJ: July 26-29
- ✓ EMEA: October 18-21*
- ✓ NA: November 15-17*

(*dates are in planning and subject to change)

[Info & Registration](#)

Exclusive SAP ALM Partner Event
SAP ALM Partner Conference EMEA | May 17 - 18, 2022 | SAP St. Leon-Rot, Germany | [Register here](#) (SAP Partners only)

<https://support.sap.com/alm-events>

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Zusätzliche Informationen zur Marke und Vermerke finden Sie auf der Seite www.sap.com/trademark

SAP INNOVATION AWARDS 2022

[BMC Switzerland AG
Freudenberg](https://www.bmc-switzerland.com/de/mountain-freudenberg)

NON-SAP IMAGE SOURCES:

BMC: <https://www.bmc-switzerland.com/de/mountain-freudenberg>
Freudenberg: <https://www.freudenberg.com/technologies/household-textiles>

THE BEST RUN 