#SkillsforSuccess
Build Your Skills for SAP S/4HANA

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June 3, 2020
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SAP S/4HANA Movement Program
Your Vision-to-Value Journey

S/4HANA MOVEMENT Program answers customers most essential questions:
• What are the benefits to “MOVE” now?
• How does SAP S/4HANA address my business and IT requirements?
• How does SAP optimize my Total Cost of Implementation (TCI) / Total Cost of Ownership (TCO)?
• Is there sufficient capacity on the market to manage all aspects of the transformation?

Key program activities are linked to the questions above:
- Continue to enhance the attractiveness of the SAP S/4HANA product
- Optimize tools for the entire customer journey
- Optimize and scale customer engagement frameworks
- Engage and educate the ecosystem

Intelligent Enterprise
SAP S/4HANA Movement Program
Your Vision-to-Value Journey

1. Align on Vision & Strategy
2. Build the Case
3. Plan the Path Forward
4. Deliver Business Value

Intelligent Enterprise
Enterprise Transformation
End-to-end business transformation
Extended Enterprise Core
New enterprise core and selective business innovations
New Enterprise Core
New core with similar scope
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<td>Eva Zauke</td>
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<td>All</td>
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# Agenda

1. Why SAP S/4HANA skills matter?  
   - Eva Zauke

2. SAP’s role-based enablement offering for SAP professionals and SAP users

3. Learning for the SAP S/4HANA Professional | Demo

4. Learning for the SAP S/4HANA User | Demo

5. Call to Action and Q&A
How to close the knowledge and skills gap keeps CEOs awake

Top threats seen by CEOs

1. Over regulation
2. Policy uncertainty
3. Availability of key skills
4. Trade conflicts
5. Cyber threats
6. Geopolitical uncertainty
7. Protectionism
8. Populism
9. Speed of technological change

Impact of skills gap on company’s success

- We are not able to innovate effectively
- Our people costs are rising more than expected
- Our quality standards and/or customer experience are impacted
- We are unable to pursue a market opportunity
- We are missing our growth targets
- We cancelled or delayed a key strategic initiative
- There is no impact on my organization’s growth or profitability

Source: PwC, 22nd Annual Global CEO Survey, 2019; charts indicate percentage of respondents
Training and enablement for project teams, admins, key- and end-users drive transformation success

Transformation success is more than three times likelier when organizations have invested the right amount in digital talent.²

² McKinsey, Unlocking success in digital transformations, October 2018
People make digital transformation a success

Digital skill development is a key success factor for driving a company’s transformation towards the intelligent enterprise.

Opportunities with the Intelligent Enterprise

- Technology is the driver of innovation in the digital economy
- The intelligent enterprise offers plenty of opportunity to impact
  - top line (business model innovation)
  - bottom line (operational excellence)
  - and green line (sustainability)

Business and IT need digital skills to capitalize on the opportunities

- Future success largely depends on digital skills to explore these opportunities.
- Business and IT need the right skills to recognize the potential, define a digital vision for their companies, work out execution plans for how to get there and capitalize on that potential.
- With the knowledge to identify digital opportunities and with an upskilled workforce to implement the strategies, businesses will be able to create and execute effective digital strategies.
As companies are transforming to intelligent enterprises, they are experiencing a change in workforce skills they need to thrive and grow.
Agenda

1. Why SAP S/4HANA skills matter?

2. SAP’s role-based enablement offering for SAP professionals and SAP users
   - Eva Zauke

3. Learning for the SAP S/4HANA Professional | Demo

4. Learning for the SAP S/4HANA User | Demo

5. Call to Action and Q&A
SAP’s role-based enablement offering for SAP professionals and SAP users drive adoption and customer success

For SAP professionals
Digital learning and enablement services blended with instructor led live training to gain and keep skills up-to-date

For SAP users
Intelligent in-app user assistance to drive user productivity and adoption

* ILT: Instructor-led Training

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Learning offerings for SAP Professionals
Digital learning and enablement services blended with instructor led live training to gain and keep skills up-to-date

Learning for SAP Professionals
- Project team members
- Consultants
- Administrators
- Developers

Guides with recommended learning activities
- SAP’s Learning Journeys

Self-paced digital learning
- openSAP
- SAP Learning Hub with SAP Live Access

Guided instructor led training
- Classroom training
- SAP Live Class (virtual classroom)
- SAP Blended Learning Academy

Recognized Professional SAP expertise
- SAP Global Certification

SAP Help and Assistance
- SAP Help Portal

Advice and Consulting
- SAP Education consulting
**SAP Learning Hub: Digital learning for all Professionals**

**Learning Journeys**
Learning offerings with relevant learning scenarios (get an overview, become competent, stay current) for multiple roles

**SAP Learning Rooms**
Collaboration, social learning, community videos, events, and more led by experts from SAP

**Learning Content**
Thousands of self-paced titles in various formats and languages:
- E-books and e-learning courses
- Stay-current learning

**SAP Live Access**
Option for on-demand access to live, preconfigured training systems

**Learning Management System**
Powerful learning management capabilities to manage corporate and company-wide enablement

**SAP Global Certification**
is an exam conducted by SAP, to help validate the expertise and experience. Relevant for professionals who are looking to be placed in a SAP environment. SAP Global certification is recognized globally and is a standardized criterion for several roles and responsibilities.

**SAP Learning Hub Editions**
- Discovery edition (14-day free access)
- Professional edition
- Solution editions (SAP S/4 HANA Cloud, Digital Platforms, Procurement and Networks, Analytics, Customer Experience, IoT and Digital Supply Chain, People Engagement, Finance)
- Business edition
- Student edition
- Edition for SAP Enterprise Support
- Edition for SAP PartnerEdge
- Edition for SAP Business One
The key element to learn about SAP S/4HANA, SAP S/4HANA Cloud or any SAP innovation are Learning Journeys

- SAP’s Learning Journeys are structured guides to help a learner understand and navigate the recommended learning activities to accomplish a learning goal.

Learning Journeys
- are structured per SAP product and per role.
- outline all relevant learning offerings, including SAP Learning Hub, openSAP courses, classroom training, and all other related digital offerings.

Available inside SAP Learning Hub and on SAP Help Portal
https://help.sap.com/LearningJourneys
Learning Journeys guide your learning from beginning to certification and help to keep your skills up to date

Learning Journey example: SAP S/4HANA Cloud - Finance
SAP Live Class | The face-to-face online class

- Ensures a premium digital learning experience
- Offers location-independent classes, enabling learning from the workplace or from home
- Integrates real-time videos of all students
- Provides a human touch to digital learning

SAP Live Class
Selected examples:
- Integrated Business Processes in SAP S/4HANA
- Technology Fundamentals for SAP S/4HANA
- Innovative Logistics Processes in SAP S/4HANA
- Financial Accounting in SAP S/4HANA for SAP ERP FI Professionals (Delta)
- SAP Central Finance in SAP S/4HANA

Brandon Hall Silver Award for "Best Advance in Technology for Virtual Classroom Technology"
Top learning topics for SAP S/4HANA across major channels

openSAP
- SAP S/4HANA Movement specific courses focused on conversion and innovation topics:
  - Building tomorrow’s ERP with SAP S/4HANA
  - Getting Started with SAP Model Company
  - Migrating Your Business Data to SAP S/4HANA – New Implementation
  - Business Process Automation in SAP S/4HANA with SAP Intelligent RPA
  - Implementing SAP S/4HANA Cloud with the Central Business Configuration Capability

SAP Learning Hub
- SAP S/4HANA on AnyPremise
  - SAP S/4HANA Overview
  - SAP Business Suite to SAP S/4HANA Delta
  - Overview of Financials in SAP S/4HANA
- SAP S/4HANA Cloud
  - SAP S/4HANA Cloud Implementation Fundamentals
  - Implementing SAP S/4HANA Cloud – Finance
  - SAP S/4HANA Cloud Implementation Learning Room

SAP Instructor Led Training
- SAP S/4HANA on AnyPremise
  - SAP S/4HANA Overview
  - Innovative Logistics Processes in SAP S/4HANA
  - Integrated Business Processes in SAP S/4HANA
- SAP S/4HANA Cloud
  - SAP S/4HANA Cloud Implementation Fundamentals
  - Implementing SAP S/4HANA Cloud – Finance
  - Implementing SAP S/4HANA Cloud - Sales
The SAP Blended Learning Academy is a guided modular training program that combines virtual instructor led live classroom learning units with self-study learning via the SAP Learning Hub as well as access to the training systems and ends in the SAP consultant certification.

Key Components

- Defined start and end date: 3-5 months duration, depending on the Learning Journey
- Instructor-led kick-off event (SAP Live Class)
- Self-Study phase including
  - Engaging eLearning and multi-media formats in SAP Learning Hub
  - Hands-on Practice with SAP Live Access
  - SAP Learning Room with instructor-led guidance and social exchange during the complete learning process
- Scheduled, halfway SAP Live Class session for review and Q&A
- Instructor-led wrap up event for final review and certification preparation (SAP Live Class)
- Certification (SAP Global Certification)
SAP Global Certification
Innovative, trusted and globally recognized certification for professional SAP expertise

Interactive, user-friendly learning and certification exams via SAP Learning Hub.

150+ certifications by area of focus and skill level to gain specialized skills and expertise.

Anytime, anywhere access to certification training and exams

- **Online**: Remotely proctored and can be taken at home on the computer
- **On-site**: Taken in person by booking at a SAP Training Center* near you.

Globally recognized certification with standardized criterion for major SAP roles and responsibilities.

Digital badges to verify certification status and skills, and make learning achievements visible.

Stay current content and assessments for new SAP releases to keep skills up-to-date.

* Onsite exams are also available online, SAP selects the onsite exam location

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**SAP Enable Now**

Enabling SAP users with intelligent user assistance embedded in SAP solutions

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1. **Intelligent in-app user assistance**

   Providing user enablement “in the flow of work,” in the moment of need and embedded in the application.

   - Contextual help
   - Embedded learning
   - Guided tours

2. **Customer-specific enablement**

   With **SAP Enable Now**, customers and partners can customize standard content and create new content to build customer-specific enablement.

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**Already available for below solutions, further products planned**

- **SAP S/4HANA Cloud**
- **SAP S/4HANA**
- **SAP Cloud Platform**
- **SAP SuccessFactors**
- **SAP Fieldglass**
- **SAP Customer Experience**
  - SAP Marketing Cloud
  - SAP Sales Cloud
- **SAP Integrated Business Planning**
- **SAP Digital Manufacturing Cloud**
Select partner and customer success stories

**SAP Learning Hub**

**SAP Enable Now**

**SAP Education Consulting**

**Financial services**  
Germany  
SAP Learning Hub, SAP Enable Now  
SAP S/4HANA implementation  
Services: Learning Need Analysis, enablement strategy, enablement content development, train the trainer

**Consumer products**  
Germany  
3,000 affected users  
SAP Enable Now  
SAP S/4HANA implementation  
Services: Learning Need Analysis, enablement strategy, enablement content development (more than 1000 recordings), train the trainer

**Food and beverage company**  
Switzerland  
300,000 employees  
SAP Learning Hub, SAP Enable Now, SAP User Experience Mngmt. by Knoa  
Services: Set-up enablement architecture, systems and learning organization for performance support and embedded learning for more than 40 applications
Wrap-up and call to action

People make transformation to SAP S/4HANA a success

Training and enablement for project teams, admins, key- and end-users drive a successful transformation to SAP S/4HANA.

Enablement Planning & Execution

- Assess a company’s enablement capability, define its enablement strategy and analyze learning needs for all roles.
- SAP project teams, admins and users need to be enabled along the customer innovation lifecycle for SAP S/4HANA.

Continuous SAP S/4HANA enablement for all roles

- SAP Professionals are learning prior, during and after project delivery.
- Drive user adoption and performance by enabling users in the flow of work with Web Assistant and create customer specific in-app help and learning.

Learning is a decisive factor for sustainable success

Digital skill development is a key success factor for driving a company’s transformation towards the intelligent enterprise with SAP S/4HANA.

Select SAP offerings

Digital learning
- openSAP
- SAP Learning Hub
- SAP Live Access
- SAP Global Certification

Instructor Led learning
- On-site classroom
- SAP Live Class

End User Enablement
- SAP Enable Now
### Agenda

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Timo Schuette
Demo

Learning Journeys, SAP Learning Hub, Digital Content

What you will see:

- SAP S/4HANA Learning Journeys
- SAP S/4HANA Learning Rooms
SAP S/4HANA Finance - Financial Accounting

Develop the skills needed to implement and customize features of SAP S/4HANA Finance, with a focus on Financial Accounting.
SAP S/4HANA Finance - Financial Accounting

Develop the skills needed to implement and customize features of SAP S/4HANA Finance, with a focus on Financial Accounting.

Last updated May 2020

Get an overview of this Learning Journey

Start with an overview
Are you new to a topic or solution? Here you will find content that helps you gain a general understanding of the topic.

Become competent
The content you will find here provides you with in-depth knowledge of the topic, and provides you with the option to become certified.

Stay current
Want to ensure you stay in the know? Here you will find the content you need to stay up-to-date.

Expand your skills
For certain topics, there are options available that go beyond the core focus. This content helps you broaden your skills in particular areas.

How do you like this Learning Journey?
Start with an overview
Are you new to a topic or solution? Here you will find content that helps you gain a general understanding of the topic.

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Set your learning status here
- Learning this
- Done already
- Skip this
SAP S/4HANA Finance - Financial Accounting
Develop the skills needed to implement and customize features of SAP S/4HANA Finance, with a focus on Financial Accounting.
Last updated May 2020
Get an overview of this Learning Journey

Start with an overview
Are you new to a topic or solution? Here you will find content that helps you gain a general understanding of the topic.

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Additional Financial Accounting Configuration in SAP S/4HANA
Asset Accounting in SAP S/4HANA
Financial Closing in SAP S/4HANA
Case Study on Implementing Financial Accounting (optional)

To prepare yourself for this certification, you should take the courses listed above. These are also offered as a classroom academy (SAP S/4HANA Finance) and SAP Blended Learning Academy (SAP S/4HANA Finance)
Jump-start your Learning
Navigate your learning options with Learning Journeys!
Learn more about Learning Journeys

Explore Learning Journeys for featured content

SAP S/4HANA Cloud
SAP S/4HANA
SAP Customer Experience

Let's get started
Find your Learning Journey and get started now!

Search for Learning Journeys
Explore all Learning Journeys

Caution
Do not close, refresh, or navigate away from this page while you are viewing Learning Journeys or content in Learning Journeys. Some content may rely on this window to access, view or save your progress.
SAP S/4HANA Finance - Financial Accounting

Develop the skills needed to implement and customize features of SAP S/4HANA Finance, with a focus on Financial Accounting.
Join the SAP Learning Room
SAP Learning Rooms allow you to collaborate with peers and SAP Experts, in a community environment, to achieve common learning objectives.

Start with an overview
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What's New

Here you find news, updates and announcements. Stay tuned!

Search this Group...

News and Updates

SAP Central Finance: New and simplified certification track for SA...

Doris Lindauer
6 days ago
7:21 PM

Live Session Schedule for all of SAP Learning Hub - View the late...

Margit Wagner
15 days ago
5:11 PM

SAP S/4HANA 1909 Stay Current Learning Programs - Start Your ...

Nadine Horner
16 days ago
9:14 PM

SAP Live Access Updates

Margit Wagner
about 2 months ago
12:45 PM

SAP Learning Hub Scheduled Maintenance - Planned Downtimes

Margit Wagner
about 3 months ago
12:20 PM

SAP Skills Forum June 29–30, 2020

As virtual SAP Live Class

To succeed today, companies have to be data-driven and give their customers outstanding experiences. The SAP Skills Forum allows our conference explores how powerful enterprise software and technology solutions from SAP can help your company rapidly create business value from data. Explore agenda: linkd.in/-g4D6hS

Stefanos Pougkas Twitter

Tweets by @StefanosPougkas

Stefanos Pougkas
@StefanosPougkas

The #SAPSkillsForum is an all-virtual training conference explores how powerful enterprise software and technology solutions from SAP can help your company rapidly create business value from data. Explore agenda: linkd.in/-g4D6hS

Transform into an Intelligent Enterprise through Finance!
We are here to help you!
Ask your questions here and get answers from the room moderators and experts!
Join the SAP Learning Room
SAP Learning Rooms allow you to collaborate with peers and SAP Experts, in a community environment, to achieve common learning objectives.

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Expand your skills
For certain topics, there are options available that go beyond the core focus. This content helps you broaden your skills in particular areas.

How do you like this Learning Journey?
Expand your skills
For certain topics, there are options available that go beyond the core focus. This content helps you broaden your skills in particular areas.

Move to SAP S/4HANA

- Conversion of Accounting to SAP S/4HANA
- Related Learning Journeys

Accelerate your SAP S/4HANA implementation with SAP Model Company

- Getting Started with SAP Model Company
- SAP Model Company

Revenue Accounting and Reporting

- SAP Revenue Accounting and Reporting
- SAP S/4HANA 1809 Finance - Revenue Accounting - Stay Current

Treasury Management

- Related Learning Journeys
Getting Started with SAP Model Company

Course Certificate
- Prepare for the final exam
- Record of Achievement
- Digital Badge

Course Summary

Join this free online course and get to know the SAP Model Company concept, architecture, and different deployment options. SAP Model Company is a pre-packaged, ready-to-use, end-to-end reference solution for SAP S/4HANA, SAP C/4HANA, or SAP SuccessFactors, tailored to a specific industry or line of business.

As part of the Digital Learning Initiative, the assignments are unlocked until June 30, 2020.

Language: English
Subtitles (machine-translated): Deutsch, Français, Español

Self-paced course

LEARNERS
CURRENT
Today
23,297

COURSE END
Feb 19, 2020
16,625

COURSE START
12,281
Agenda

1. Why SAP S/4HANA skills matter?
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3. Learning for the SAP S/4HANA Professional | Demo
4. Learning for the SAP S/4HANA User | Demo
5. Call to Action and Q&A

Timo Schuette
Demo

SAP S/4HANA Embedded Enablement Content with SAP Enable Now

What you will see:

- SAP S/4HANA Learning Tutorials
- SAP S/4HANA Help: Contextual Help
In the shell header, you'll see either Home (when you have the home page displayed) or the title of the current app you are using. You can click Home to directly open the All My Apps navigation option, or click the app's title to open the hierarchical navigation menu. The hierarchical navigation menu provides you with several quick actions depending on the context you are in.
SAP delivers launchpad spaces and pages templates for many business roles. The templates can be used to get acquainted with the concept and to roll-out spaces and pages to the end user. Personalization options for users are supported as already known from the home page with minor changes and restrictions. Administrators can enable users to switch between the home page and the spaces and pages layout. The spaces mode currently does not support all features you are used to from the home page. The following restrictions apply:

- Displaying links instead of tiles and converting tiles to links is not supported.
- The following restrictions apply to the personalization of pages:
  - So far we had locked groups that could not be changed by the user. The pages do not support locked sections.
  - The information, e.g. tile names, cannot be changed.
  - Custom tile actions cannot be added.
  - The dialog to select a group for an app is not available.
- The bookmarking feature was changed. There may be issues with customer-designed apps that do not use the standard SAP bookmark feature. Ensure that your own apps work. If the bookmark feature (if available) does not work back to SAP if you encounter any problems.
Working with the Launchpad

Click through the following interactive tutorials and try it yourself how to navigate and become more productive with the SAP Fiori Launchpad.

- The SAP Fiori Launchpad
- Personalizing the Classic Home Page
- Working with and Personalizing Spaces and Pages
The SAP Fiori Launchpad

Learn how to:
- Work with the SAP Fiori 3 Launchpad

Duration: 5:00 min
When you log on to the SAP S/4HANA system, the first screen you see is the SAP Fiori launchpad. It gives you the relevant information that you need at a glance and centers on your needs and how you work.

Would you like to know more about how to use the SAP Fiori launchpad and what is new with SAP Fiori 3?

If so, follow this interactive tutorial.
You have successfully used the SAP Fiori launchpad and what is new with SAP Fiori 3.

This concludes the interactive tutorial.
Working with Apps

Learn how to simplify your work with the SAP S/4HANA Fiori Apps

- Getting Help
- Using the Learning Center
- Using SAP CoPilot
- Using the Search Function
- Working with Filters
- Working with Tables
- Working with Attachments
- Working with Transactional Apps
- Working with Object Page Apps
- Working with Analytical Applications
- Working with User Defaults
- Working with Overview Pages
- Working with Adapt UI
Viewing Journal Entries in the Journal Entry Analyzer

Learn how to:
- View journal entries in the Journal Entry Analyzer

Duration: 2:00 min

Print the content of the tutorial
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<tr>
<th>Topic</th>
<th>Description</th>
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<tr>
<td>Accelerated Customer Returns</td>
<td>Complete the end-to-end returns and refunding process, with automated creation of all follow-up documents.</td>
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<tr>
<td>Accelerated Third Party Returns</td>
<td>Materials are shipped to the customer via third-party delivery. The customer returns these materials directly to the supplier.</td>
</tr>
<tr>
<td>Accounting and Financial Close</td>
<td>Complete the end-to-end returns and refunding process, with automated creation of all follow-up documents.</td>
</tr>
<tr>
<td>Accounting and Financial Close - Group Ledger IFRS</td>
<td>Complete required period-end closing steps.</td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>Manage your open payable invoices that are automatically created from purchasing processes.</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>Manage your open receivables invoices that are created automatically from sales processes.</td>
</tr>
<tr>
<td>Advanced Available-to-Promise Processing</td>
<td>Use Advanced Available-to-Promise (AATP) for individual material plant combinations and for sales orders created in the Sell from Stock scenario.</td>
</tr>
<tr>
<td>Advanced Cash Operations</td>
<td>Checking and tracking bank and cash positions.</td>
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<td>Advanced Credit Management</td>
<td>Manage and calculate credit limits for customers automatically based on formulas.</td>
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<tr>
<td>Advanced Financial Closing</td>
<td>Advanced Financial Closing supports the planning, automating, processing, monitoring, and analysis of tasks in financial close for the entities of the customer group.</td>
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<tr>
<td>Advanced Financial Closing - Project-Based Service</td>
<td>Monitor and analyze resource utilization and the staffing of resource requests.</td>
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<tr>
<td>Advanced Resource Management</td>
<td>MANAGE AND DOCUMENT FIXED ASSET TRANSACTIONS IN DETAIL</td>
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<td>Asset Accounting</td>
<td>MANAGE AND DOCUMENT FIXED ASSET TRANSACTIONS IN DETAIL</td>
</tr>
<tr>
<td>Asset Accounting - Parallel Ledger</td>
<td>Asset accounting is a subsidiary ledger of the general ledger and is used to manage, document and update fixed asset transactions in detail.</td>
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<tr>
<td>Asset Under Construction</td>
<td>Acquire assets for constructed assets and monitor them until the construction is finished.</td>
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<tr>
<td>Asset Under Construction - Group Ledger IFRS</td>
<td>Learn about Assets under Construction (AuC). Assign actual postings to the AuC and transfer the completed asset to the final fixed asset.</td>
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<tr>
<td>Automated Invoice Settlement</td>
<td>Create settlement documents at regular intervals.</td>
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<tr>
<td>Automated Purchase to Pay with SAP Ariba Commerce</td>
<td>Automate purchase order to invoice processing with your suppliers on Ariba Network.</td>
</tr>
<tr>
<td>Bank Integration with File Interface</td>
<td>Download payment files for outgoing payments, which have been generated by SAP S/4HANA. Upload the files for payment processing.</td>
</tr>
<tr>
<td>Bank Integration with SAP Multi-Bank Connectivity</td>
<td>Connect to your banks to send payment instructions, receive status notifications, and receive bank statements.</td>
</tr>
<tr>
<td>Basic Available-to-Promise Processing</td>
<td>Schedule and monitor a backorder processing (BCP) run.</td>
</tr>
<tr>
<td>Basic Bank Account Management</td>
<td>Manage bank account master data with basic cash management and direct revision activate.</td>
</tr>
<tr>
<td>Course</td>
<td>Description</td>
</tr>
<tr>
<td>-------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Accounting and Financial Close - Group Ledger IFRS</td>
<td>Complete required period-end closing steps.</td>
</tr>
<tr>
<td>Daily Operations</td>
<td>Accounting and Financial Close - Daily Operations</td>
</tr>
<tr>
<td>Intercompany Processes - Cost Allocation in GL</td>
<td>Post and manage a journal entry between two company codes.</td>
</tr>
<tr>
<td>Master Data</td>
<td>Accounting and Financial Close - Master Data</td>
</tr>
<tr>
<td>Period End Operations</td>
<td>Accounting and Financial Close - Period End Operations</td>
</tr>
<tr>
<td>Advanced Financial Closing</td>
<td>Advanced Financial Closing supports the planning, automating, processing, monitoring, and analysis of tasks in financial close for the entities of the customer group.</td>
</tr>
<tr>
<td>Extended Intercompany Processes for Sales</td>
<td>Create a free-of-charge sales order from one business unit in a group company, created and confirmed based on the availability of goods. Create a delivery from another affiliate business unit, ensuring the goods are available.</td>
</tr>
<tr>
<td>Intercompany Sales Order Processing - Domestic</td>
<td>Order and deliver trading goods in the same country.</td>
</tr>
<tr>
<td>Intercompany Sales Order Processing - Intercompany Sales</td>
<td>Order and deliver trading goods in the same country.</td>
</tr>
<tr>
<td>Monitoring of Goods and Invoicing Receipts</td>
<td>Use the GRIR monitor application to help process cases where the goods receipts and the invoices receipts are not exactly matched and written off automatically.</td>
</tr>
<tr>
<td>Overhead Cost Accounting</td>
<td>Use transaction-based cost controlling.</td>
</tr>
<tr>
<td>Purchase Order Accounting</td>
<td>Accrue due to sales and posting of the monthly accruals.</td>
</tr>
<tr>
<td>Profitability and Cost Analysis</td>
<td>Perform profitability analysis and reporting (usually executed after the period-end close process is completed).</td>
</tr>
</tbody>
</table>

Competencies:
- General Ledger Accountant
- Divisonal Accountant
- Employee
- Financial Analyst
- Financial Controller
- General Ledger Accountant for USA
- Internal Sales Representative
- Internal Sales Representative - Professional Services
- IntraStag Specialist
- Inventory Accountant
- Inventory Manager
# Agenda

1. Why SAP S/4HANA skills matter?
2. SAP’s role-based enablement offering for SAP professionals and SAP users
3. Learning for the SAP S/4HANA Professional | Demo
4. Learning for the SAP S/4HANA User | Demo
5. Call to Action and Q&A
Q&A

Q: Do we get only the Digital Badge like for OpenSAP or do we also get the original certificate in PDF/paper form?
A: The SAP Global Certification digital badge you get when passing a certification exam is the original certificate. You can download the Digital Badges also as PDF certificate via the “print” functionality in Acclaim but we recommend to share the digital badge URL to allow real time verification.

Q: Do the existing SAP Partners get any discounts for their consultants when they book certification subscriptions?
A: Partner companies can buy the SAP Learning Hub Solution Edition that includes certification subscription for 2 certification attempts and assign this to their consultants. In case Partner Companies want to buy the Certification subscription package with 6 attempts for their consultants, they should watch out for campaign offerings that SAP run from time to time that might also include certification attempts.

Q: Six attempt means - consultants can try to get certified in six different learning journey OR six attempts restricted only to one learning journey?
A: Six attempts means that you buy a subscription for 6 tries not matter which certification exam you want to take. You can try one exam 3 times using 3 attempts. In case you pass all exams with the first try you can do 6 different certifications with the 6 attempts no matter to which Learning Journey the certifications belong to.

Q: It seems there are several “Associate” only levels but do not offer a “Professional” certification level for common topics like ACTIVATE. But how can I book a professional level/learning on SAP Learning Hub and do the certification for the professional level?
A: Yes the “Professional” level is only offered in solutions that have a high demand to show this second level also to their customers. For common topics like Activate we do not offer such a Professional level because these certifications were often shown in the consultants curriculum in addition to the solution or product they have specialized in. If there is no “Professional” Level shown in the Learning Journey it is not existing and cannot be booked.

Q: I hope my point is not too specific, it is about content delivery in a Learning Hub course. THE Core course for SAP Activate in the Learning Hub is ACT100. Unfortunately, it is rather a fragment. WHO can be asked to take a look and to put some effort into this specific course?
A: The ACT100 course had a full update last year 2019 and the new version has been available since January 2020. Changes to the course we did in full alignment with SAP Activate’s Chief Product Owner and customer feedback. Please have also a look into this blog that our portfolio manager posted in SAP Community last week, which stresses the significance of that update.
Q&A

Q: there is a dedicated partnership with some universities and students in those universities benefit from free SAP Certifications. However, there are some students in other universities who are keen on taking up SAP Certifications. Will there be free access for such students?

A: Thank you for your interest in SAP certifications for students! Indeed, for a period of three months (ending soon!), there is a free offering for students from SAP University Alliances member universities to get access to learning material, live system access to practice and finally one free attempt for a certification: 
https://training.sap.com/content/student-learning-offering If your university is not yet an SAP University Alliances member, the university can contact us via uasupport.germany@sap.com to receive membership information. Once the free access period is closed, the student certifications continue to be available for the student price of 125€ plus tax, varies per region: https://training.sap.com/course/cers01-sap-certification-in-the-cloud-for-students-1-attempt-certification-online-010-de-de/ Please check also our OpenSAP courses.

Q: Can we get all the required certification material on learning hub? if yes, how can we find it and download? s well?

A: Yes, all the required certification material you can find in the SAP Learning Hub. You can check for each certification what is required and which courses you need to study. You can also choose the academy classes (also visible in the Learning journey as I presented), because this material is focused on the certification topics.

Q: Are there free-of-charge learnings for system administrators?

A: Yes, we offer several topics in openSAP, but for sure it depends on what you looking for.
Let’s MOVE together

Possible already today: From a customer perspective
Leveraging more of the newer processes and capabilities by moving to SAP S/4HANA

No ERP customer is left behind
We need to support our customers accelerating the adoption of SAP S/4HANA and with this, becoming intelligent enterprises

Main Assets:
www.sap.com/jointhemovement
www.sap.com/s4hana-starter
SAP S/4HANA Manifesto
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