

Live Business Needs Live Support

Overview of Live Support Channels

János NAGY – Real-Time Support Program Manager, SAP Product Support September 15th 2020

PUBLIC



Our vision of the digital support experience



You should never have to ask a question.

Our collective focus with product development is to achieve high-quality, intuitive products that anticipate your needs.



If you have questions, it's quick and easy to get answers.

Access to SAP's comprehensive knowledge base notably accelerates your path to accurate answers when you need them.



Our support experts will provide you with solutions quickly.

Our highly skilled engineers collaborate with you to help ensure you are successful – providing fast, easy access to the answers you need.

Next-Generation Support for the intelligent enterprise

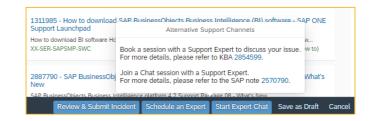
Real-time interaction

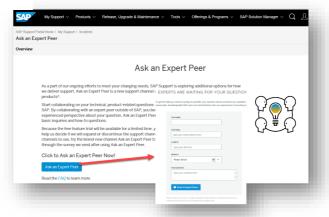


Real-time interaction.

We offer real-time support channels with live and direct access to SAP's support experts, creating a faster and more direct route to issue resolution – anytime, anywhere, and from any channel.

- Expert Chat
- Schedule an Expert
- Ask an Expert Peer
- Schedule a Manager





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Product Support Offering

Real-Time Support Channels









Schedule an Expert

Best suited for Low or Medium priority issues:

Available for New technical issues and Open Support tickets (Incidents) only in English.

Appointment based, with 48/24 (new/open) hours lead time

Learn more about Schedule an Expert

Ask an Expert Peer

Best suited for Low or Medium priority issues:

Connect with a qualified and approved external expert in a private session to resolve your issue through chat in real-time

Technical, product-related questions

Issues / questions that could benefit from an industry-experienced perspective.

Available only for SucessFactors Customers

Learn more about Ask an Expert Peer

Expert Chat

Best suited for Medium or High priority issues.

Get your issues resolved during a live support session, real-time.

Average session takes 30-60 minutes

Discomfortable for complex issues, a follow-up will take place with an incident

Learn more about Expert Chat

Schedule a Manager

Schedule a Manager allows you to book a 15-minute call on your <u>high priority</u> incident.

It is connects your with an SAP Product Support manager from the corresponding area, with a 2 hour lead time.

Available for minimum 2 days old incidents within SAP Product Support.

Learn more about Schedule a Manager

Quick Tips:

- Always start by searching for an answer in the knowledge base (for SAP Notes) and Google for (SAP KBAs)
- If you still need help, and your issue is specific to the standard functionality of your SAP solution, contact SAP Product Support using the channel listed below which best suits your business impact.
- For other types of inquiries, use the <u>SAP Community Questions & Answers</u>, or access <u>other resources</u> at SAP.
- These channels should only be used for technical/functional issues with an SAP product, as described in <u>SAP Knowledge Base Article 83020 "What is consulting What is support?"</u> and <u>SAP Knowledge Base Article 2706322 "What is Support What is Consulting: Cloud Solutions".</u>
- To help you choose the most appropriate channel SAP Knowledge Base Article 67739 "Priority of problem incidents" provides a detailed explanation of each priority level.



Expert Chat, Schedule an Expert are live services from SAP Product Support. It's available for all support levels and almost all solutions – at no additional cost.

- These channels are integrated into SAP ONE Support Launchpad Report an Incident workflow
- Automatically offered when available
- Offers bi-directional attachment exchange
- No incident needs to be created using these channels any more
- Safe to use for Customers who activated EUDP flag* on their systems
- Offers read-only screen-sharing option for perfect collaboration
- Expert Chat instantly connects you with an support expert
- Schedule an Expert requires 48 hours lead time and offers 30 minutes long call





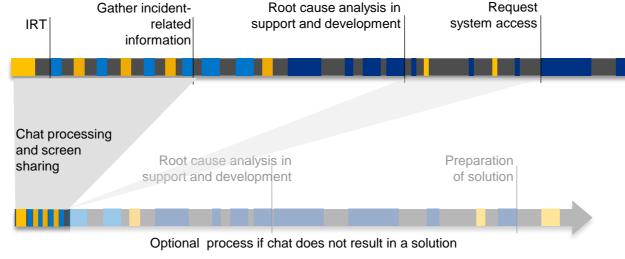
Live support with Expert Chat and Schedule an Expert



Optimizing the incident flow

Typical incident flow Traditional incident







Expert



1200 sessions / month 40-50% solution rate 30 min length of call duration

Preparation

Ø 6 replies to customer

~5,000 sessions / week

~30 min Ø length of chat duration

60-70% solution rate

14-45 days processing time

of solution

Schedule an Expert, Schedule a Manager **are live services** from **SAP Product Support.** It's available for <u>all support levels and almost all solutions</u> – at <u>no additional cost</u>.

Schedule an Expert

- Available for low, medium, high priority already opened support cases
- It requires 24 hours lead time and offers 30 minutes long call
- Directly connects you with the Support Expert who works on your incident
- Offered from the Incidents Inbox / Open Incidents application
- Safe to use for Customers who activated EUDP flag* on their systems

Schedule a Manager

- Offered from "Incidents Inbox" / "Open Incidents" application for high priority cases
- Connects you with a Support Manager for 15 minutes call with 2 hours lead time
- Brings the focus you need to an open incident



Further Support Channels

Schedule an Expert

Vou can book an appointment here with the support expert who is working on your incident, to discuss the issue and next steps. FAQs can be found in SAP KBA 2651182.

Schedule a Manager

All available Schedule a Manager sessions are already booked. FAQ can be found in SAP KBA 2854599.

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Expert Chat



Expert Chat provides a live chat function that connects you to SAP technical support experts instantly.

Overview

- Live support from SAP experts for any technical question related to a product
- Improves support experience with real-time interaction
- Available for all support levels and almost all solutions
- For more information:
 - Learn more about <u>Expert</u>
 <u>Chat</u> on SAP Support

 Portal
 - Expert Chat video

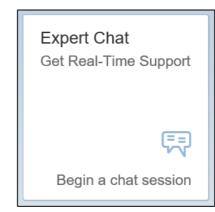
Benefits

- Connects you real-time with SAP support
- Offers screen-sharing option
- Provides access to the same technical experts as in the incident channel
- Resolves incidents significantly faster than those reported through traditional SAP support channels
- Offers quicker and more efficient issue resolution
- Reduces your project and operational costs

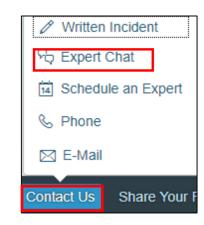
Access

- Access Expert Chat through the <u>SAP ONE Support</u> <u>Launchpad</u> (several options):
- a. Access through the Expert Chat tile on your SAP ONE Support Launchpad on the My Home screen.
- Carry out a search in the launchpad's database. Click on the Expert Chat-button in the upper area.
- c. Access Expert Chat through the Contact Us menu
- Access Expert Chat while going through the incident submission process. Chat functionality is built into the incident form.

Preview



Expert Chat tile on My Home in SAP ONE Support Launchpad



Contact Us menu in SAP ONE Support Launchpad's footer bar



Schedule an Expert





Schedule an Expert connects you live with SAP Support in a one-on-one 30-minute call to discuss a technical topic of your choosing – at a time that is convenient for you.

Overview

- One-to-one 30-minute call delivered remotely through Skype for Business
- Book an appointment at least three business days in advance to allow engineers to prepare
- Check out the <u>Schedule an</u> Expert video
- Visit <u>SAP Support Portal</u> to learn more
- Learn more on how to join your Schedule an Expert call

Benefits

- Live channel option for you
- Interact one-to-one with a support engineer
- Get answers when and where you need them
- Get help and direct support for any technical question
- Have access to the same engineers that you would create an incident with
- Reduce your waiting time for response and resolution

Access

- Access Schedule an Expert through the <u>SAP ONE</u> <u>Support Launchpad</u> (several entry options):
- Access through the Schedule an Expert tile on your SAP ONE Support Launchpad home screen.
- Carry out a search in the Launchpad's database. Click on the Schedule an Expert-button in the upper area.
- Access Schedule an Expert through the "Contact Us"-menu in SAP ONE Support Launchpad's footer bar

Preview Confirmed March 07, 14:30 Add the meeting to your calendar and update the issue of you have more details before your session. We standard III We Spread Schedule an Expert Schedule an Expert Phone E-Mail Contact Us Share Your F

"Contact Us"-menu in SAP ONE Support Launchpad's footer bar

Schedule an Expert for open incidents



Schedule an Expert for open incidents enables you to book a 30 minute call to discuss technical details of the incident with the assigned support engineer.

Overview

- One-on-one 30 minute call booked directly from an open incident with the assigned support engineer
- Available for low, medium, and high priority incidents with select support engineers
- Book an appointment minimum 24 hours in advance
- Sessions delivered remotely through Skype for Business (Learn more on how to join your Schedule an Expert call)
- Check <u>User Guide</u> and <u>FAQ</u> to learn more

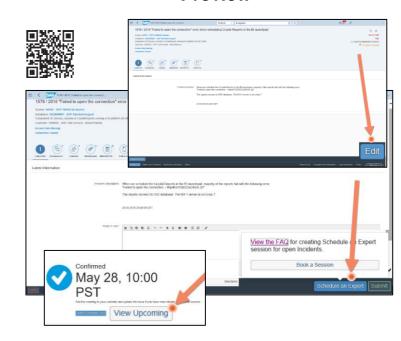
Benefits

- Have live interaction to discuss technical details of the open incident with the assigned support engineer
- Schedule a call at a time that is convenient for you
- Experience less ping-pong and more efficient incident processing reducing the time to resolve your open issue
- Easy to have other colleagues with you on the call

Access

- Schedule an Expert button will appear in the incident editing page in SAP ONE Support Launchpad when the following conditions are met
 - The incident is an Open Incident within Product Support
 - A processor has been assigned to the incident and is available for scheduling
- Click Schedule an Expert button and then click Book a Session
- Add the appointment to your calendar and join the session at scheduled time

Preview



Ask an Expert Peer



Ask an Expert Peer lets you collaborate on your technical, product-related questions, one-on-one, with a qualified and approved expert **outside** of SAP.

Overview

- Support channel option available for all SAP SuccessFactors Solutions*
- We are exploring additional ways to deliver support
- Interact one-on-one with a qualified and approved expert outside of SAP
- Visit the <u>Ask an Expert Peer</u> landing page
- Check out the video
- Read the <u>FAQ</u> to learn more

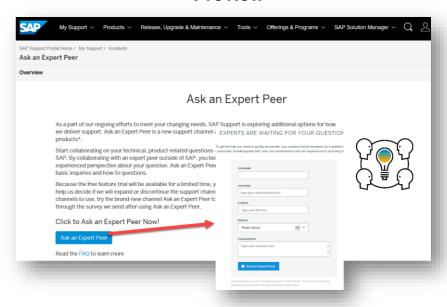
Benefits

- Fast issue resolution for your basic inquiries and low to medium priority incidents
- Reduce your waiting time for response and resolution
- Benefit from industry insights along with an experienced perspective about your question
- Private conversations, issue resolution through chat or email

Access

- Access Ask an Expert Peer directly from the <u>landing page</u>
- Or by clicking the green button on the home page of <u>SAP Support Portal</u>
- *Limited availability: This service is only available for SAP SuccessFactors Solutions

Preview



Schedule a Manager for high priority incidents



Schedule a Manager for high priority incidents enables you to schedule a 15-minute call with an SAP Product Support manager to help manage or prevent potential service exceptions

Overview

- 15 minute call booked with a Product Support manager from the related product area
- Available for incidents within Product Support
- Incident is on high priority for at least 2 days
- Book an appointment minimum 2 hours in advance
- Sessions delivered via phone
- Click <u>here</u> to lean more, or check this <u>FAQ</u>

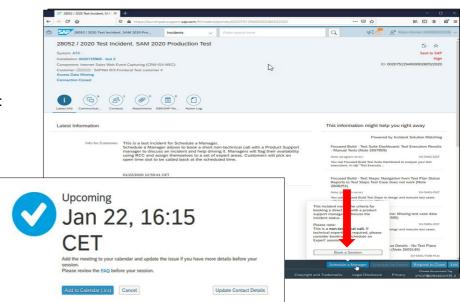
Benefits

- Have live one-on-one discussion on your high priority incident with a Product Support manager
- Schedule a call at a time that is convenient for you and matches with the availability of the manager
- Experience a more enhanced communication with SAP's Product Support management

Access

- Schedule a Manager button appears in the incident editing page in SAP ONE Support Launchpad and is active when the following conditions are met:
- The incident has been at priority High for at least 2 days
- The incident is within Product Support
- A Product Support manager is available for the session
- Click the Schedule a Manager button and then click Book a Session
- Add the appointment to your calendar and receive your callback at the scheduled time

Preview



Please note: this service is not offered for incidents processed within development support!

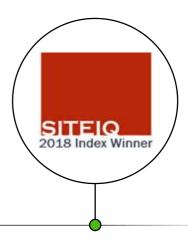
Next-Generation Support

External recognition – awards and benchmarks









ASP Award

Top Ten Best Support
Websites 2018 for the SAP
Support Portal incl. the SAP
ONE Support Launchpad
from the Association of
Support Professionals
(ASP).

TSIA STAR Award

Technology Services
Industry Association (TSIA)
STAR Award for Best
Practices in Support
Services for Schedule an
Expert and finalist in the
Transformation of Support
Services category for the
Next-Generation Support
approach overall.

Stevie Award

SAP Support won two
Silver Stevie awards – for
Innovation in Customer
Service for Next-Generation
Support, and in Best Use of
Technology in Customer
Service for the Schedule an
Expert service.

siteIQ Benchmark

The SAP Support Portal received recognition in the siteIQ eBusiness Index's Online Support category rankings, achieving first place for usability with the highest recorded score.

Product Support Accreditation

Self-enablement program for customers and partners for Product Support



Product Support Accreditation program enables you to make the best out of SAP's product support tools and Next-Generation Support offerings

Overview

- Easy to consume interactive program
- Available to all SAP
 Customers at no additional cost. It can be accessed via S-user login
- It consists of 3 modules and a final assessment.
- The modules cover incident prevention offerings, real-time interactions and digital support experience
- Watch the <u>video</u>

Benefits

- Informative: Gain empowerment and awareness to all the available resources from Product Support
- Efficient: The easy to consume enablement with SAP's Product Support Accreditation program helps users to increase their efficiency in working with Next-Gen Support tools by selecting the best channel.
- Rewarding: A Product Support Accreditation badge is awarded once the final assessment is completed. This badge can be shared in social media.

Access

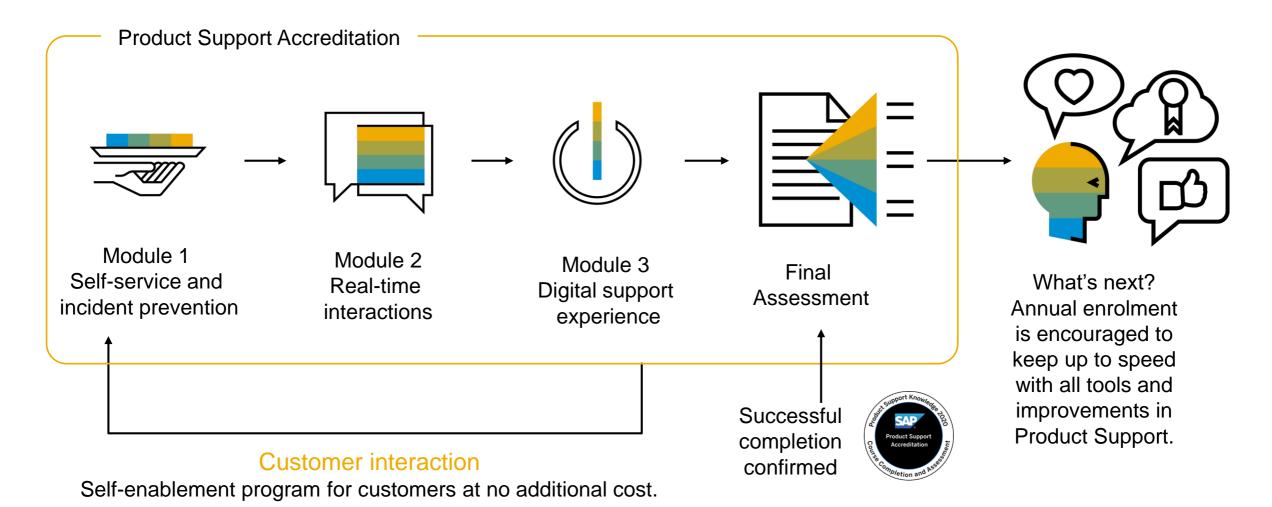
- Easy to access: simply use your s-user via SAP ONE Support Launchpad to enroll for program.
- Easy to consume: The accreditation modules can be taken at your own pace and time. Easy to consume content will be provided on demand.
- Interactive: Learnings can easily be validated in interactive quizzes supporting the user in their progress.
- Click <u>here</u> to access the accreditation and <u>here</u> to learn more.

Preview



Product Support Accreditation

Self-enablement program for customers and partners for Product Support



More information on SAP Support and the Next-Generation Support approach



Next-Generation Support

SAP Support Portal | Landing page (SAP Support Portal)

<u>Customer Brochure</u> | <u>Infographic</u> | <u>Webinar: Next-Generation Support: Overview</u>



Incident Prevention and Self-Service

Video: <u>Guided Answers</u>
Video: <u>Automatic Translation</u>
Video: SAP Support Portal video



SAP ONE Support Launchpad

Video: SAP ONE Support Launchpad Video: Optimized Incident Creation

Video: <u>SMS Notifications for SAP ONE Support Launchpad</u> Video: Incident Management Online Help Maintenance

Webinar: SAP ONE Support Launchpad - Overview and How to Get Started

Webinar: Optimized Incident Creation



Social media

SAP Support Help on <u>Twitter</u>

Video series on YouTube



Al and Machine Learning

Incident Solution Matching landing page (SAP Support Portal)

Video: Incident Solution Matching

Webinar: Incident Solution Matching – Enabled by Artificial Intelligence

Webinar: SAP's use of AI in incident management processes



Schedule an Expert

Schedule an Expert landing page (SAP Support Portal)

Video: Schedule an Expert

Video: Schedule an Expert for open incidents

Webinar: Overview Product Support Real-Time Channels

Webinar: Benefit from Real-Time Conversation with an SAP Expert



Expert Chat

Expert Chat landing page (SAP Support Portal)

Video: Expert Chat

Webinar: Use Expert Chat to Solve Your Technical Problems



Schedule a Manager

Schedule a Manager landing page (SAP Support Portal)

Webinar: Schedule a Manager real-time support channel



Ask an Expert Peer

Ask an Expert Peer (SAP Support Portal)

Video: Ask an Expert Peer

Webinar: New Product Support Channel: 'Ask an Expert Peer' for SAP

SuccessFactors



Built-in support

Built-in support landing page (SAP Support Portal)

János NAGY

Real-Time Support Program Manager, SAP Product Support



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