SUGEN WEBINAR

Becoming an Intelligent Enterprise with SAP Business Technology Platform – News from SAPPHIRE

Michael Ameling,

Head of Intelligent Enterprise and Cross Architecture, Technology & Innovation, SAP SE

Stefan Bäuerle, Head of Technology Office, SAP HANA Database & Analytics, SAP SE

PUBLIC



Agenda

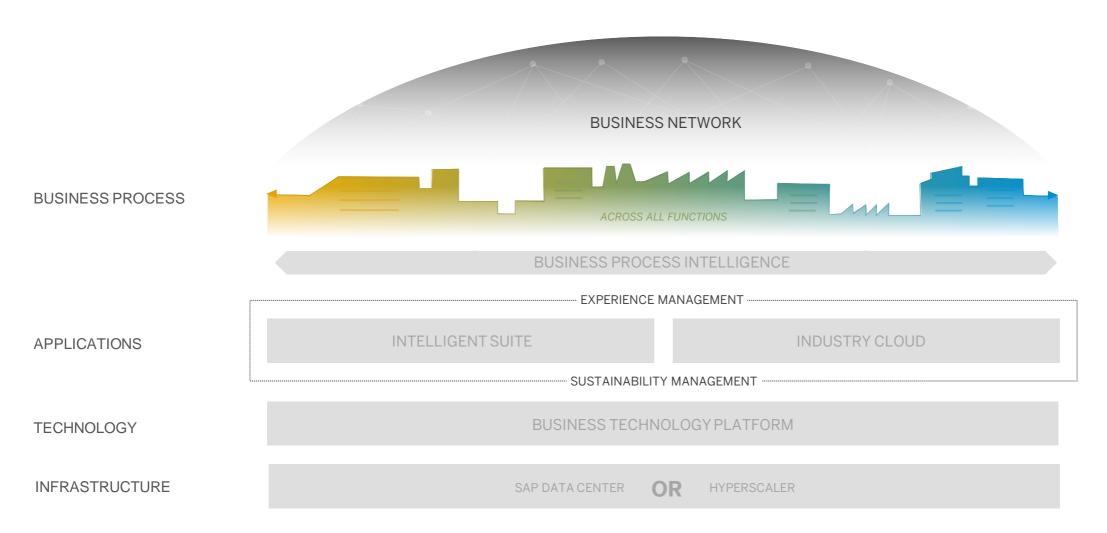
Introduction

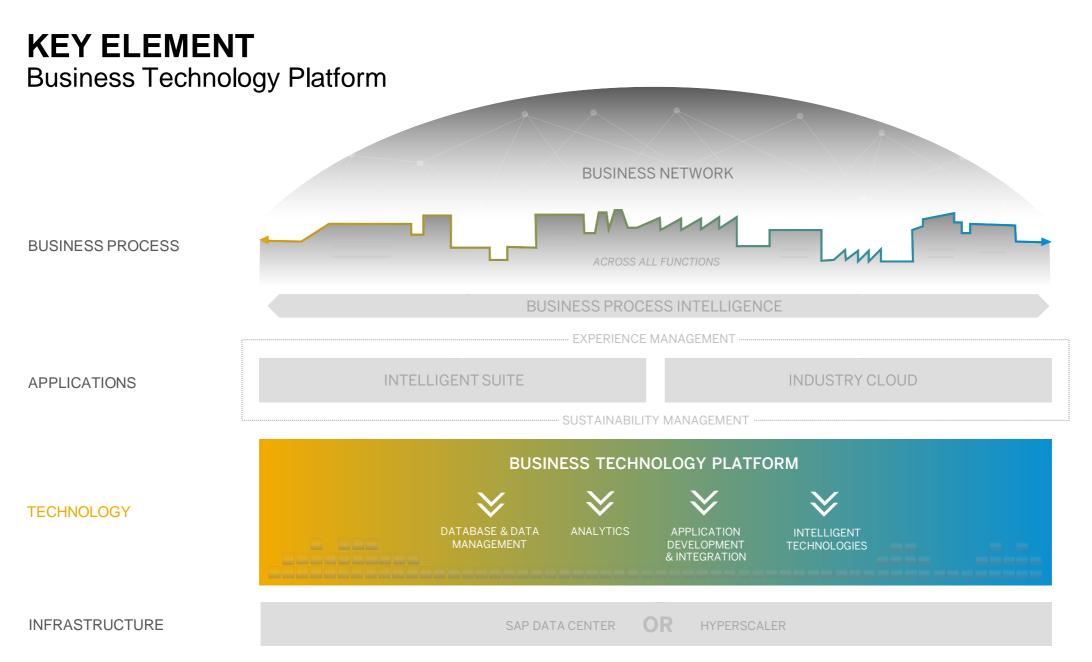
Announcements for SAPPHIRE

Q&A

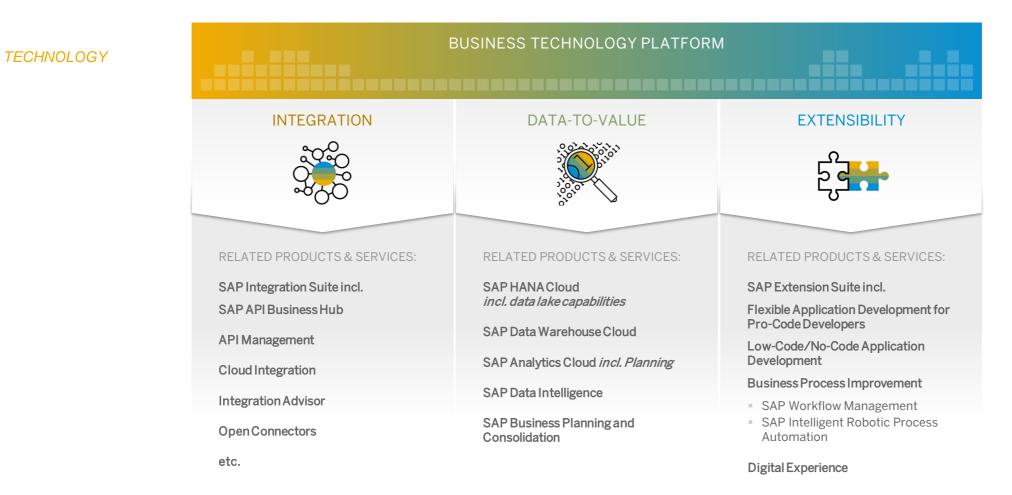
INTELLIGENT ENTERPRISE

Evolved Vision





KEY ELEMENT Business Technology Platform: Scenarios.



SAP AI Business Services

Maximize the value of your SAP solutions:

Rapidly build and enhance applications, processes, and experiences.

Boost agility with Low-Code/No-Code solutions.



SAP Workflow Management

- New prebuilt content packages for manufacturing, investment approvals and financial planning
- Al-based guided experience for mass approvals and work items (beta)

SAP Intelligent RPA

- Automatic bot building based on SAP Process Insights
- Document information extraction and case management AI capabilities.

ABAP Extensibility

 Enabling key user adaptation capabilities like field extensibility in the ABAP RESTful Application Programming Model



Maximize speed and agility through accelerated delivery, and reduce total cost of development



Bridge the gap through co-development between business and IT, and increase adoption



Reduce complexity and leverage existing investments through seamless SAP integrations



Accelerate time to value by leveraging best practices with pre-built content packages

*Please note: Announcements shown here are not exhaustive. The complete list can be found in the SAPPHIRE Innovation News Guide



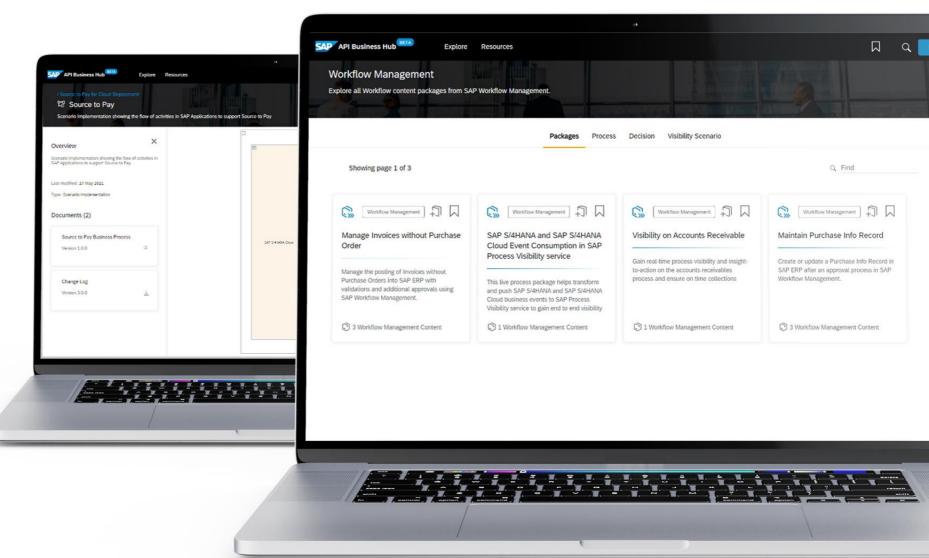
SAP API Business Hub

Explore Our World

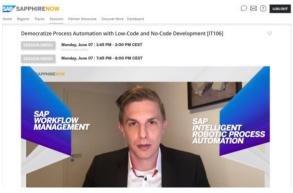
The SAP API Business Hub offers more than +2000 templates to jump-start your SAP-to-SAP, as well as third-party integrations.

If you want to build apps, integrations, and extensions easily, you are at the right place to get started. You can do this by discovering and consuming our digital content, like APIs, pre-packaged integration content and sample apps. You will find content from both SAP and our partners.

Visit us at SAP API Business Hub



Further Information



SAPPHIRE NOW Session Recording Democratize Process Automation with Low-code and No-Code Development



SAP Intelligent Robotic Process Automation

 RPA Bots for manufacturing on Intelligent RPA Store

SAP Intelligent Robotic Process Automation Store

- <u>Sample use case (Capital Expenditure)</u> for bot building with SAP Intelligent RPA and SAP Workflow Management
- Blogpost <u>SAP Intelligent RPA 2.0: Integrate</u> <u>Document Information Extraction service to</u> <u>automatically extract data from documents</u>

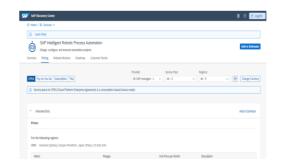


Release Credit for Sales Order Content Package

SAP Workflow Management

SAP Workflow Management

- Workflow Demo <u>Release Credit for</u> <u>Sales Order</u>
- Workflow Content Package <u>Manage</u> <u>Credit Block on Sales Order</u>
- IBM Partner Content on SAP API Business Hub
- IBM Partner Content: Documentation



Pricing Information

- Discovery Center <u>SAP Intelligent Robotic</u> <u>Process Automation</u>
- Discovery Center <u>SAP Workflow Management</u>
- Blogpost <u>CPEA: SAP Intelligent Robotic</u> Process Automation – New Metric available
- SAP Workflow Management | SAP Community

Give Your Data Purpose:

Unite all your data, trust your insights and champion your cloud transformation.

Improve Productivity and User Experience.

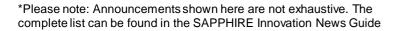
SAPPHIRE 2021 announcement highlights:

SAP Enterprise Planning

- **Operational Workforce Planning and Analytics** integrated with SAP SuccessFactors and SAP S/4HANA to support HR planning in Q3 2021
- Streamlining of planning workflows and increased flexibility around modelling the planning process with New Model, new APIs for Analytics Designer, improved data actions and the initial release of multi-actions

SAP Data Warehouse Cloud

- Data Marketplace will allow customers to access external data assets in a matter of clicks that could have taken weeks or months if integrated themselves
- Growing library of industry and LoB Business content packages provided by SAP and leading partners.
 Implementation can be jump started with prebuilt industry and LoB business content

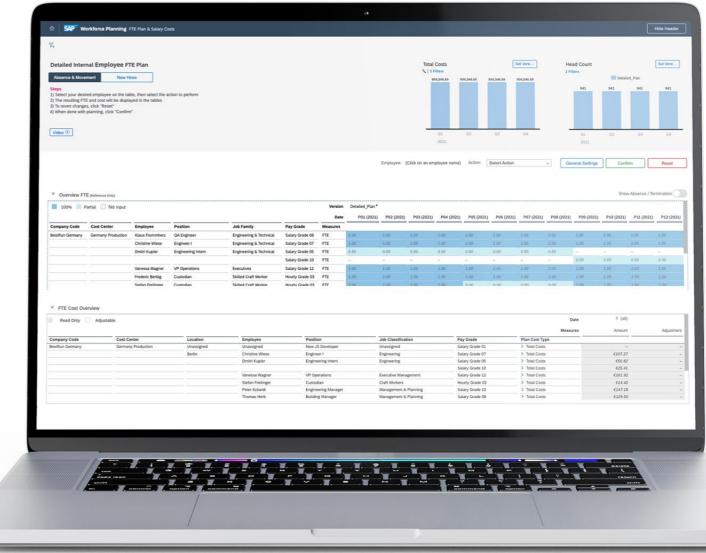




Operational Workforce Planning

- Detailed planning
- Cost center / department level
- Plan for individual employees, e.g.
 - Promotions
 - Terminations
 - Long-term absence
 - Internal transfers
- Costs are calculated based on central cost drivers.

*Content is not yet released. Final version may look different



Operational Workforce Planning

- Aggregated planning
- High-level planning of FTE on organizational level
 - Like business unit and company code
- Based on cost drivers: Personnel costs will be derived from FTE values

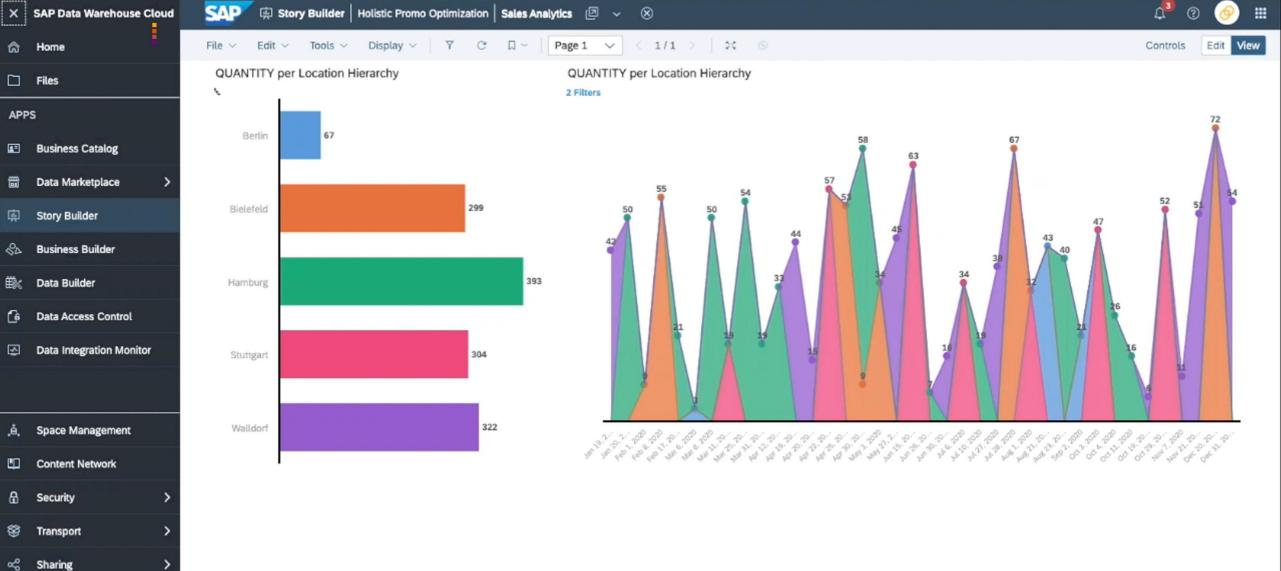
*Content is not yet released. Final version may look different

🗟 🛛 👭 Workforce Planning F						Helps & Hints	Hide Head
₩.							
Aggregated Internal Employee FTE Plan		Current Plan Salary Costs vs Bud	get 2021	Set Version	Internal FTE Costs vs Externa	al FTE Costs 2021	Set V
Start With Overall FTE Start With Additional FTE Steps			in thousand @ % 2 Filters Explorer Available 1 Variance		in mEUR @ % 2 Filters Explorer Available 1 Variance		
				27 (10)			140.21 (-14.23)
 Enter your total FFE demand in the first table Click on "Calculate Costs" in the second table to see the results. When done, click on "Confirm" 		20 (-12) 23 (-15) 01 02	25 (-12) Q3	27 (-10) Q4	100.34 (-37.00) 110.33 (- Q1 Q2		Q4
					General Se	ttings Confirm	Reset
• Overall FTE Demand		Time	> 2021	> Q1(2021)	> Q2(2021)	> Q3(2021)	> Q4
Company Code	Business Unit	Measure	- 2021		- 42(2022)	- 43(2022)	2.04
CC001	BU001	FTE_EOP	50.00	50.00	50.00	50.00	
	BU002	FTE_EOP	52.00	52.00	52.00	52.00	
	BU002 BU003	FTE_EOP FTE_EOP	52.00	52.00	52.00	52.00	
	BU003	FTE_EOP	50.00	50.00	50.00	50.00	
	8U003 8U004 8U005	FTE_EOP FTE_EOP	50.00 53.00	50.00 53.00	50.00 53.00	50.00 53.00	
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSTS (Pleterence Only)	FTE_EOP FTE_EOP FTE_EOP Time	50.00 53.00	50.00 53.00	50.00 53.00	50.00 53.00	Calculate
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSTS (Reference Only) Business Unit	FTE_EOP FTE_EOP FTE_EOP FTE_EOP Time Measure	50.00 53.00 56.00 > 2021	50.00 53.00 56.00 > 01(2021)	50.00 53.00 56.00 > Q2(2021)	50.00 53.00 56.00 > Q3(2021)	Calculate
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSTS (Pleterence Only)	FTE_EOP FTE_EOP FTE_EOP FTE_EOP Time Measure New Hires	50.00 53.00 56.00 >2021 0	50.00 53.00 56.00 > Q1(2021) 0	50.00 53.00 56.00 >Q2(2021) 0	50.00 53.00 56.00 > 03(2021) 0	Calculate > Q4
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSTS (Reference Only) Business Unit	FTE_EOP FTE_EOP FTE_EOP FTE_EOP Time Measure New Hires Midpoint Salary	50.00 53.00 56.00 > 2021 0 52.00	50.00 53.00 56.00 > Q1(2021) 0 52.00	50.00 53.00 56.00 >Q2(2023) 0 52.00	50.00 53.00 56.00 > 03(2021) 0 52.00	Calculate > Q4
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSIS (reterence Only) Business Unit BU001	FTE_EOP FTE_EO	50.00 53.00 56.00 >2021 0 52.00 0	50.00 53.00 56.00 > Q1(2021) 0 52.00 0	50.00 53.00 56.00 > Q2(2023) 0 52.00 0	50.00 53.00 56.00 > Q3(2021) 0 52.00 0	Calculate > Q4
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSTS (Reference Only) Business Unit	FTE_EOP FTE_EOP FTE_EOP FTE_EOP Time Measure New Hires Midpoint Salary Amount New Hires	50.00 53.00 56.00 >2021 0 52.00 0 0	50.00 53.00 56.00 >Q1(2022) 0 52.00 0 0	50.00 53.00 56.00 > Q2(2023) 0 52.00 0 0 0	50.00 53.00 56.00 > Q3(2021) 0 52.00 0 0	Calculate > Q4
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSIS (reterence Only) Business Unit BU001	FTE_EOP FTE_EO	50.00 53.00 56.00 >2021 0 52.00 0 0 52.00 0 0 52.00	50.00 53.00 56.00 > Q1(2022) 0 52.00 0 0 52.00 0 0	50.00 53.00 56.00 > Q2(2021) 0 52.00 0 0 0 56.00	50.00 53.00 56.00 > Q3(2021) 0 52.00 0 0 0 55.00	Calculate > Q4
Resulting New Hires FTE Demand &	BU003 BU004 BU005 & COSIS (reterence Only) Business Unit BU001	FTE_EOP FTE_EOP FTE_EOP FTE_EOP Time Measure New Hires Midpoint Salary Amount New Hires	50.00 53.00 56.00 >2021 0 52.00 0 0	50.00 53.00 56.00 >Q1(2022) 0 52.00 0 0	50.00 53.00 56.00 > Q2(2023) 0 52.00 0 0 0	50.00 53.00 56.00 > Q3(2021) 0 52.00 0 0	Calculate > Q4



Data Marketplace Demo

E.



*

Administration

٢

Free Tier Model for SAP Business Technology Platform (SAP BTP)



Access to a selection of free service plans for SAP customers through the SAP BTP Cockpit from July 1st, 2021

	0)
•		۲÷
À	Б	5
	∽_⊀_	

Innovate with free service plans of SAP Business Application Studio, SAP Mobile Services, SAP Intelligent Robotic Process Automation and more



Explore new service plans that will be added throughout the year to gain first hand experience with SAP BTP



Transfer content seamlessly to production using Pay-as-You-Go or CPEA credits and remain access to developments long-term

Unlock the free tier model for SAP BTP:

Pay-as-You-Go and **CPEA customers** get immediate access through their <u>SAP BTP Cockpit</u>.

All other SAP customers will be able to access the free tier model by signing a Pay-as-You-Go agreement via the <u>SAP</u> <u>Store</u> or by contacting their local account executive.

*Please note: Announcements shown here are not exhaustive. The

Free Tier Model for SAP Business Technology Platform (SAP BTP)

				STORE	Search by Solution, Publisher, K	eyword
		SAP Store Browse P	ay-as-you-go	Browse		
Global Accounts	Home [Europe (Rot)]			xC		
Regions	Home - Global Accounts	Category \sim Industry \sim	Works With \sim Solution Type \sim Publisher \sim	Cartific		
Services	All: 0			- Veruit		
Notifications	Trial Home	1701 Results for "pay-as-you-go "				E SAP SAP CI
	Welcome Our records indicate that your user does not belong to any global account. You can: Use the free trial at https://account.hanatrial.ondemand.com/ Purchase SAP BTP at SAP Store Join the partner program via the SAP PartnerEdge - Build Learn about SAP BTP from the official documentation Join our community Learn more about the different types of global accounts.	Pay-As-You-Go for SAP BTP SAP Business Technology Platform (BTP) accelerates integrations and simplifies a SAP Product Free Trial	AcuitiMobi Seamlessly use various combination of public transport like taxi, train, bike	Pay-As-You-Go for Deliver agility and change with no finance SAP Business Technology Platform (BTI application extensions. Sign up to start environment with no upfront cost, no mi financial commitments. Contract auto-ri billing.	cial commitments P) accelerates integrations and simplifies using cloud services in your production inimum usage requirements, and no	Ourbar Subarya Constant Constant Research Tester Tester Constant Constant Constant Constant Constant Constant
		Proctoring Record and Review Deliver secure exams anywhere. anytime while maintaining exam integrity	EWM AutoStore Connect SAP EWM directly to AutoStore. No middleware required	Vyear Start Now Create Estimate See All Customer Reviews Free Te		 Confut (248 Legal Internation
🖉 Useful Links		File me		-		LICENSIN
2 Legal Information				KEY FEATURE	5	
	ements shown here are not exhaustive. The und in the SAPPHIRE Innovation News Guide					

SAP STORE



٠

.

٠

Learn More:

- New SAP Business Technology Platform Strategy Whitepaper
- Updated SAP Integration Strategy Paper



SAPPHIRE NOW: Innovation News Guide 2021

- SAPPHIRE NOW IT Track Kick Off and Keynotes
- Press Releases for SAPPHIRE Now in 2021
 - SAP Expanding World's Largest Business Network
 - Empowering Customers with New Innovations
- Data-to-Value Whitepaper

Thank you.

Dr. Michael Ameling

Head of Intelligent Enterprise Program and Cross Architecture, Technology & Innovation, SAP SE

Mail: michael.ameling@sap.com | LinkedIn: Michael-Ameling | Twitter: @Michael_Ameling

Stefan Bäuerle,

Head of Technology Office, SAP HANA Database & Analytics, SAP SE

Mail: <u>stefan.baeuerle@sap.com</u>| LinkedIn: <u>Stefan-Bäuerle</u> | Twitter: @<u>StBaeuerle</u>



www.sap.com/contactsap

© 2021 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.



See www.sap.com/trademark for additional trademark information and notices.