

# SAP Document Compliance Overview

SAP Globalization Services, SAP SE  
April 2021

PUBLIC



**Globalization Services**

Local solutions. Global success.

THE BEST RUN **SAP**

# Disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. This presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason with-out notice. The information in this document is not a commitment, promise or legal obligation to deliver any material, code or functionality. This document is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This document is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this document, except if such damages were caused by SAP's willful misconduct or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

# Agenda

- Introduction
- Solution Overview
- Roadmap
- Useful Links
- Q&A



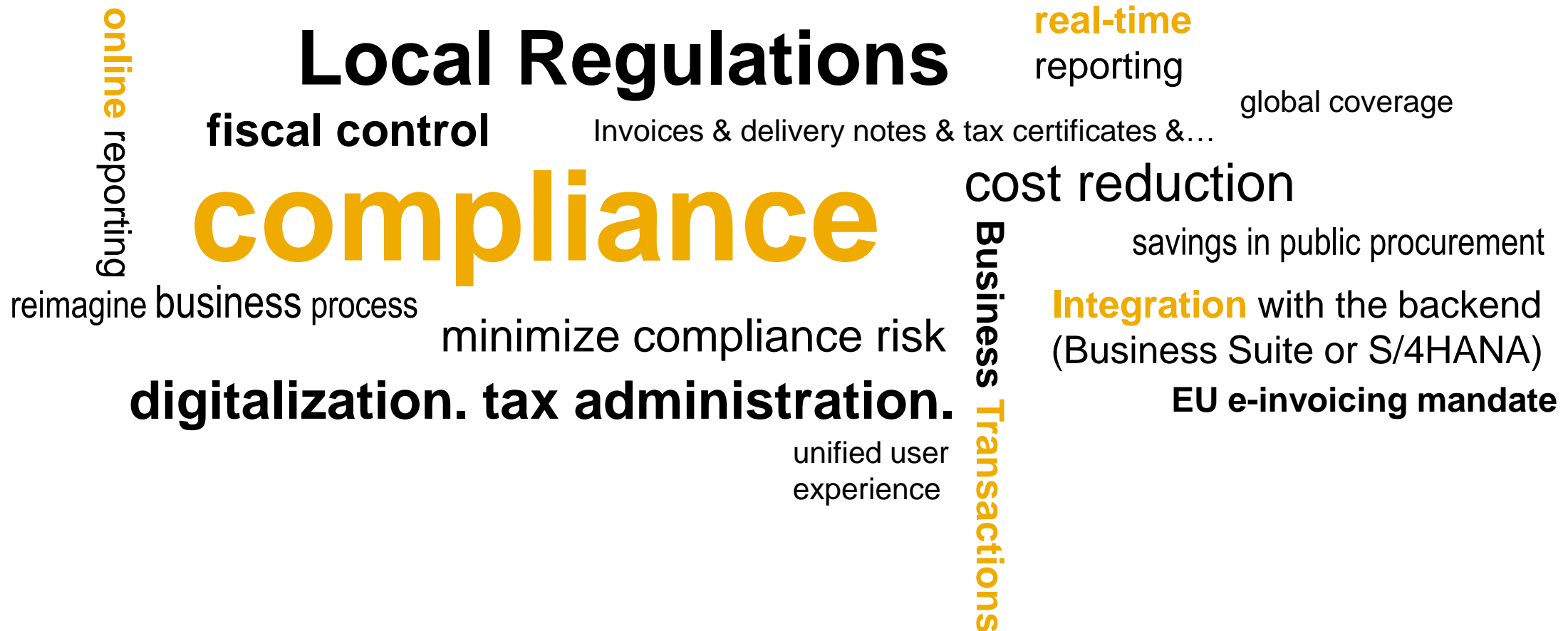
# Document Compliance

## Introduction



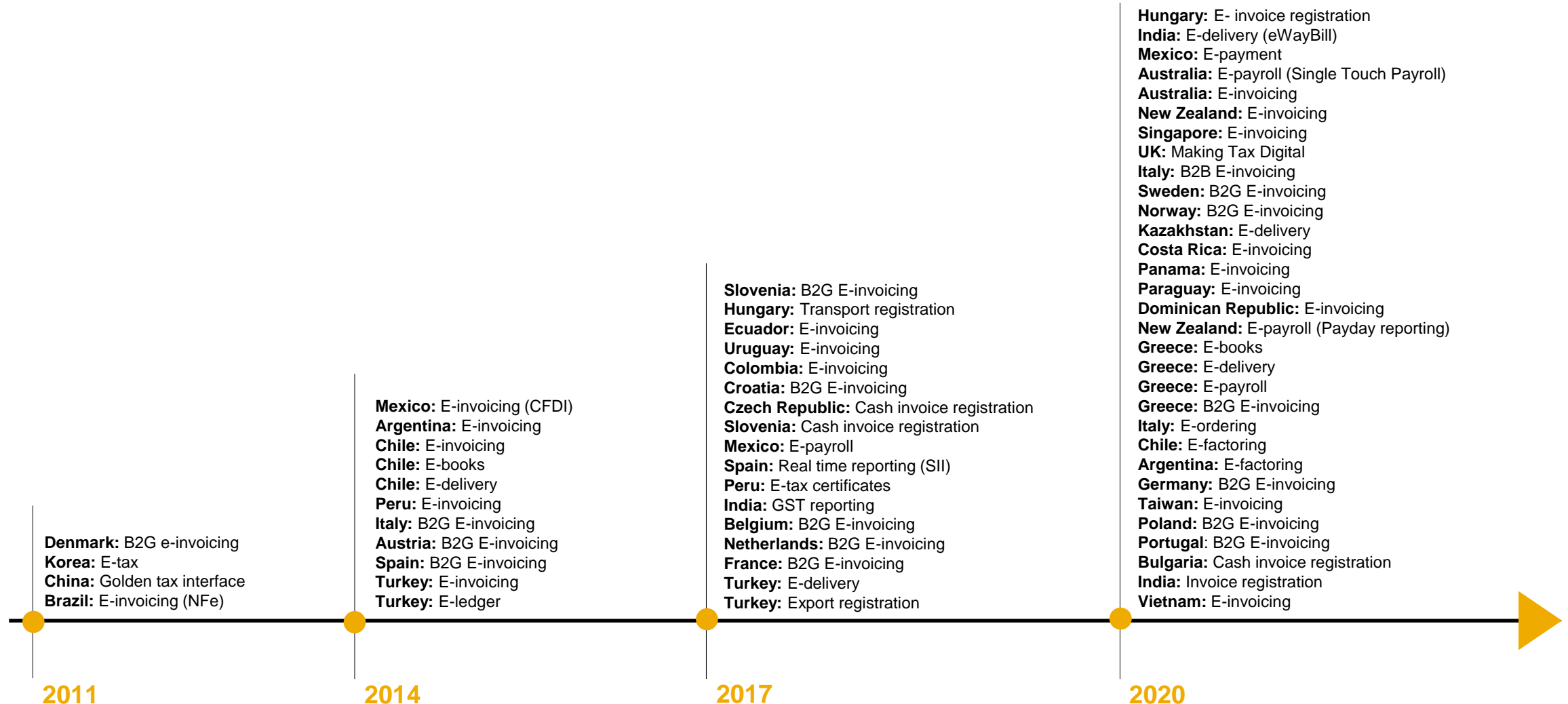
# Customer Needs –

## Compliance with on-line Exchange of Electronic Documents



# Explosion of Local Compliance Obligations

Governments worldwide are keeping pace with the evolving laws and governance frameworks



# Motivation - Digital transformation driven by authorities

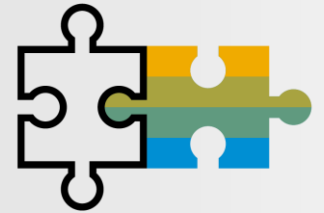
## Tax Compliance



## Digital Government Efficiency



## Business Benefits



### Detect VAT leakage

- B2B / B2C (cash) transactions
- National / Foreign transactions

### Curb shadow economy

- Transaction controls beyond e-invoices

### Tax revenue management

Analytics (forecasts, predictions, statistics)

Public procurement

### Process efficiency

- Automation
- Spend management
- Interoperability
- SME support
- Multiple document types

### Financing

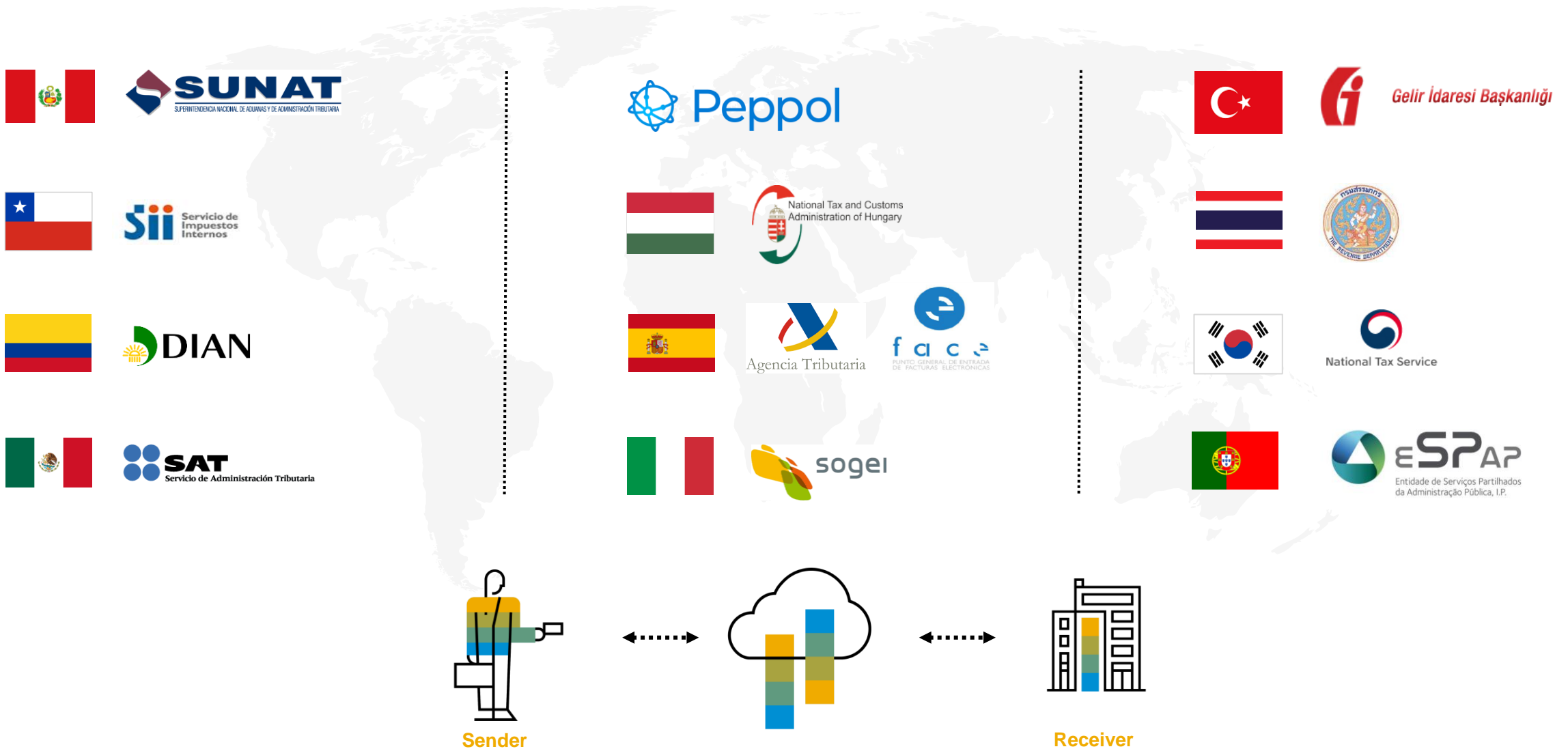
# SAP Document Compliance – Local Versions

55 Scenarios in 26 Countries (SAP S/4HANA)

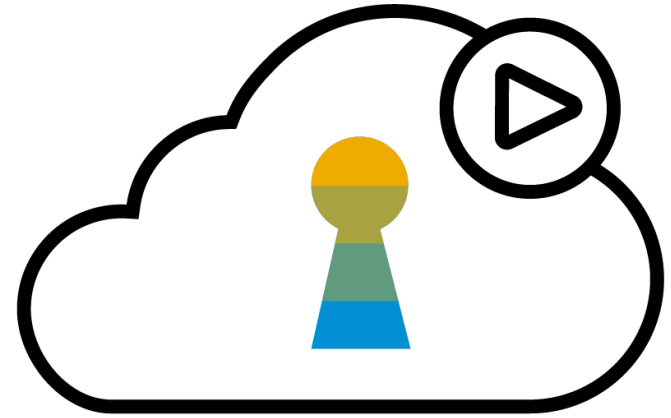




# Digital Compliance – Diversity of Local Requirements (examples)



# Solution Overview



# What is the solution about?

**SAP Document Compliance** is a global solution to address local requirements mandating the submission of electronic documents to authorities or business partners.

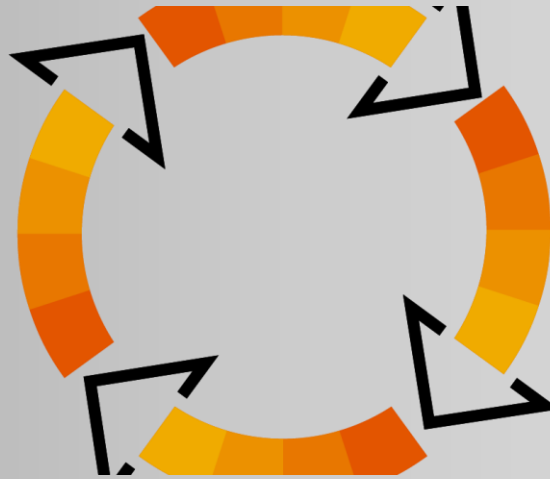
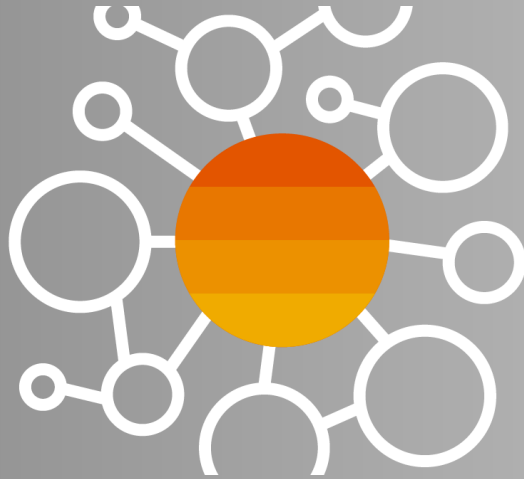
Local versions follow one of the following deployment models:

- PaaS Solutions
  - Based on **SAP Document Compliance, on-premise edition** and **SAP Cloud Platform Integration** to cover e-invoicing and real-time reporting requirements in multiple countries
- SaaS Solutions
  - **SAP Document Compliance, cloud edition** provides the ability to send and receive fully compliant invoices based on the Peppol and ZUGFeRD standards
  - **SAP Document Compliance, outbound invoicing option for Brazil & inbound invoicing option for Brazil** provide the ability to send / receive and further process fully compliant Nota Fiscal documents in Brazil





# Solution Approach



## Far more than invoicing...

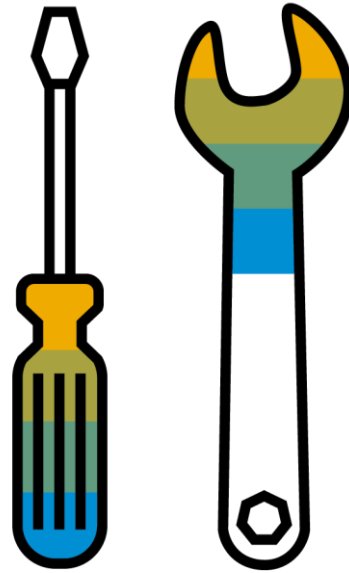
- Comprehensive, dynamic, everchanging
- For any compliance process
- Extensible y configurable

## No Interfaces

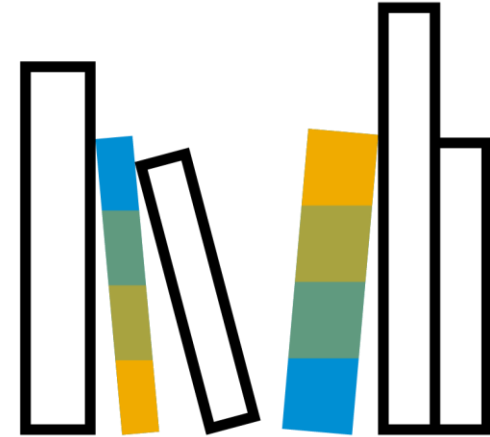
- Integral part, automatic and silent component of SAP S/4 HANA, SAP ERP and industry solution.
- Full automation, real time

## Direct link to Tax Office / Business Partner

- No 3<sup>rd</sup> party required
- End-to-end security
- Semantic consistency among SAP DC, LO, SD, FI and legal report representations.



Open Framework



Library of predefined  
processes



## SAP Document Compliance

A Combination of an Open Compliance Framework + Library of predefined country specific processes.



# Rationale behind SAP Document Compliance



## Standardization

- Strong framework with reusable components
- Multiple solutions can be implemented in parallel.
- No disruption among solutions



## Business Process Integration

- “Source Document” Concept
- Seamless integration end-to-end.



## Governance per-se

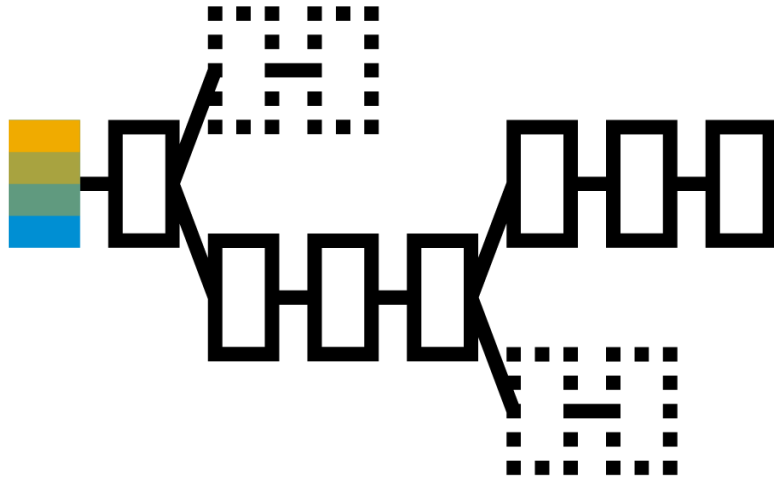
- Openness
- Direct Integration with ecosystem
- End-to-end Monitoring
- High level of security granularity



## Security from Design

- SAP Cloud Platform Integration developed to comply with highest security requirements for
  - Governments
  - Financial Service Providers
  - Customers

# Architectural components: flexibility + reusability



## Processes (e.g. “Spain Bundle Processing”)

- How the execution will happen, including actions, eventual errors and “variations” during the execution.
- Processes could be registrations, approval, updates, etc..



## Document (e.g. “Peru Credit Note”)

- Mostly XML files exchanged in the context of a process.
- Are generated from a “Source Document” concept, provided from framework level, e.g.: SD/FI Document, FI Document, Shipment, Goods Issue, SII Document, etc...

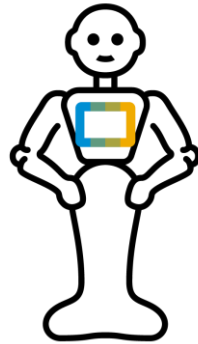


# Framework Features Overview at a Glance – 1 / 2



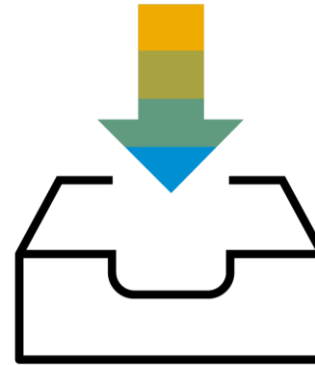
## Comprehensive Operations and Monitoring

- Central “Cockpit”
- Single Access point
- UI-Navigation to Business process



## Full Process Automation

- Communications
- Error handling



## Documentation Storage and Archiving

- Save all send and received documents
- Signatures
- Archiving



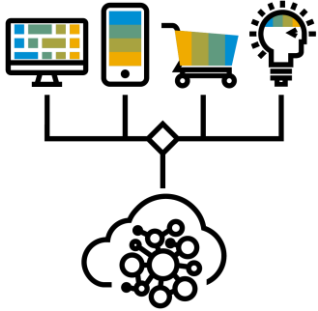
## Process Auditing

- Full electronic document history: Users, date, time, details, content if available, approvals and rejections.



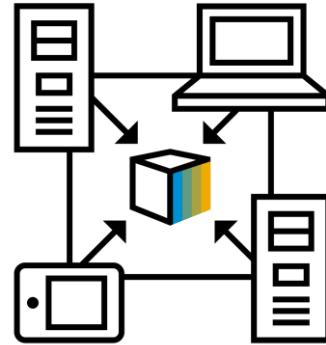


## Framework Features Overview at a Glance – 2 / 2



### Multi-Compliance

- Run multiple Compliance processes for the same transaction
- Generate several different documents for one transaction.



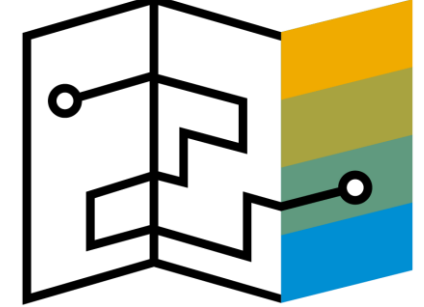
### SAP Business Process Integrations

- Compliance processes run silently among SAP S/4HANA transactions



### Metadata Driven Process configuration

- Process flow managed by configuration tables



### Multi-Level Grouping

- Allows transactional integration as well as packed-based integration
- Navigation among levels.
- Nesting of processes

Actions dynamically determined for the Compliance process

A Sample Compliance Process

Compliance Processes for a Country

- SAP Document Compliance works in a fully automated way without human interaction (including retries and notifications).
- The Cockpit is a tool that allows process analysis, audit, navigation to Business doc, visualize the technical representation, etc...

EDocument Cockpit

Source Document

Variant Default Selection

Show Recent eDocuments 600 Days

Result Overview	No.
> Austria	25
> Belgium	224
> Chile	519
Chile Daily Summary Boleta	5
Chile DTE	166
Chile eBoleta	16
Chile Goods Receipt DTE	68
Chile Incoming DTE Envelope	94
Chile Invoice Receipt DTE	35
Chile Purchase Ledger	16
Chile Receivable Transfer File	75
Chile Sales Ledger	29
Chile Summary DTE	15
> Colombia	238
Colombia eInvoice	108
Colombia eInvoice Contingency	104
Colombia Incoming eInvoice	26
> Croatia	1
> Denmark	23
> Germany	1.660
> Greece	4.077
> Hungary	90
> Italy	3.908
> Mexico	1.060
Mexico Consolidated ePayment	
Mexico Delivery Note	
Mexico eInvoice	21
Mexico ePayments	324
Mexico ePayt for Consolidation	2
> Netherlands	1.169
> Norway	32
> Peru	81
Peru Boleta	89
Peru Cert Contingency Summary	6
Peru Contingency Document	26
Peru Contingency Summary	11
Peru Daily Summary Boleta	90
Peru eInvoice	546

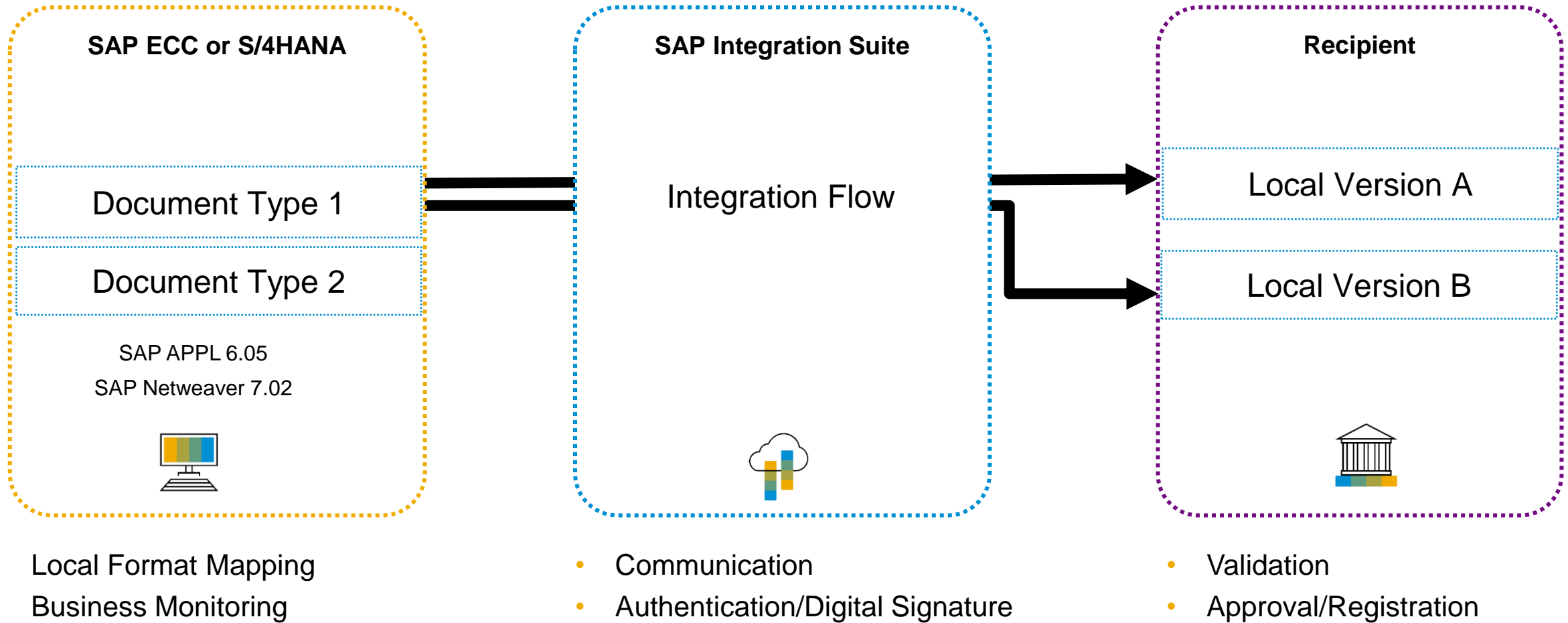
Chile DTE

Status	Proc.	Status Descr.	Error	eDocument Source Key	Source Description	CoCode	Type Des	Creation Date	Created on	Created By	Posting Date	Intf.	File	DTE Type	Folio No.	Customer	eDoc Type
Created		Transfer File Generated		0090049527	Billing Document	CL10	Chile DTE	12.05.2020	13:33:11	PARAEKATTIL	12.05.2020			33	219		
Created		Transfer File Generated		008004701449000592582020	Goods Issue Posting	CL10	Chile DTE	12.05.2020	14:28:52	PARAEKATTIL	12.05.2020			52			
Created		Transfer File Generated		0090049528	Billing Document	CL10	Chile DTE	12.05.2020	14:29:36	PARAEKATTIL	12.05.2020			33	219		
Approved by Customer		Transfer File Generated		008004701749000592602020	Goods Issue Posting	CL10	Chile DTE	12.05.2020	16:16:30	KNAV	12.05.2020			52			
Cancelled		Transfer File Generated		008004702049000592492020	Goods Issue Posting	CL10	Chile DTE	12.05.2020	19:16:15	BIANCALANA	12.05.2020			52			
Cancelled		Transfer File Generated		008004701249000592292020	Goods Issue Posting	CL10	Chile DTE	12.05.2020	11:58:27	PINNAMRAJU	12.05.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		0090049529	Billing Document	CL10	Chile DTE	12.05.2020	19:16:32	BIANCALANA	12.05.2020			33	2193	CLIENTE_CL	
Cancelled		Sending Requested		008004703249000592712020	Goods Issue Posting	CL10	Chile DTE	13.05.2020	18:33:44	KNAV	13.05.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		0090049548	Billing Document	CL10	Chile DTE	19.05.2020	22:15:38	BIANCHIN	19.05.2020			33	2194	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049609	Billing Document	CL10	Chile DTE	28.05.2020	15:28:52	KNAV	28.05.2020			33	2199	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049608	Billing Document	CL10	Chile DTE	28.05.2020	14:50:47	KNAV	28.05.2020			33	2197	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049610	Billing Document	CL10	Chile DTE	28.05.2020	19:29:20	KNAV	28.05.2020			33	2200	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049631	Billing Document	CL10	Chile DTE	02.06.2020	15:37:05	PERUMALY	02.06.2020			33	2196	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049630	Billing Document	CL10	Chile DTE	02.06.2020	15:17:02	PERUMALY	02.06.2020			33	2195	CLIENTE_CL	
Cancelled		Transfer File Generated		0090049711	Billing Document	CL10	Chile DTE	12.06.2020	15:45:34	KNAV	12.06.2020			33	2198	CLIENTE_CL	
Cancelled		Transfer File Generated		008004718049000594452020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52	5162	CLIENTE_CL	
Cancelled		Transfer File Generated		008004717849000594432020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52	5164	CLIENTE_CL	
Cancelled		Transfer File Generated		008004717949000594442020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		008004717649000594412020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:42:25	UNSER	23.06.2020			52	5160	CLIENTE_CL	
Cancelled		Transfer File Generated		008004717749000594422020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52	5161	CLIENTE_CL	
Cancelled		Transfer File Generated		0000001866	Shipment	CL10	Chile DTE	23.07.2020	23:28:38	KNAV	23.07.2020			52			
Cancelled		Transfer File Generated		0090049873	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		0090049874	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		008004732149000595882020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1015000001482020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1015000001492020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1016000000692020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1016000000702020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1016000000712020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1015000001502020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050258	Shipment	CL10	Chile DTE	23.07.2020	23:28:38	KNAV	23.07.2020			52			
Cancelled		Transfer File Generated		CL1015000001512020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050338	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		CL1015000001522020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		008004779349000600572020	Goods Issue Posting	CL10	Chile DTE	23.06.2020	13:43:37	UNSER	23.06.2020			52		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050535	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050537	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050566	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050605	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	
Cancelled		Transfer File Generated		0090050607	Billing Document	CL10	Chile DTE	24.07.2020	16:53:06	PERUMALY	24.07.2020			33		CLIENTE_CL	

# **SAP Document Compliance**

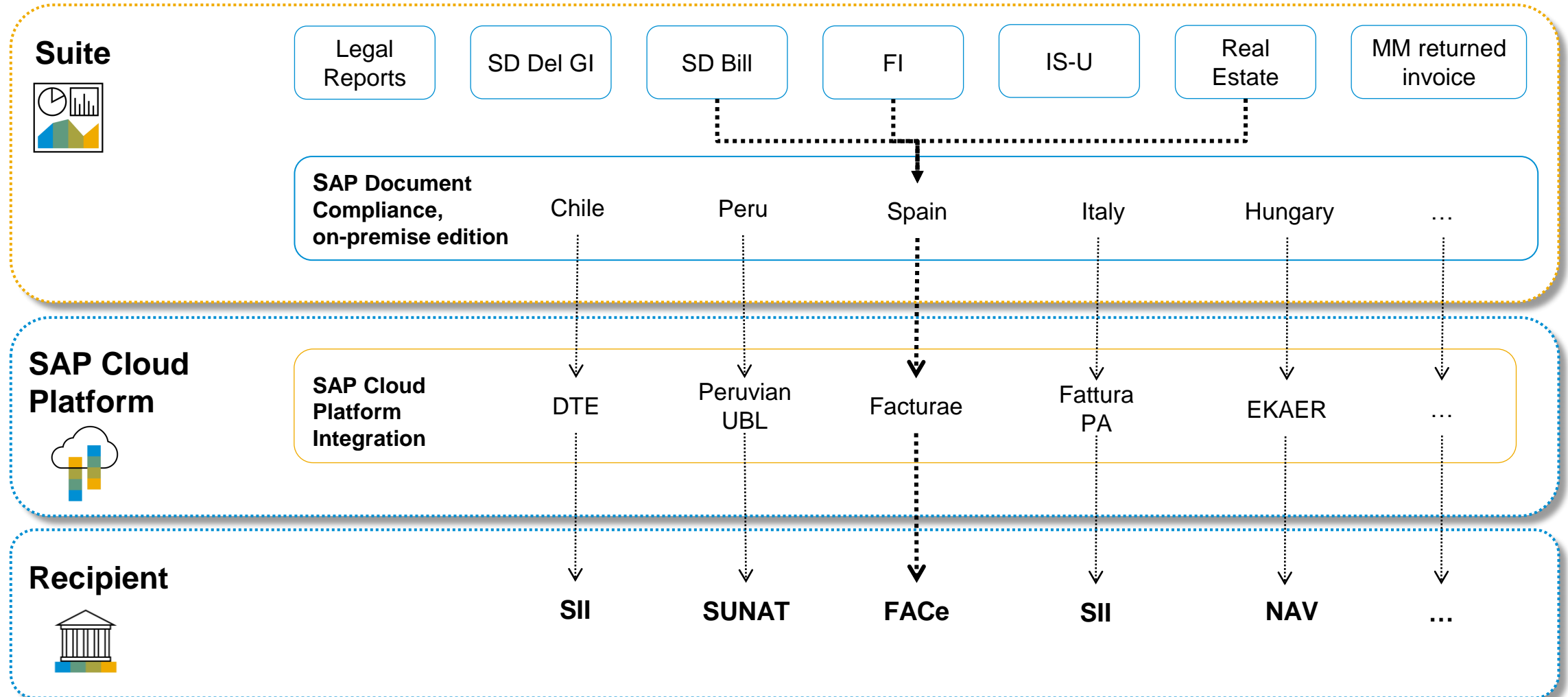
## **PaaS Solutions**

# Solution Landscape – Document Compliance Scenarios



# Solution Architecture – SAP Document Compliance

## on-premise edition + SAP Cloud Platform Integration



# Key Product Features – eDocument Cockpit

Submit / Resubmit

View / Export file

Information about the selected process

Further local capabilities:

Selection variants including filter by source data

Central monitor for all scenarios

Only authorized processes are displayed

Batch & List handling

PDF generation (XML-based)

Display eDocument history Application Log

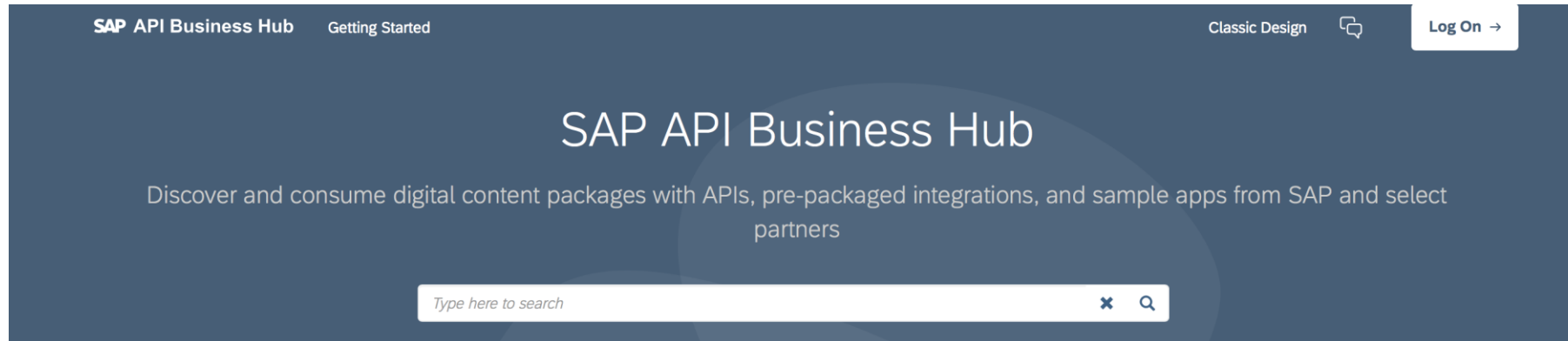
Navigate back to source document

- Switch to contingency
- Import data from non-SAP systems
- Send to customer
- Accept/Reject
- Cancel/Delete

Navigate to interface monitor

Status	Proc. Status	Descr.	Error	eDocument Source Key	Source Description	CoCo...	Type Description	Creation Date	Created on	Posting Date	Intf.	File	Progr.Num
▲	Created			231060010000022019	Accounting Document	2310	Italy Fattura	01/11/2019	14:24:40	01/11/2019			00005
▲	Created			0090004134	Billing Document	2310	Italy Fattura	01/12/2019	21:38:10	01/12/2019			00007
▲	Created			231018000000022019	Accounting Document	2310	Italy Fattura	01/31/2019	09:31:02	01/31/2019			0000B
▲	Created			231018000000032019	Accounting Document	2310	Italy Fattura	02/04/2019	14:59:04	02/04/2019			0000C
▲	Created			231060010000072019	Accounting Document	2310	Italy Fattura	02/20/2019	20:24:25	01/15/2019			0000D
▲	Created			231018000000042019	Accounting Document	2310	Italy Fattura	02/27/2019	15:37:46	02/27/2019			0000E
▲	Created			231018000000052019	Accounting Document	2310	Italy Fattura	02/28/2019	10:00:17	02/28/2019			0000F
▲	Created			231018000000072019	Accounting Document	2310	Italy Fattura	03/04/2019	16:54:04	02/28/2019			0000H
●	Sending to IDI Requested			2310600100000702018	Accounting Document	2310	Italy Fattura	01/09/2019	18:18:20	12/12/2018			0000I
●	Sending to IDI Requested			2310600100000712018	Accounting Document	2310	Italy Fattura	01/09/2019	18:19:11	12/12/2018			0000J
●	Sending to IDI Requested			2310600100000722018	Accounting Document	2310	Italy Fattura	01/09/2019	18:30:38	12/12/2018			0000K
●	Sending to IDI Requested			0090004130	Billing Document	2310	Italy Fattura	01/11/2019	15:40:35	01/11/2019			0000L
●	Sending to IDI Requested			0090004150	Billing Document	2310	Italy Fattura	01/14/2019	12:22:09	01/14/2019			0000M
●	Sending to IDI Requested			0090004186	Billing Document	2310	Italy Fattura	01/16/2019	13:48:21	01/15/2019			0000N
●	Sending to IDI Requested			231060010000092019	Accounting Document	2310	Italy Fattura	03/28/2019	12:36:01	03/28/2019			0000O
●	Sending to IDI Requested			231060010000112019	Accounting Document	2310	Italy Fattura	04/05/2019	06:32:54	04/05/2019			0000P
●	Sending to IDI Requested			231018000000062019	Accounting Document	2310	Italy Fattura	03/04/2019	15:34:03	02/28/2019			0000Q
●	Sending to IDI Requested			0090006001	Billing Document	2310	Italy Fattura	03/05/2019	08:55:59	03/05/2019			0000R
●	Sending to IDI Requested			0090007202	Billing Document	2310	Italy Fattura	03/28/2019	12:41:28	03/28/2019			0000S
●	Sending to IDI Requested			231018000000012019	Accounting Document	2310	Italy Fattura	01/31/2019	09:27:52	01/31/2019			0000T
●	Sending to IDI Requested			231018000000082019	Accounting Document	2310	Italy Fattura	04/02/2019	08:24:44	02/28/2019			0000U
▲	Created			231018000000112019	Accounting Document	2310	Italy Fattura	06/04/2019	08:08:12	06/04/2019			0000V
▲	Created			231018000000092019	Accounting Document	2310	Italy Fattura	05/30/2019	12:19:39	05/30/2019			0000W
▲	Created			231018000000102019	Accounting Document	2310	Italy Fattura	05/30/2019	12:21:22	05/30/2019			0000X
▲	Created			231018000000012020	Accounting Document	2310	Italy Fattura	05/30/2019	12:43:57	01/01/2020			0000Y
▲	Created			231018000000022020	Accounting Document	2310	Italy Fattura	05/30/2019	12:45:17	01/01/2020			0000Z
▲	Created			231018000000122019	Accounting Document	2310	Italy Fattura	06/04/2019	09:41:33	06/04/2019			00005
■	Cancelled			0090004095	Billing Document	2310	Italy Fattura	01/09/2019	19:45:42	01/09/2019			#####







# SAP Cloud Platform Integration



## eDocuments

Sort By: Recently Updated ▾

Enable compliance with the latest trends in the area of country specific obligations

 <b>eDocument: VAT Register Books for Spain</b>  Enable sending VAT register books data of the eDocument Solution for Spain from SAP ERP to the Tax Agency's system Suministro Inmediato  2 Integration Content    👁 13K+	 <b>eDocument: Electronic Invoicing for Italy</b>  Integrate your eDocument solution for with the tax authorities in Italy. ATTENTION: Please ensure that you install Note 2732150 in your ERP syste..  5 Integration Content    👁 6.1K+	 <b>eDocument: Electronic Invoicing for Colombia</b>  Integrate eDocument solution in SAP for Colombia with the Tax Authority DIAN.  3 Integration Content    👁 1.7K+
 <b>eDocument: Electronic Transport Registration for Hungary</b>	 <b>eDocument: Electronic Invoice Registration for Hungary</b>	 <b>eDocument: Electronic Invoicing for Chile</b>

# SAP Cloud Platform Integration

SAP

SAP Cloud Platform Integration

Data Services

/ Monitor Message Processing

Time:

Past Week

Status:

Completed

Artifact:

All Integration Flows

or

ID:

Message or Application ID

May 03, 2017, 11:15:24 - May 10, 2017, 11:15:24

Messages (139993)

<< < 1 / 2... > >> ↺

May 10, 2017, 09:02:29	
com.sap.slh.dcs.gsp.vayana	Completed
May 10, 2017, 09:01:52	
com.sap.slh.dcs.gsp.vayana	Completed
May 10, 2017, 09:01:38	
com.sap.slh.dcs.gsp.vayana	Completed
May 10, 2017, 08:59:01	
Communicate to SII	Completed
May 10, 2017, 08:58:15	
Communicate to SII	Completed
May 10, 2017, 08:55:28	
Communicate to SII	Completed
May 10, 2017, 08:54:28	

Communicate to SII

Last Updated at: May 10, 2017, 08:58:15

Processing Time: 773 ms Receiver: OutgoingInvoices-Test\_OutgoingInvoice...

STATUS DETAILS LOGS

Message processing completed successfully.

LOGS

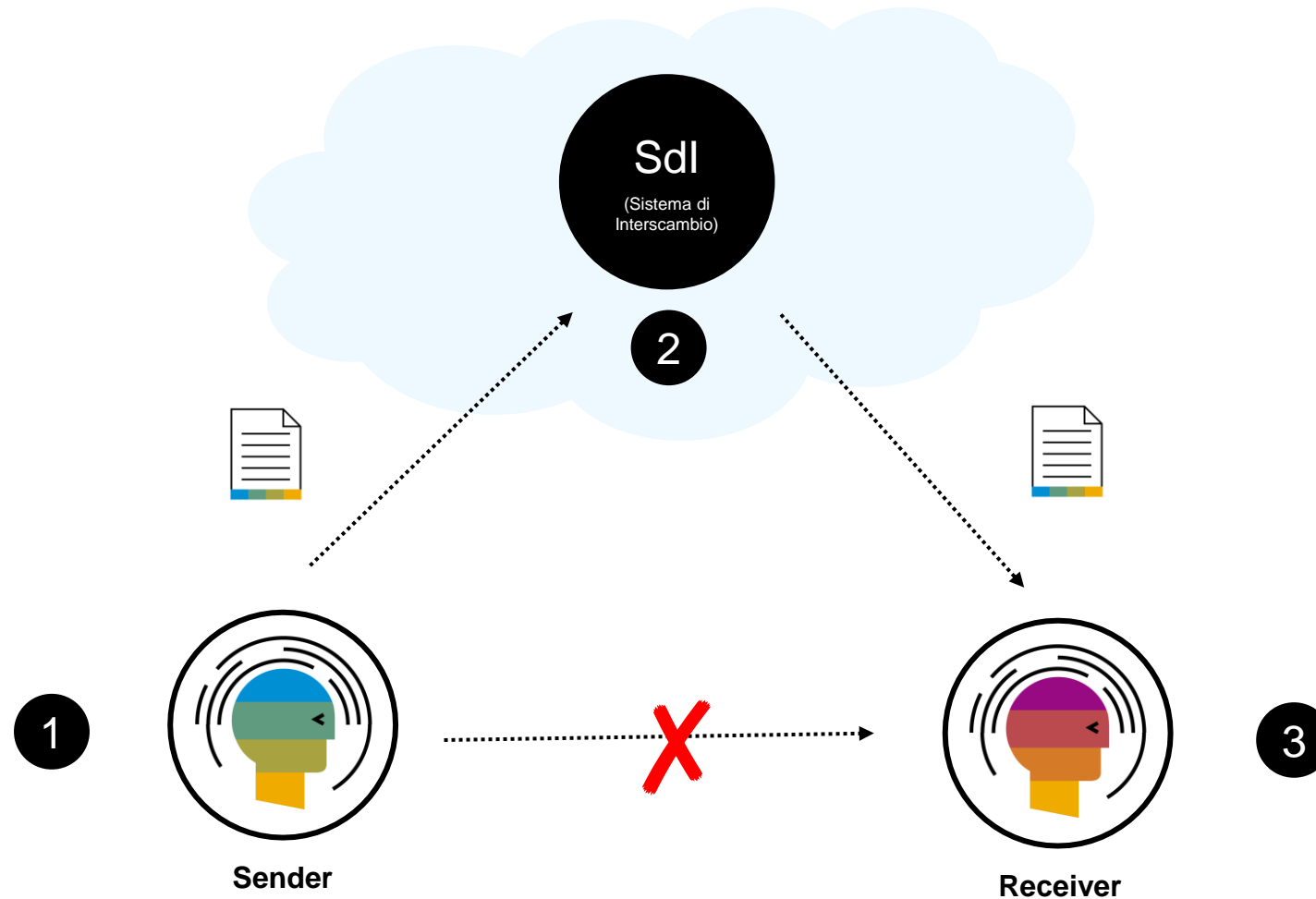
Message Processing Log

MPL Attachment	Type	Modified
REQ_headers_props	text/plain	May 10, 2017, 08:...

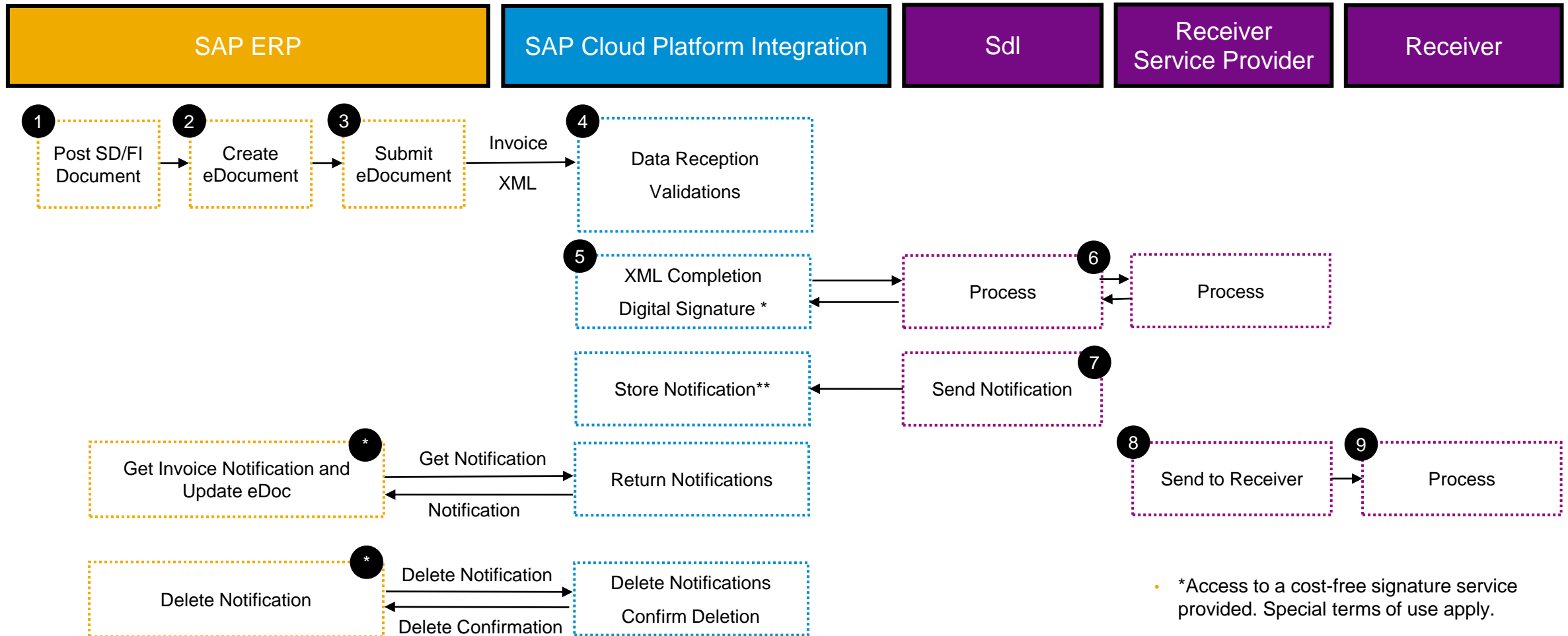


## Example Italy

### Three Corner Model – Sender and Receiver Connect to a Central System

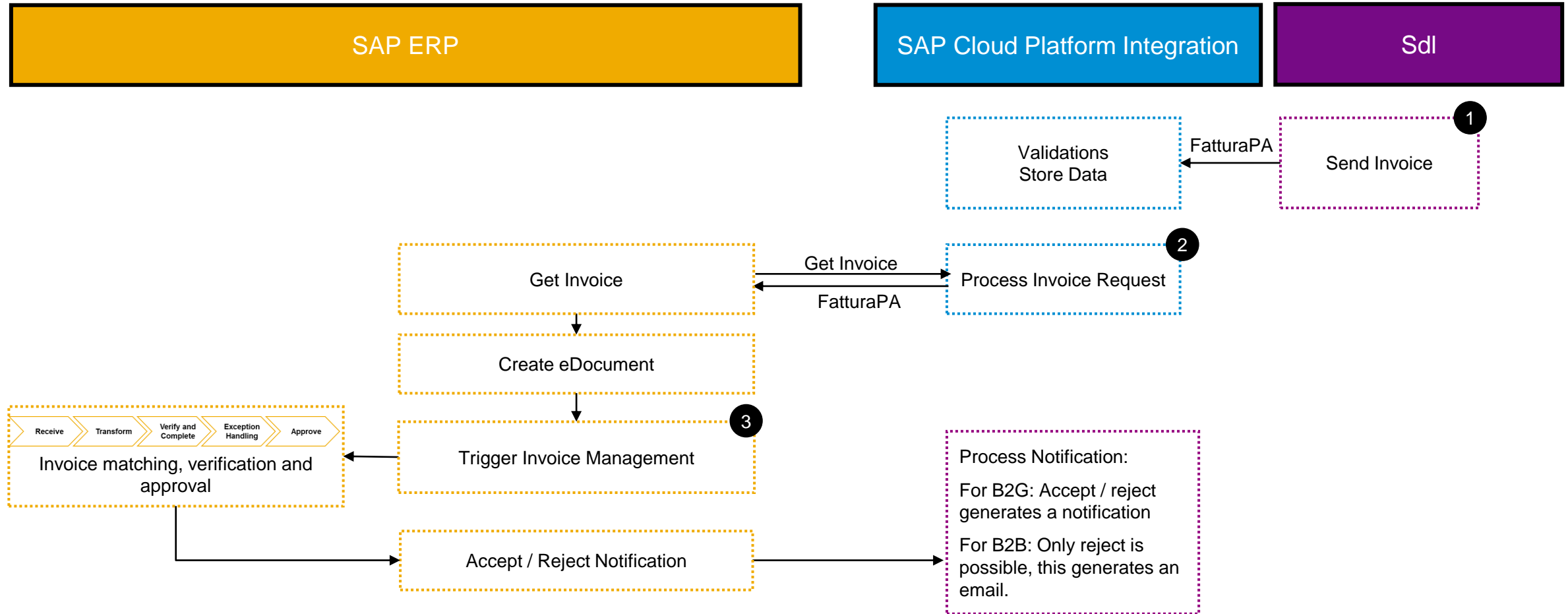


# SAP Document Compliance for Italy – Customer Invoice (Outgoing)



- \* Access to a cost-free signature service provided. Special terms of use apply.
- \*\* invoice and notification are held in a data store until picked up, the recipient delete the entries from the data store after successful receipt

# SAP Document Compliance for Italy – Inbound Invoice Processing via SAP Invoice Management by OpenText



## Disclaimer

This presentation and SAP's strategy and possible future developments are subject to change and may be changed by SAP at any time for any reason and without notice. This document is provided without a warranty of any kind, either express or implied, including but not limited to the implied warranties of merchantability, fitness for a particular purpose, or noninfringement.

# **SAP Document Compliance**

## **SaaS Solutions**

# What is the solution about?

**SAP Document Compliance** is a global solution to address local requirements mandating the submission of electronic documents to authorities or business partners.

Local versions follow one of the following deployment models:

- PaaS Solutions
  - Based on **SAP Document Compliance, on-premise edition** and **SAP Cloud Platform Integration** to cover e-invoicing and real-time reporting requirements in multiple countries
- SaaS Solutions
  - **SAP Document Compliance, cloud edition** provides the ability to send and receive fully compliant invoices based on the Peppol and ZUGFeRD standards
  - **SAP Document Compliance, outbound invoicing option for Brazil & inbound invoicing option for Brazil** provide the ability to send / receive and further process fully compliant Nota Fiscal documents in Brazil



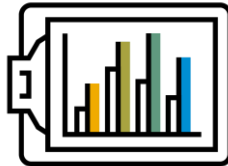
# Peppol Exchange service

## Regulatory Background: Directive 2014/55/EU on B2G Invoicing

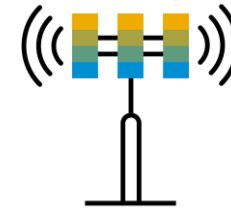
**Public Buyers** must accept and process electronic invoices according to the European Standard on electronic invoicing that includes:



- A semantic **data model** (aligned content of the invoice)



- A list of agreed **syntaxes** (defining the technical structure of the invoice)



- A recommendation for the **transmission** of e-invoices to Public Buyers: Peppol



### Obligation for contracting authorities

- Contracting authorities must be able to receive and process e-invoices according to the approved standards



### Obligation for Suppliers

- Several countries have chosen to define tighter rules making **e-invoicing mandatory for Suppliers**
- This is the case for example in Italy, Netherlands, Germany and Spain

# Peppol – a global infrastructure for the exchange of electronic documents



In numerous European and non-European countries, Peppol is the selected infrastructure for the electronic exchange of business documents.



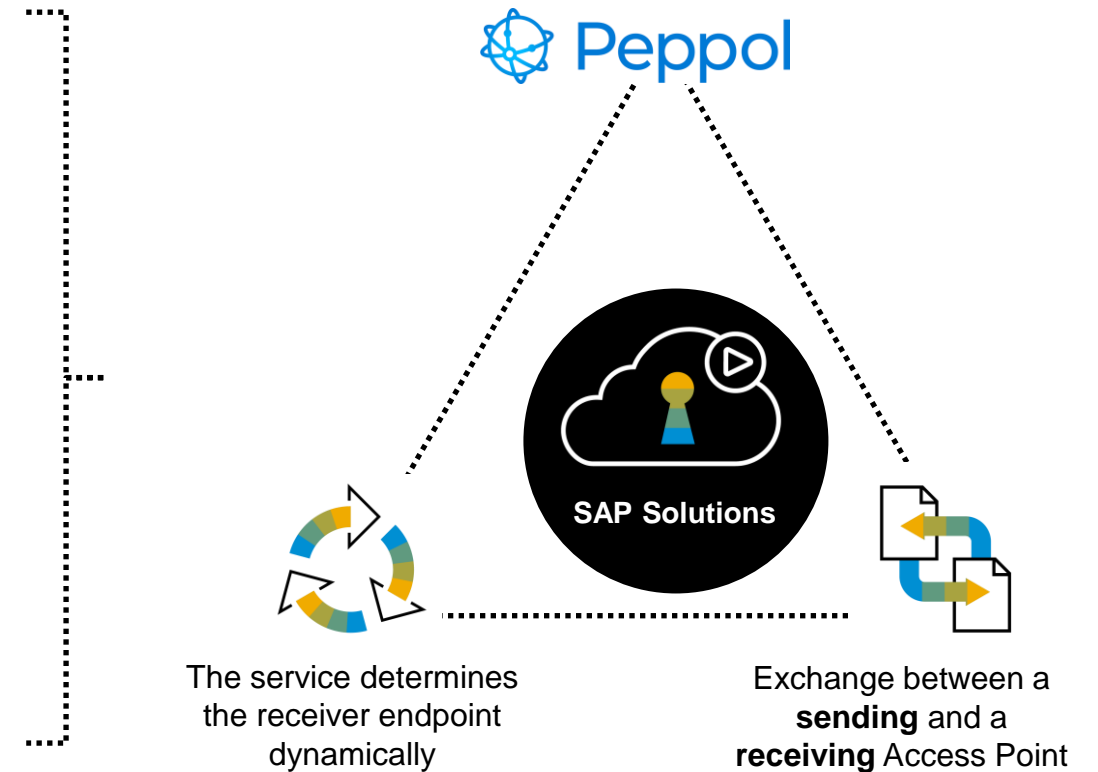
Electronic documents are sent and received through registered service providers.



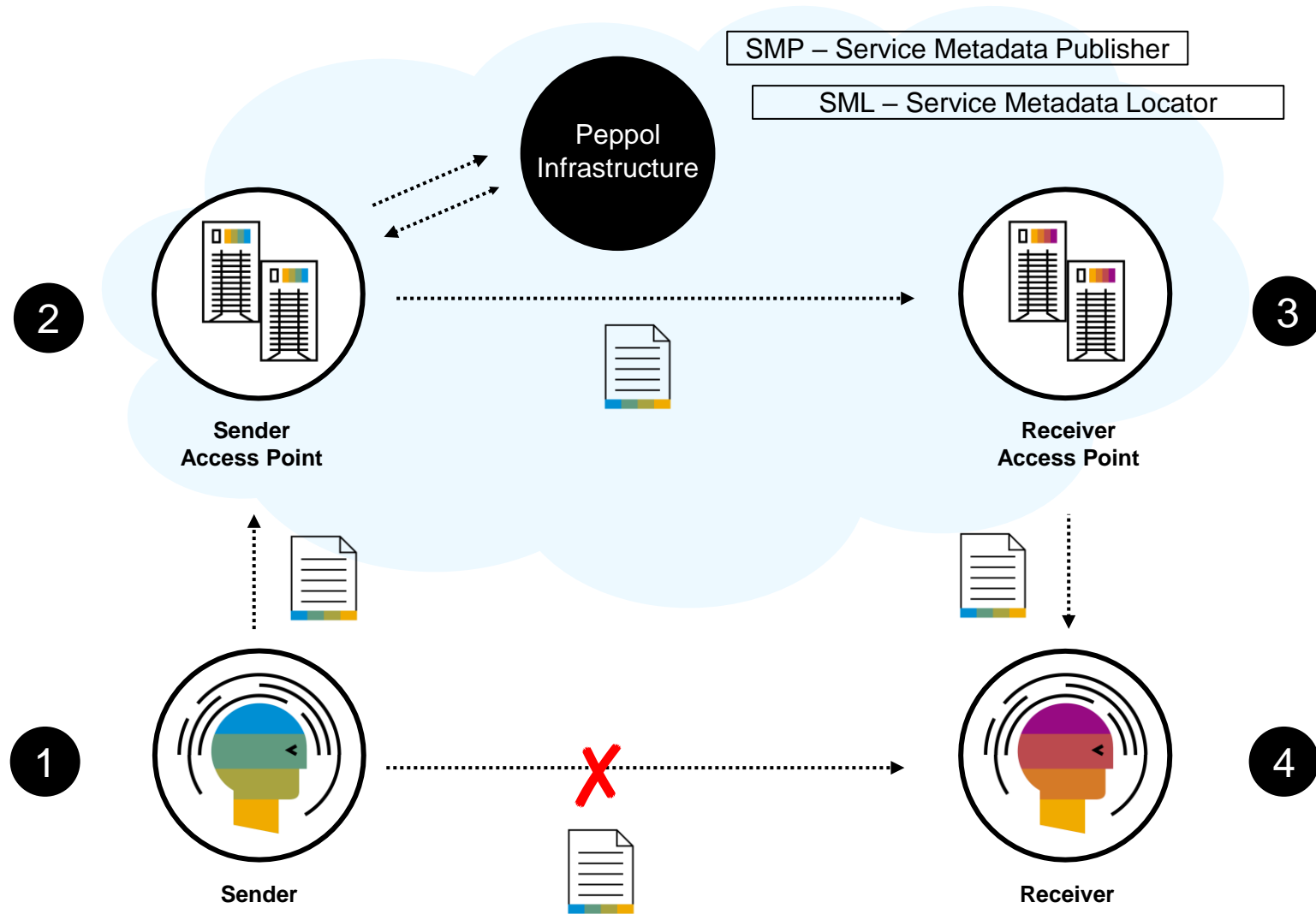
The endpoint is determined within the infrastructure defined by Peppol



The use of Peppol is often driven by but not restricted to B2G exchanges. It can also be used for B2B transactions between private companies.



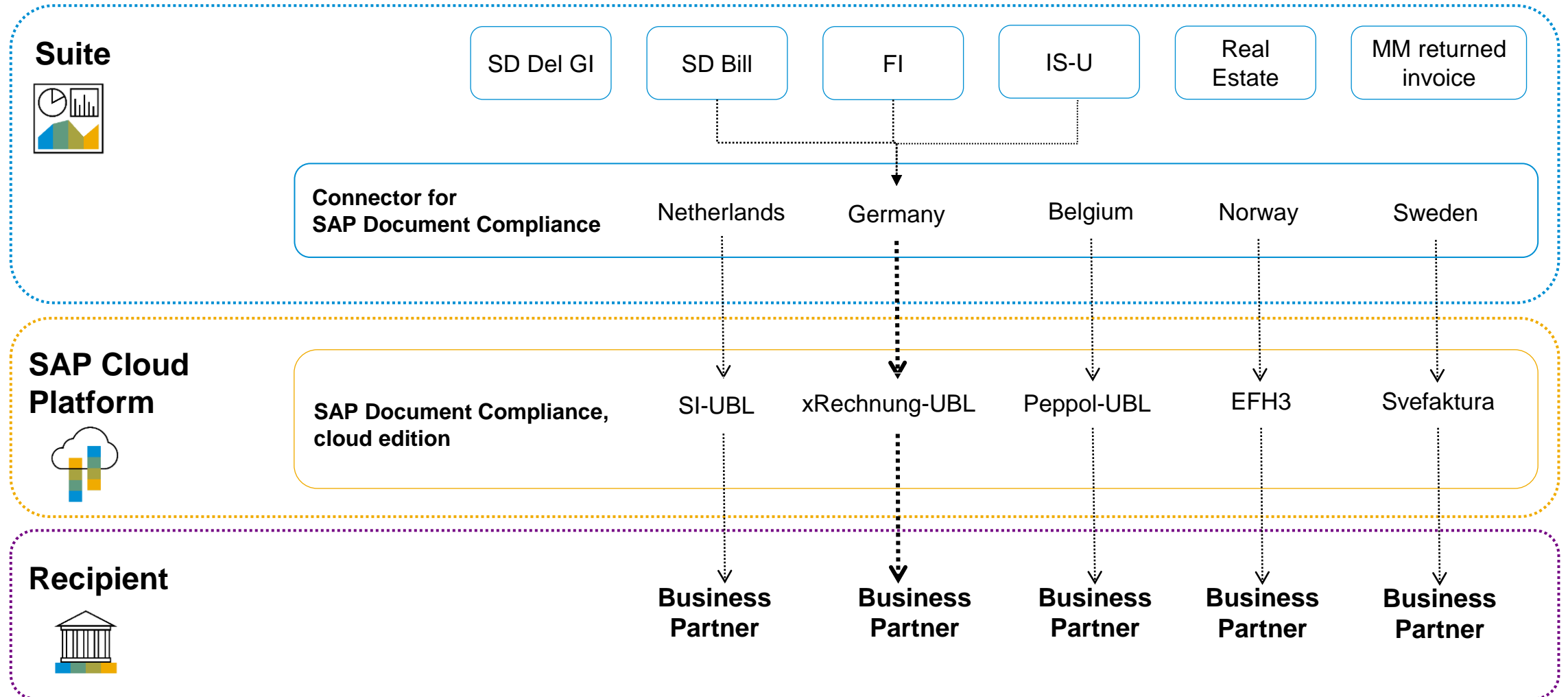
# Four Corner Model – Sender and Receiver Connect to a Service Provider



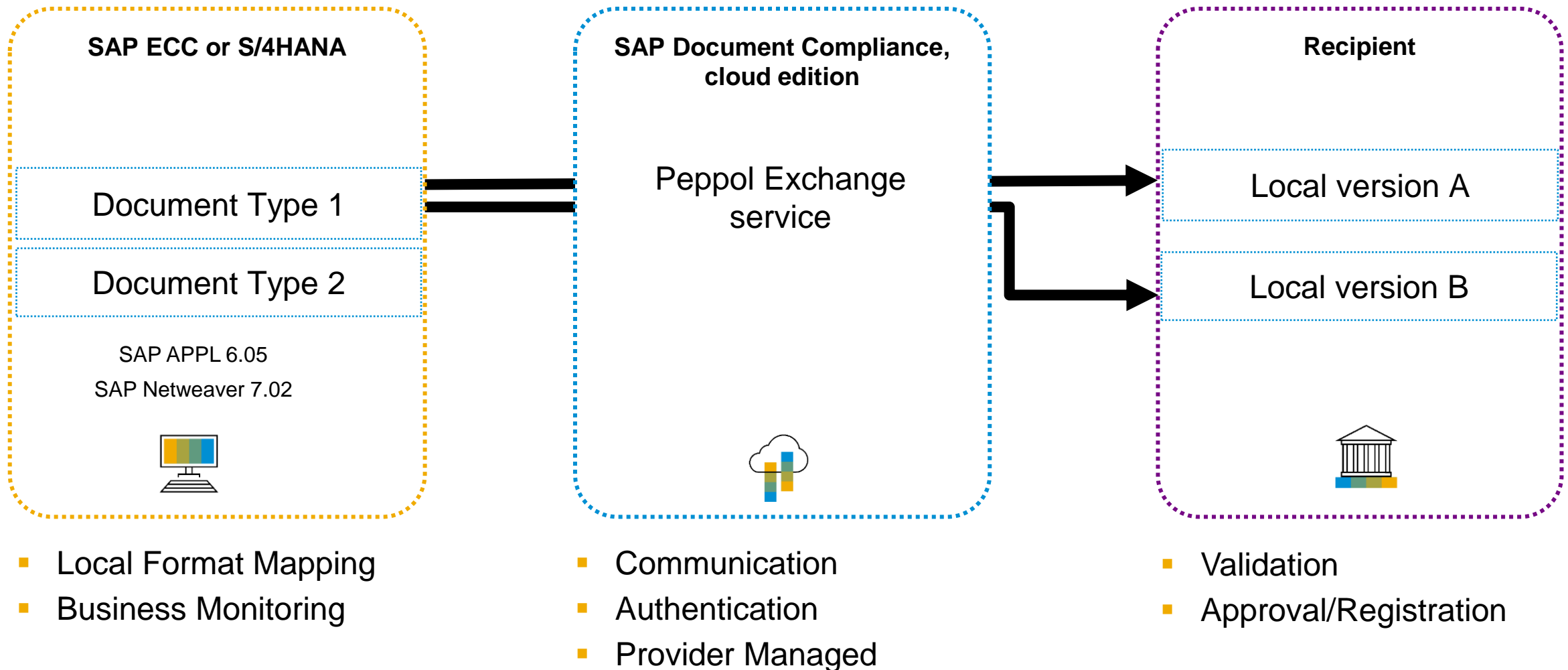


# Solution Architecture – SAP Document Compliance

## Peppol Exchange service



# Solution Landscape – SAP Document Compliance for Peppol



# What is the solution about?

**SAP Document Compliance** is a global solution to address local requirements mandating the submission of electronic documents to authorities or business partners.

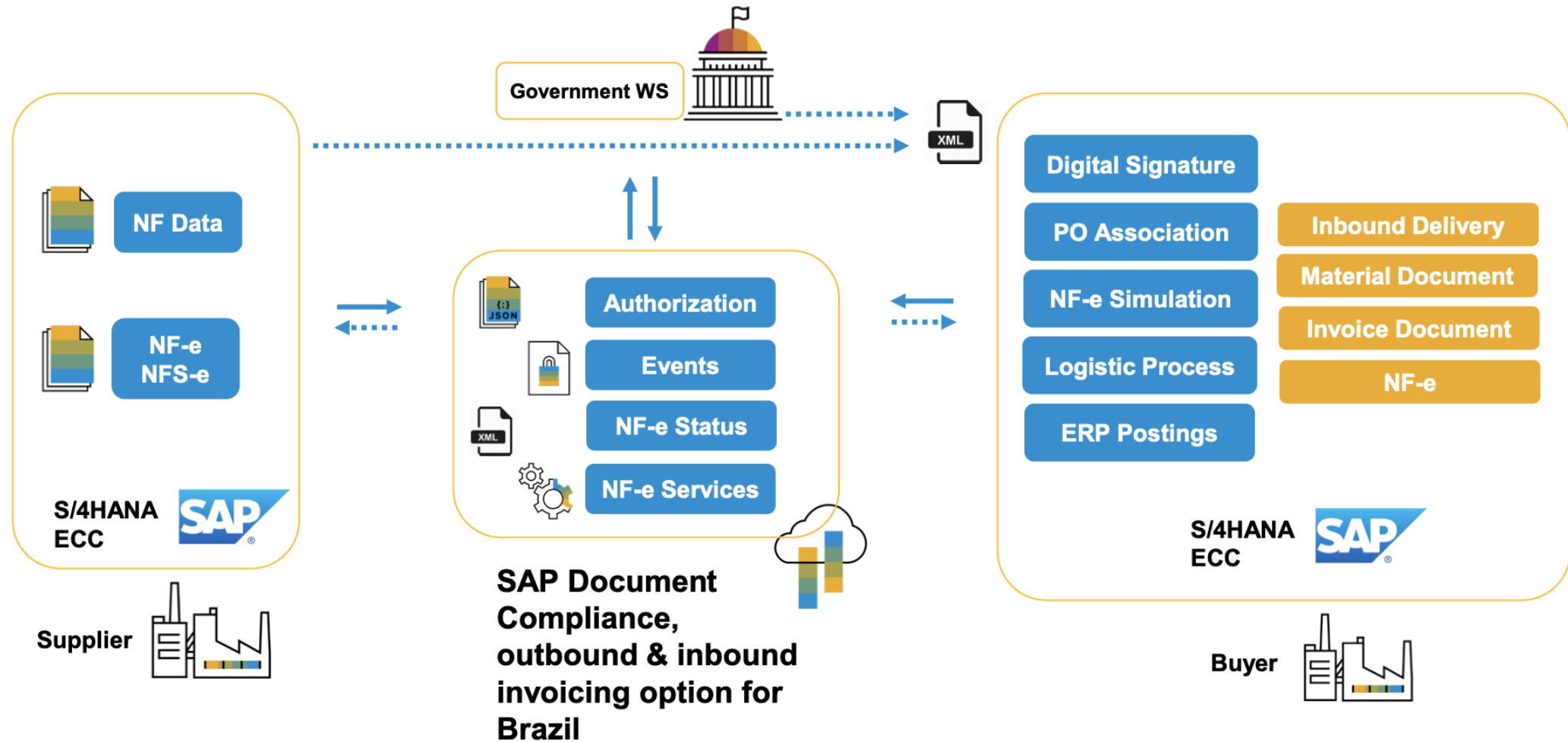
Local versions follow one of the following deployment models:

- PaaS Solutions
  - Based on **SAP Document Compliance, on-premise edition** and **SAP Cloud Platform Integration** to cover e-invoicing and real-time reporting requirements in multiple countries
- SaaS Solutions
  - **SAP Document Compliance, cloud edition** provides the ability to send and receive fully compliant invoices based on the Peppol and ZUGFeRD standards
  - **SAP Document Compliance, outbound invoicing option for Brazil & inbound invoicing option for Brazil** provide the ability to send / receive and further process fully compliant Nota Fiscal documents in Brazil



# SAP Document Compliance for Brazil

## Overview Business Process Flow



# SAP Document Compliance for Brazil – Outbound

**SAP Document Compliance, outbound invoicing option for Brazil (nota fiscal eletrônica)** enables the communication between your backend system and the tax authorities webservices for outbound documents

It allows you to

- Create electronic documents in legally required XML format
- Connect to SEFAZ and municipal tax authorities webservices
- Create NF-e events such as cancellation, CC-e, etc
- Use online contingency system
- Download XML
- Monitor communication, trace source documents and handle exceptions directly in SAP ERP and SAP S/4HANA

# SAP Document Compliance for Brazil – Inbound

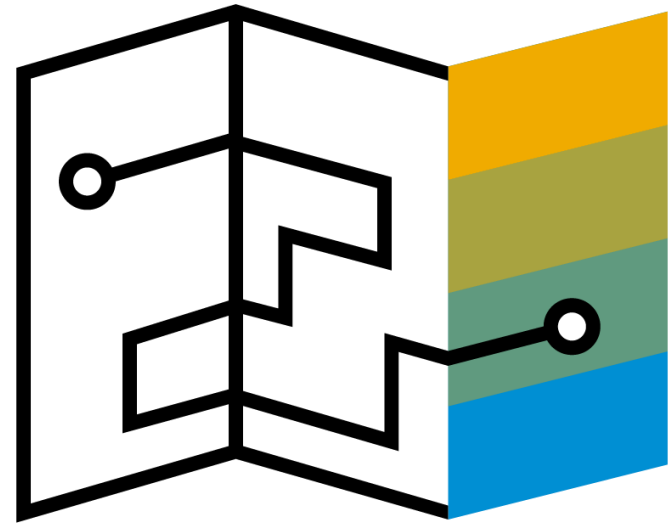
**SAP Document Compliance, inbound invoicing option for Brazil (nota fiscal eletrônica)** provides capabilities to automate the receipt of inbound documents for buyers.

It allows you to

- Check XML format, NF-e digital signature and NF-e authorization
- Automate NF-e purchase order assignment
- Simulate the NF-e to check prices and taxes
- Trigger automatically SAP ERP transactions such as inbound delivery creation, goods receipt, invoice receipt and NF-e creation as well

# Roadmap

## Local Versions



# Scenarios for Latin America (Available / Planned\*)

Brazil	Chile	Colombia	Mexico	Peru
Customer Invoice	Customer Invoice	Customer Invoice	Payment Receipt	Customer Invoice
Supplier Invoice	Supplier Invoice	Supplier Invoice	Customer Invoice	Consumer invoice
	Delivery Note		Delivery Note	Withholding Tax Certificate
	Consumer Invoice			Tax Collection Certificate
	Ledgers			
	Credit Invoice			



# Scenarios for Europe (Available / Planned\*)

## Greece

Tax Register Books  
(e-Books)

## Hungary

Transport Registration

Invoice Registration

## Italy

Customer Invoice

Supplier Invoice

Purchase Order

## Portugal

Customer Invoice

## Spain

Customer Invoice

Tax Register Books  
(SII Reporting)

# Scenarios for Europe (Available / Planned\*)

Belgium <sup>1</sup>	Germany <sup>1</sup>	Netherlands <sup>1</sup>	Norway <sup>1</sup>	Sweden <sup>1</sup>
Customer Invoice	Customer Invoice	Customer Invoice	Customer Invoice	Customer Invoice
Supplier Invoice	Supplier Invoice	Supplier Invoice	Supplier Invoice	Supplier Invoice
		Purchase Order	Purchase Order	

\* Planned: This is the current state of planning and may be changed by SAP at any time without notice.

<sup>1</sup> Supported through the Peppol Exchange service of SAP Document Compliance, cloud edition

# Scenarios for Europe (Available / Planned\*)

## Austria <sup>1</sup>

Customer Invoice

Supplier Invoice

## Denmark <sup>1</sup>

Customer Invoice

Supplier Invoice

Purchase Order

## Poland <sup>1</sup>

Customer Invoice

Supplier Invoice

## Ireland <sup>1</sup>

Customer Invoice

Supplier Invoice

# Scenarios for Europe (Available / Planned\*)

**France** <sup>1</sup>

Customer Invoice

Supplier Invoice

**Switzerland** <sup>1</sup>

Customer Invoice

Supplier Invoice

# Scenarios for APJ (Available / Planned\*)

India	Turkey	Thailand	Taiwan, China	South Korea
Invoice Registration (IRN)	Customer Invoice	Customer Invoice	Customer Invoice	Customer Invoice
Transport Registration (eWayBill)	Consumer Invoice		Consumer Invoice	Supplier Invoice
	Supplier Invoice			
	Export Registration			
	Delivery Note			

# Scenarios for APJ (Available / Planned\*)

## Australia <sup>1</sup>

Customer Invoice

Supplier Invoice

## New Zealand <sup>1</sup>

Customer Invoice

Supplier Invoice

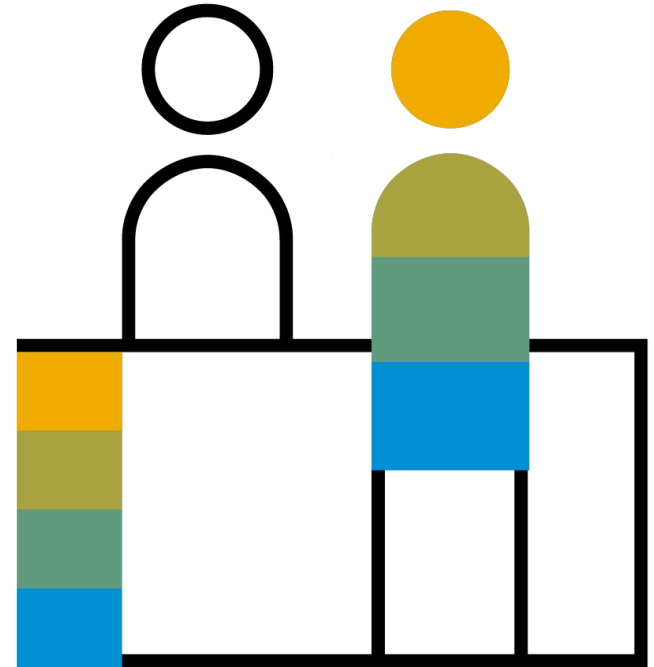
## Singapore <sup>1</sup>

Customer Invoice

Supplier Invoice

# Appendix

# Customer Testimonials





# Integrating Digital Transaction Management and Country-Specific Mandates with **SAP® Document Compliance**



## Before: Challenges and Opportunities

- Piecemeal compliance efforts due to manual processes or services by multiple providers, with no transparency over performance
- Incomplete digitalization of compliance processes, causing a lack of flexibility to forecast change and respond quickly

## Why SAP

- Recognized industry and digitalization know-how
- Expertise for working closely with in-house teams to analyze the current solution landscape and needs for addressing current mandates
- Solid framework for future growth and innovation with SAP® Cloud Platform
- Robust services for country-by-country compliance with the SAP Document Compliance solution

## After: Value-Driven Results

- Faster compliance with e-invoicing mandates through functionality for creating and submitting legally compliant HTML data
- Coverage for the company's diverse market through a single solution supporting multiple countries with a wide array of services
- Shorter response time to new mandates, through independent management of connectivity to local authorities
- Cost and time savings through digitalization and simplification of the overall solution landscape

“We saw digital compliance as an opportunity to optimize operational performance and resource management. SAP Document Compliance exceeds expectations by **streamlining our response to increasing regulations** that differ by country.”

Aldo Magenes, Global Process Lead, Order to Cash, Sun Chemical Corporation

**30%**

Faster document processing for accounts payable department

**10%**

Reduction of invoice processing cycle time

**24,000**

Nonvalue activities eliminated

**Sun Chemical Corporation**  
Parsippany, New Jersey  
[www.sunchemical.com](http://www.sunchemical.com)

**Industry**  
Chemicals

**Products and Services**  
Printing inks, coatings, and supplies for commercial and industrial markets

**Employees**  
20,000

**Revenue**  
US\$7.5 billion

**Featured Solutions**  
SAP Cloud Platform and  
SAP Document Compliance





# Complying Punctually with Spanish Tax Authorities with **SAP® ERP**



## Newell Brands

Hoboken, New Jersey

[www.newellbrands.com](http://www.newellbrands.com)

## Industry

Consumer products

## Products and Services

Well-known brands for homes, workplaces, classrooms, playing fields, and parks

## Employees

57,000 worldwide

## Revenue

US\$16 billion

## SAP® Solutions

SAP® ERP application;  
SAP ERP, option for e-document processing;  
SAP Cloud Platform Integration service; and  
SAP MaxAttention™ services

As a global supplier of popular consumer and commercial products, Newell Brands is subject to local regulations worldwide. By implementing SAP ERP, option for e-document processing, at its site in Madrid, Spain, it now has software support to comply with local regulations mandating the exchange of electronic documents with tax authorities. SAP MaxAttention services helped it complete the work right on time for the enforcement that began July 1, 2017.

### Before: Challenges and Opportunities

- Comply with new tax regulations for business transactions with Spain and within Spain
- Meet the tight deadline to have the new solution in place by July 1, 2017, to avoid penalties

### Why SAP

- User-friendly and intuitive solutions
- Experienced, highly cooperative consultants from SAP MaxAttention services
- Prepackaged content from SAP that expedited integration of SAP ERP with the authorities' system
- High integration of SAP software with current ERP software
- An e-document solution that combines the interface management capabilities of the SAP Application Interface Framework tool with SAP Cloud Platform Integration to implement business-to-government communication

### After: Value-Driven Results

- Higher security as a result of simplified integration
- Centralized e-document processing
- Full compliance with the Spanish tax authority for electronically transmitting billing records from VAT books
- Ability to react faster in response to changes mandated by the tax authorities

**“I’ve been impressed with the support we received from SAP MaxAttention and how robust SAP Cloud Platform Integration is. Going live in July made us one of the first customers to use this sophisticated solution.”**

Neil Trigg, IT Director, Newell Brands

# 100%

Transparency of tax submissions

# 100%

Compliance with tax regulations

# Flexible

Electronic transmission of invoices

# Easing International Tax Compliance with Help from **SAP® Document Compliance**



**Alfred Kärcher SE & Co. KG**  
Winnenden, Germany  
[www.kaercher.com](http://www.kaercher.com)

## Industry

Industrial machinery and components

## Products and Services

Manufacturing of cleaning systems, products, and related services for home, garden, commerce, and industry

## Employees

>13,000

## Revenue

€2.5 billion (2018)

## SAP® Services

SAP® Document Compliance service, on-premise edition, and SAP Cloud Platform Integration service

As the leading provider of cleaning technology worldwide, Kärcher has subsidiaries in more than 70 countries – each with its own invoicing and tax requirements. To bring e-document, tax, and invoice management onto a single IT framework, Kärcher is using the SAP Document Compliance service.

### Before: Challenges and Opportunities

- Fulfill local tax requirements and process customer invoices for international branch offices
- Simplify international and regional regulatory compliance to help ease future expansion
- Implement a standardized e-document and tax management solution with a single architecture framework

### Why SAP

- Strong cooperation between SAP and local tax authorities around the world to provide solutions that can be used across a global enterprise
- E-document solutions from SAP that support a wide range of countries and languages and come with a clear road map for future functionality
- Solution expertise, advisory, and implementation support from the SAP Digital Business Services organization
- Integration of SAP Document Compliance, on premise edition, with the SAP HANA® business data platform and SAP Cloud Platform using the SAP Cloud Platform Integration service

### After: Value-Driven Results

- E-document framework that covers operations in Spain, Mexico, Hungary, Colombia, and Italy
- Deployment in each country on time and within budget
- Tax filing that complies with the regulations and meets the deadlines for each country
- Standard e-document framework and tax management solution for all countries, streamlining processes and lowering total cost of ownership (TCO)

**“SAP Document Compliance makes **managing international tax requirements much easier**. SAP Digital Business Services was key in helping to get it set up. We are now planning to expand the solution to other countries.”**

Dr. Daniel Heubach, Vice President Information Technology and Digital Transformation, Alfred Kärcher SE & Co. KG

## One

E-document framework to manage compliance in multiple countries

## Lower

TCO through centralized e-document management

## On-time

Deployments in five countries, with more rollouts planned



PUBLIC

# How Does a Common Platform Cut Complexity in **Meeting E-Invoicing Regulations** in Multiple Countries?

---

Operating **18 production sites and 80 international subsidiaries** across the globe

As the corporate services arm of Friedhelm Loh Group, Loh Services GmbH & Co. KG provides financial and management accounting, IT, and human capital management services for the organization globally. The parent company invents, develops, and produces customized products and system solutions for industry, commerce, and trade. Facing stronger regulatory pressure to enable the exchange of electronic invoices (e-invoices) with its customers in more countries, Loh Services sought to **streamline and simplify its e-invoicing processes** across Scandinavia.

THE BEST RUN





## Loh Services **optimized its invoice management processes**, enabling operational savings, efficiency, and flexibility.

Loh Services GmbH & Co. KG implemented **SAP® Document Compliance, invoicing option for Peppol**, allowing the organization to:

- Automate the exchange of invoices and related documents in electronic form with authorities and business partners, using a single user interface for multiple countries
- Ease compliance with e-invoicing regulations in the countries in which it does business
- Take advantage of fast and reliable invoice processing, connecting 420 customers in two months and sending 1,200 invoices in three months
- Eliminate the need for human intervention in invoice management tasks, resulting in significant savings
- Reduce the cost of implementing e-invoicing per customer by more than 75%
- Shut down legacy systems previously used for sending invoices in Sweden and eliminate the need for manual handling of invoices in Norway

“By adopting SAP Document Compliance, invoicing option for Peppol, all our invoices are sent directly to customers, **eliminating manual invoice processing** and saving our business about one hour every day.”

Karsten Vor, Chief Information Officer, Loh Services GmbH & Co. KG



**Loh Services GmbH & Co. KG**  
Haiger, Germany  
[www.friedhelm-loh-group.com/en](http://www.friedhelm-loh-group.com/en)

**Industry**  
Industrial machinery  
and components

**Employees**  
12,500

**Revenue**  
€2.6 billion

**Featured Solutions and Services**  
SAP Document Compliance,  
invoicing option for Peppol

**THE BEST RUN** 

# How Does a Medical Devices Firm Ensure Its **Electronic Invoicing Processes** Exceed Expectations?

---

## Making healthcare more accessible in more than **100,000 hospitals worldwide**

Helping customers to deliver quality care in a safe, secure, and affordable environment, Shenzhen Mindray Bio-Medical Electronics Co., Ltd. is a **leading developer, manufacturer, and supplier of medical devices**. The global company is on a mission to make healthcare more accessible and delivers advanced technology to hospitals in almost 200 countries worldwide. Needing to comply with mandatory electronic invoicing requirements in Italy, Mindray decided to replace its existing solution that was potentially putting the business at risk of noncompliance. The company opted to use the latest cloud technologies supported by expert knowledge.



## Mindray uses a unified platform to **receive and monitor electronic invoices** while improving operational efficiency.

Mindray called on SAP® MaxAttention™ services to **implement the SAP Document Compliance service, invoicing option for Italy**, ensuring:

- Successful replacement of the existing third-party silo-based solution with an advanced hybrid solution based on SAP Cloud Platform
- Compliance with local regulations, enabling the business to send electronic documents to trading partners and regulatory authorities
- Smooth integration with the SAP ERP application, enabling the IT team in the company's head office to centrally monitor the new electronic document framework
- Simplified and standardized compliance processes in multiple countries, with a unified user experience and a reduced set of tools
- Readiness to roll out the SAP Document Compliance service in other countries with one united expert team from SAP on hand using country-specific scenarios

**“With SAP MaxAttention services, we successfully implemented the hybrid-based SAP Document Compliance service, invoicing option for Italy, in just eight weeks – becoming the first business in the world to do so.”**

Wang Lue, Application Development and Support Manager, Shenzhen Mindray Bio-Medical Electronics Co., Ltd.



**mindray**

Shenzhen Mindray Bio-Medical Electronics Co., Ltd.  
Shenzhen, China

Industry  
Life sciences

Employees  
10,000

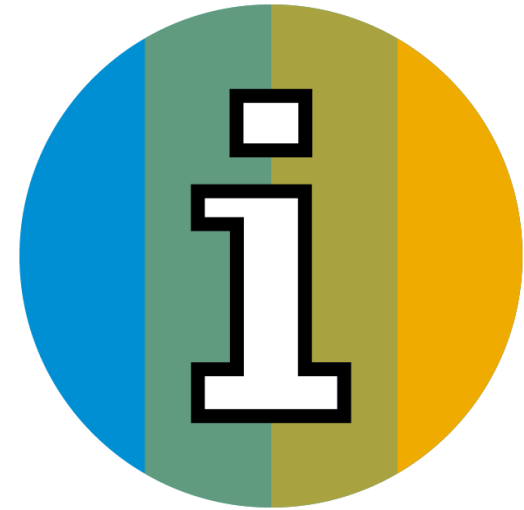
Revenue  
US\$1.8 billion

Featured Solutions and Services  
SAP MaxAttention services, SAP Cloud Platform, and SAP Document Compliance service, invoicing option for Italy

THE BEST RUN **SAP**



# Where to find more Information





# Where to find which information

## New legal requirements and legal changes:

### Legal change notification [service](#)

- First point of information about upcoming regulations affecting SAP Products, impact, timelines and expected solution
- Updated with link to overview note once released

## Local variants under development:

### Early Customer Engagement [JAM](#)

- Preliminary information about solution scope and design
- Webinars
- Engagement platform for Q&A before solution release

## Solutions already released (in General Availability):

### SAP Document Compliance in the SAP [Community](#)

- Links to all relevant information in one page
- Blogs, articles, presentations and expert discussions around SAP Document Compliance

# Useful links

[Troubleshooting Guide](#)

[Classroom Training](#)

[Development Guide](#)

[Recorded Webinar Series](#)

[Youtube Playlist](#)

[External Customer and Partner Engagement JAM](#) (access request via Mail to [gsjam@sap.com](mailto:gsjam@sap.com))

[Product Page](#)

# Thank you.

SAP Globalization Services – Document Compliance

SAP SE

[globalization@sap.com](mailto:globalization@sap.com)