

Deep Dive into how SAP implemented SAP **Intelligent Spend Management - internally**

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INTRODUCTION

Our Speakers



Alija Salihagic

Head of
Procurement Solutions

People & Operations
IES Business Services



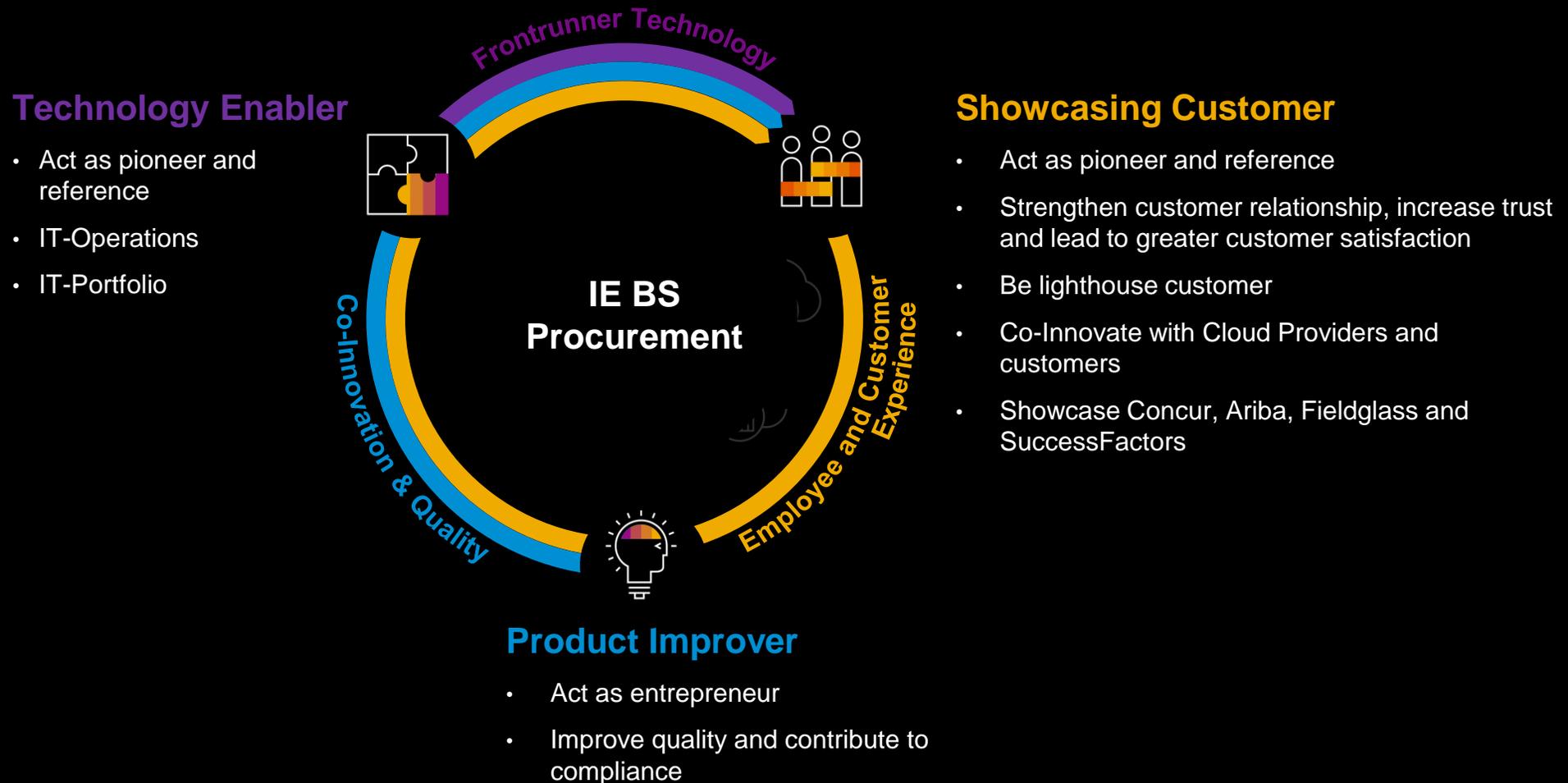
Sherif Ashraf

Principal Enterprise Architect
Spend Management

People & Operations
IES ITD Architecture Group

Intelligent Enterprise Business Solutions - Procurement

Our Role



Source to Pay - Our facts and figures 2021

107,000+
SAP employees globally



€27.8 billion
SAP Total revenue



€5.3 billion
Spend



14,600+
Global suppliers



Goods & Services procurement



€3.9 billion
Spend on Goods

310,000+
Purchase Orders created

External Workforce



€1.2 billion
Spend on External Workforce

40,000+
External Workers

Travel & Expense



€800 million
Spend on Travel ¹⁾

1 million
Trips per year
in >70 countries ¹⁾

1) Refers to data from 2019 – prior to COVID-19 pandemic

Accounts Payables & Payments



710,000+
Invoices processed

SAP Runs Intelligent Spend Management and Business Network

... be an intelligent, sustainable enterprises to support our Procurement Goals

Business Goals

Contribute value to business



Become purpose-driven organization



Deliver strategic business partnerships



Eliminate, automate & migrate services



Accelerate people development



SAP Intelligent Spend Management & SAP S/4HANA as our Core

Leverage AI & Machine Learning to enable intelligent buying & sourcing

Leverage iRPA to automate processes



Simple processes with focus on value

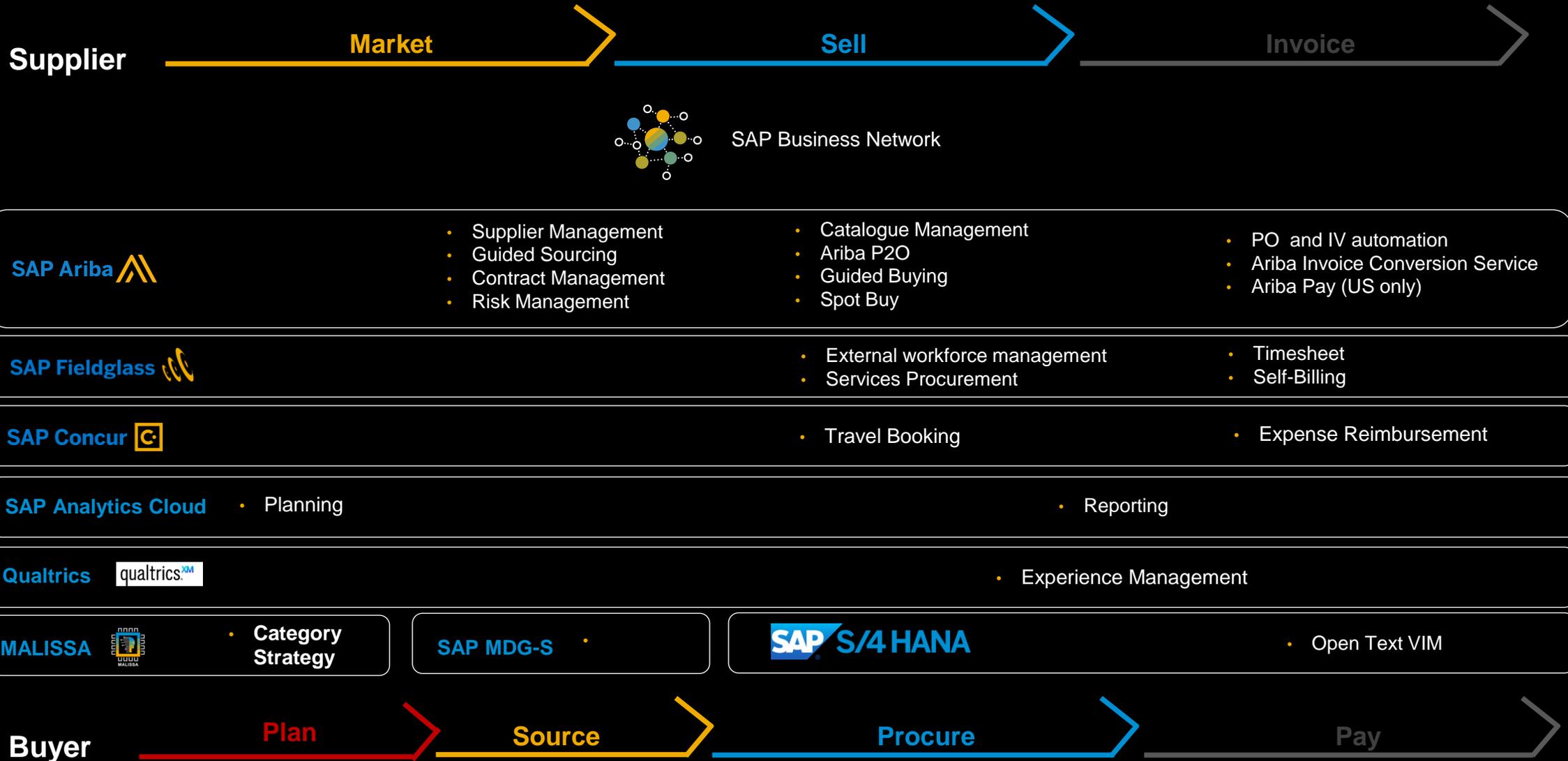
Cloud first approach to accelerate innovations & adoption

Composable & standardized Enterprise architecture to simplify procurement processes

Technology Enablers

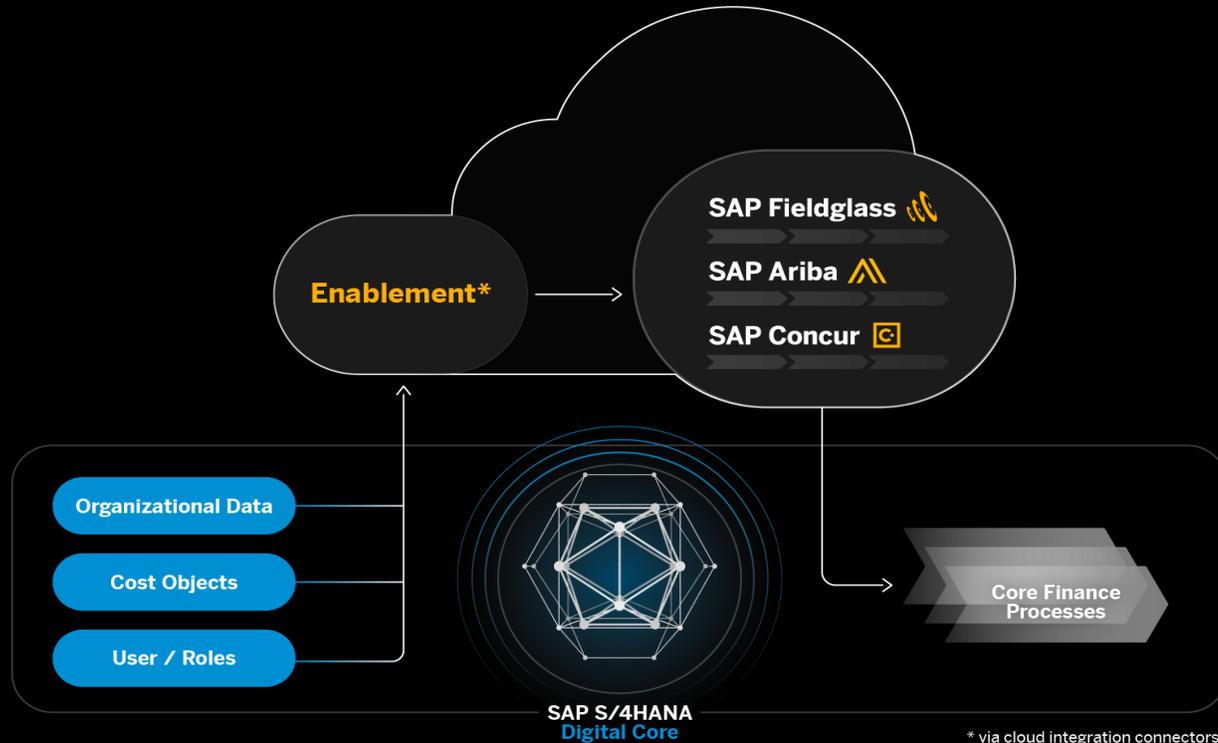


Current Source-to-Pay System/Process Landscape



Focus on Cloud Integration of Intelligent Spend Management Solutions

End-to-End Business processes to support S2P & T2R Mission & Goals



End-to-End Business Processes (Spend Management)

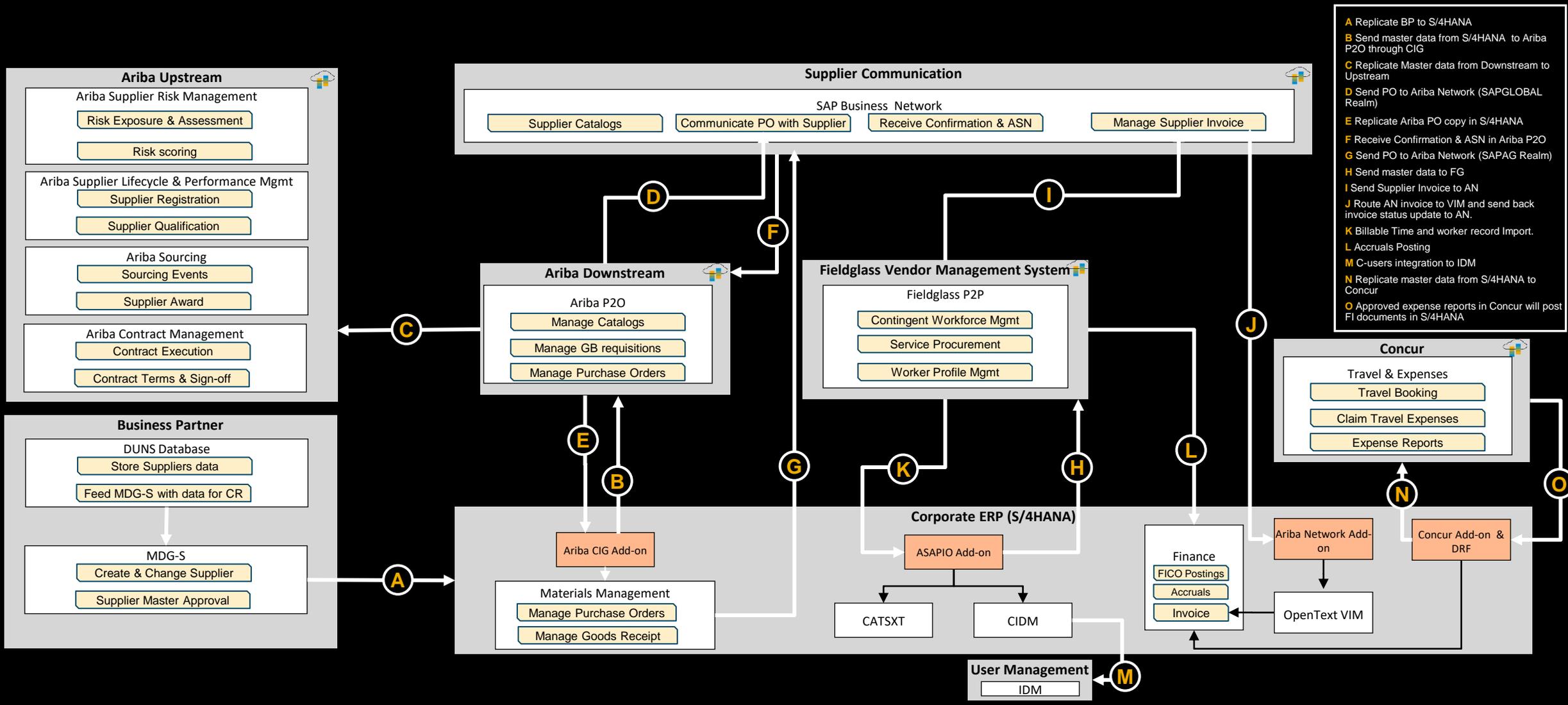
- Source to Contract incl. Supplier Management
- Goods & Service Procurement
- Travel to Reimburse
- External Workforce Management
- Accounts Payable and Payment

Focus

- Technical integration for cloud solutions along end to end process data flow
- Cross Integrations (Cloud to Cloud as well as Cloud to on Premise)
- Shifting our internal S/4HANA on Premise system into S/4HANA Cloud

SAP Spend Management HL Architecture (SAP runs SAP)

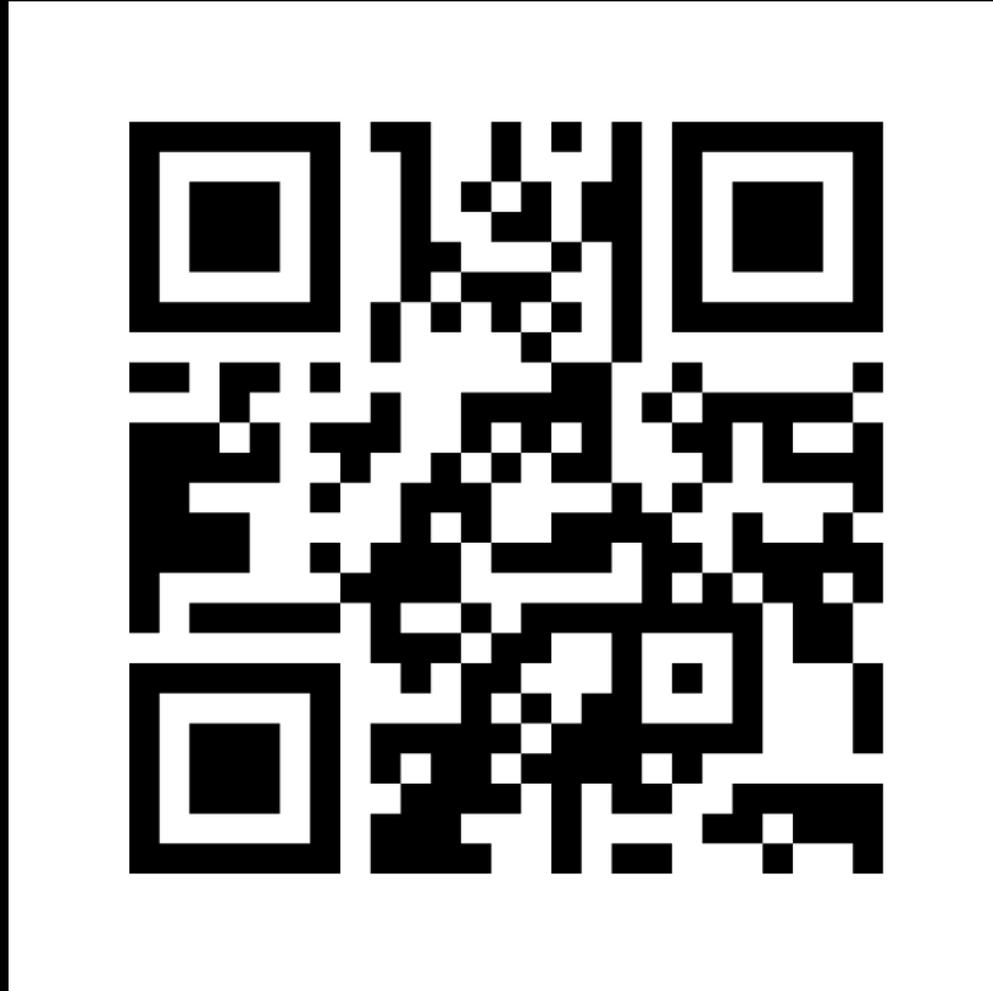
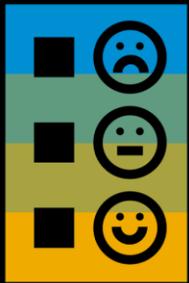
Application	Process	Grouping
SaaS / PaaS	Core Capability	S/4 HANA Add-on



- A Replicate BP to S/4HANA
- B Send master data from S/4HANA to Ariba P2O through CIG
- C Replicate Master data from Downstream to Upstream
- D Send PO to Ariba Network (SAPGLOBAL Realm)
- E Replicate Ariba PO copy in S/4HANA
- F Receive Confirmation & ASN in Ariba P2O
- G Send PO to Ariba Network (SAPAG Realm)
- H Send master data to FG
- I Send Supplier Invoice to AN
- J Route AN invoice to VIM and send back invoice status update to AN.
- K Billable Time and worker record Import.
- L Accruals Posting
- M C-users integration to IDM
- N Replicate master data from S/4HANA to Concur
- O Approved expense reports in Concur will post FI documents in S/4HANA

Event Survey

Please scan the QR with your smartphone and kindly let us know your feedback:



Thank you.



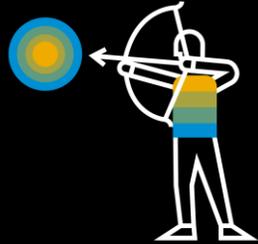
THANK YOU!

Appendix

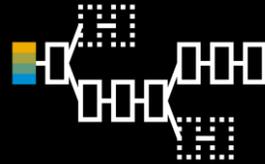
Source to Pay: Our key learnings



Plan all single details along the timeline – define your organizational vision, mission, strategy and success indicators, but, most importantly, get it running with achievable sliced sprints.



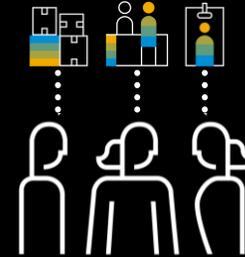
Do not Change for the sake of change – jointly identify and agree upon the business use cases, the anticipated business value and the required resources to transform.



Do not underestimate the effort for business process design – jointly review and agree upon the (adjusted) process design and its purpose.



Consider budget and agility capabilities – use a phased approach, with achievable progress steps and develop quick wins to maintain flexibility to adjust.

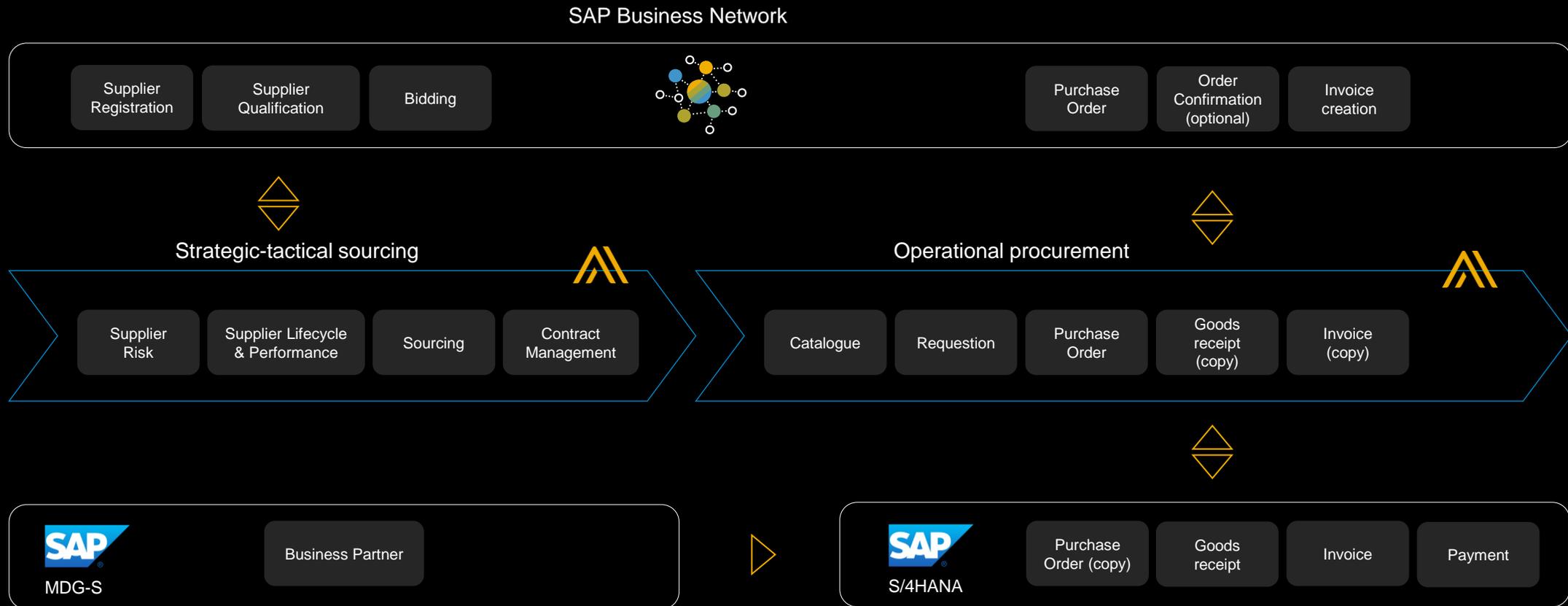


Do not Focus on technology only - conduct a thorough stakeholder analysis impacted by the change (employees, internal business units, suppliers).

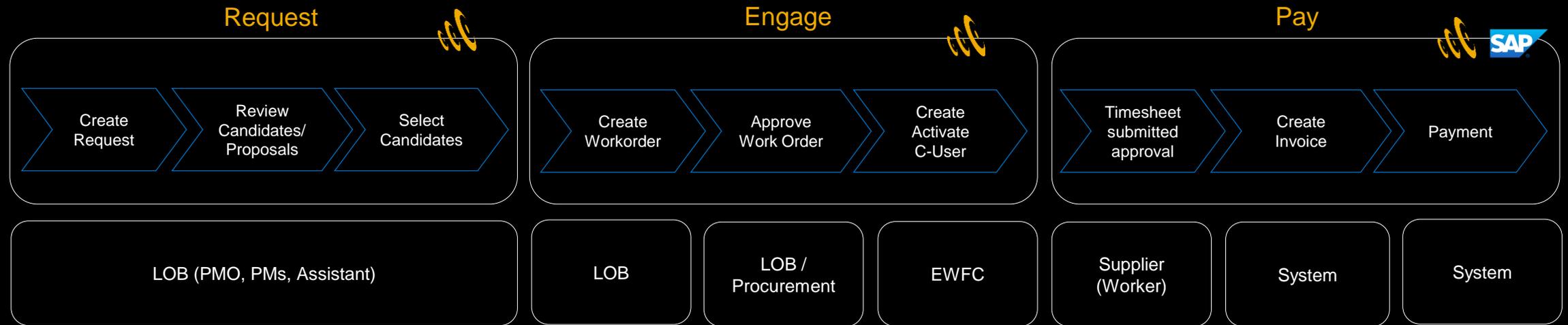


Do not forget your people – based on your expected business value and your identified stakeholders plan a proper communication, enablement and change management.

Source-to-Pay – Procurement Processes



Source-to-Pay – External Workforce Process

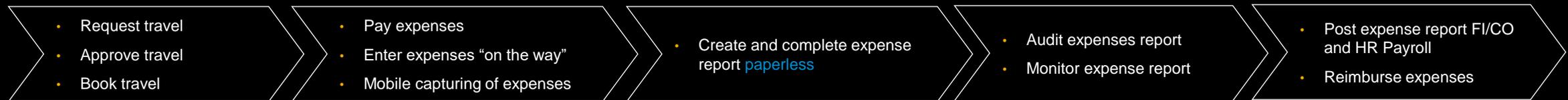


Source-to-Pay – Travel & Expense Process

Process



Subprocess



SAP's transformation journey to become an **Intelligent Enterprise**

Frank Richter, SAP
February 07, 2022

INTERNAL – SAP and Customers only



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