Intelligent Spend & Business Network

Out of the silo: How to achieve a n:n collaboration with suppliers, shippers and logistics providers through one single digital connection
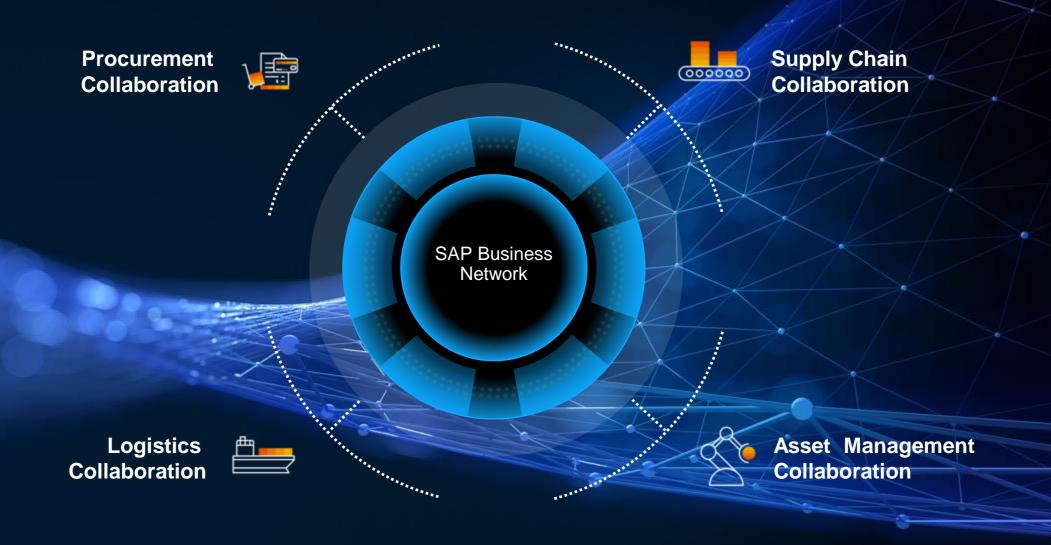
What everyone should know about the SAP Business Network

SAP SE | June 22, 2022

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The SAP Business Network

Agenda – June 22, 2022

June 22, 2022	Topic	Dur.
15:00 CEST (09:00 EST	**Opening** Tania Dinnendahl	**5 min**
15:05 CEST (09:00 EST)	**Words of Welcome** Thomas Santacroce, VP SAP Business Network	**10 min**
15:15 CEST (09:05 EST)	**The SAP Business Network Vision** • *The networked economy requires a network or platform to connect collaborators quickly and efficiently.* • *Learn how SAP Business Network can help your business* • *See how the existing pieces are meant to be fit together* Valerie Blatt – Global Head, SAP Business Network	**10 min**
15:25 CEST (09:15 EST)	**Fireside Chat with SAP Business Network Customer** • *Insights on what your organization can expect* Gregory P. Mekjian - Global VP & General Manager, SAP Business Network Marc Buttgenbach – Chief Commercial Officer / Van Genechten	**30 min**
15:55 CEST (10:40 EST)	**SAP Business Network – Solution Overview** • *Gain an overview of what the SAP Business Network is and how it fits into your solution landscape.* • *Value outcomes that can be achieved from SAP Business Network* • *Understand the key processes supported across procurement, supply chain, logistics and asset management* Tony Harris – SVP Market Strategy ; Eamon Ida - Senior Director, Solution Marketing	**30 min**
16:25 CEST (10:25 EST)	**Break & Move into breakout rooms**	**5 min**
16:30 CEST (10:30 EST)	**SAP Business Network – Solutions in Action:** Breakout rooms in parallel: Breakout session 1 - Planning & Fulfillment *Nicole Fox - SAP Business Network Executive* Breakout session 2 - Inventory Efficiency *Matt Tichelaar – Inventory Efficiency, SAP Business Network Executive* Breakout session 3 - External Manufacturing *Parry Gandhi – External Manufacturing, Director, SAP Business Network* Breakout session 4 - Driving Procurement efficiency through Digitization *Tom Santacroce, VP SAP Business Networks* Opportunity to interact with our SAP-Experts	**30 min**

Agenda – June 22, 2022
Parallel breakout sessions

Day 1	Topic	Dur.
16:30 CEST (10:30 EST)	**Breakout session 1 - Ensure Accurate Supply Planning and Reliable Fulfilment with Forecast and Logistics Collaboration** Learn how customers have reduced their DSO, cut their FTE costs, and improved their assurance of supply through a Network-based approach that includes all stakeholders in a bi-directional planning process, using collaborative Ordering and Invoicing, and transparent logistics coordination with real-time visibility. *Nicole Fox - SAP Business Network Executive*	**30 min**
16:30 CEST (10:30 EST)	**Breakout session 2 - Optimize Inventory Efficiency using Consignment and Supplier Managed Inventory** Discover how companies are embracing and expanding their usage of Consignment Orders and Supplier-managed Inventory to enhance Supply Chain Resiliency leading to reduced loss of revenue due to stock outs, improved cash flow and inventory turns, and greater process efficiency with fewer transactions/touch points and greater control and visibility. *Matt Tichelaar – Inventory Efficiency, SAP Business Network Executive*	**30 min**
16:30 CEST (10:30 EST)	**Breakout session 3 - Drive Increased External Manufacturing Success using Networked Multi-tier PO Collaboration and Visibility** Explore different ways to leverage the power of Networks to optimize the collaboration with Suppliers and Contract Manufacturers and avoid Supply Chain Disruption due to poor visibility, supplier defects, excess/inadequate inventory, or capacity constraints. *Parry Gandhi – External Manufacturing, Director, SAP Business Network*	**30 min**
16:30 CEST (10:30 EST)	**Breakout session 4 - Driving Procurement efficiency through Digitization** Learn how the SAP Business Network will enable your business to engage with your suppliers digitally. See how the buyer and their trading partners will have complete visibility of the transaction from source to settlement, providing both parties a secure, transparent and efficient process. *Tom Santacroce, VP SAP Business Networks*	**30 min**

Polls

Q1) What is your familiarity with the SAP Business Network?

Q2) Did you know that the SAP Business Network is included with SAP S/4 HANA RISE?

Event Survey

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