

SAP Signavio 🍌

Get to grips with SAP Signavio – Accelerate and secure IT transformations

SAP Signavio Continuous Business Process Transformation

Public



Disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. Except for your obligation to protect confidential information, this presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this presentation or any related document, or to develop or release any functionality mentioned therein.

This presentation, or any related document and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this presentation is not a commitment, promise or legal obligation to deliver any material, code or functionality. This presentation is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This presentation is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this presentation, except if such damages were caused by SAP's intentional or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Which transformation journey are you on?

When would you consider your transformation as successful?

SAP Signavio helps our Customers to achieve SAP vision

Enable every organization and every industry to become a network of intelligent, sustainable enterprises

A cloud-based process transformation suite that gives companies the ability to understand, improve and transform all of their (end-to-end) business processes, fast and at scale



(across SAP and non-SAP solutions)

SAP Signavio 🍌

SAP's Integration Plan in the Cloud

Customer Demands Towards Integration Aspects



SAP's integration plan in the cloud **Deep dive integration strategy**



SAP's integration plan in the cloud **Deep dive integration strategy**



Example: Integrated Recruit to Retire Process



Unified Services Offering and Operations

30% Reduction

in recruitment time – FRoSTA AG

90% Increase

in operational excellence, with a significant reduction of administrative tasks – Power International Holding

- Build and operate a transparent organization
- ✓ Reduce time to hire
- Ensure compliance with legal regulations
- Ensure a secure and viable workforce
- Transforming travel and expense management with SAP Concur
- ✓ Make talent decisions proactively

Example: Integrated + customized Recruit to Retire Process



30% Reduction

in recruitment time – FRoSTA AG

90% Increase

in operational excellence, with a significant reduction of administrative tasks – Power International Holding

- Build and operate a transparent organization
- ✓ Reduce time to hire
- Ensure compliance with legal regulations
- Ensure a secure and viable workforce
- Transforming travel and expense management with SAP Concur
- ✓ Make talent decisions proactively

How to move into action with SAP Signavio



How to make transformation stick

Impact requires business user adoption on top of process/IT change



A selection of SAP Signavio success stories



"To me, business transformation management means having a finger on the pulse of the company, and the ability to implement good ideas quickly." <u>Read more</u>

Gottfried Koch,

Director Business Process Management, Coca-Cola European Partners



"SAP S/4HANA and SAP Signavio solutions created transparency across operational processes and systems, as well as their synergies. The solutions have shown that there is plenty of optimization potential not just in individual areas but also across departments." <u>Read more</u>

Alexander Neumaier,

Project Manager BPM, Hochland SE



"Our system architecture is easily visible from within the business processes, as the solutions provide an architecture view in addition to the process view. This holistic view is important for accomplishing our SAP S/4HANA transformation." Read more

Andre Bertke,

Head of Global Processes and Projects, WFF IT-Service GmbH

SAP Signavio on one page









Bringing business and technology together



How to make it happen?

Fast Time-to-Insight with SAP Signavio Process Insights and SAP Signavio Process Intelligence



- Get actionable improvement potentials & recommendations
- Derive a clear priority and business case foundation
- Discover as-is process flows, variants and bottlenecks
- Analyze process conformance
 and variance
- Make first results available within 24 hours *

* for SAP ECC and S/4HANA, other SAP solutions like SAP SuccessFactors, SAP Ariba, etc. on the roadmap.

How to make it happen?

Fast Time-to-Adapt with SAP Signavio Process Manager & SAP Signavio Process Governance



How to make it happen?

Accelerate Time-to-Value

<u>\$</u>	SAP Signavio A 🖉 🗘 💿	
	SAP Signavio Process Explorer	9 :
S III & II	Our SAP Signavio Process Explorer is the gateway to a wide range of highly consumable content with different learning formats and intuitive access puths, mapped to our customer's transformation journey including: -Business process accelerators -Benchmarks and metrics (performance-driven scenarios) -Thought Leadership	
	- Diagram	2 « « 4
© 	SAP Product Figure	

Value Accelerators for process analytics (e.g., predefined connectors, data models and templates)







Value Accelerators for process management (e.g., good practice process models, etc.)



Methodology breakdown

Execution and continuous improvement "hand-in-hand"



SAP Signavio supports every step of your SAP S/4HANA implementation (1/4)



- Get fast and deep insights into current process execution
 - KPIs measurement & benchmarking
 - Data driven process flow visualization
 - As-is process analysis (expert exploration)
- Derive data driven optimization potentials
 - Implement correction recommendations already in current environment ("quick fixes")
 - Clean up of the master data (only migrate data that is really required)
 - Leave configured business process variants behind that are not used
- Determine business value and improvement potentials
 - Explore innovation recommendations
 - Prioritize optimization opportunities
- Explore **best practice processes** and reference architectures

	NAR clearing 11,411 December .	Show Maneta	ny taka 🕞		Ca 2 hours ago Mar	30, 2022 - Apr 20, 2022 Film				
is 7 Hannes is Billing Document		Accounting Document								
scasa Plave Performance 13,662 documents created between Mar	r 38, 2002 - Apr 20, 2022									
s billing documents created		PLAR items created		P-	JR Items cleaned					
Mis 440 Documents		4,389 Documents			097 Documents					
	204	Average Days Steen: 20		38 Days	erage Deys Talent, 81					
st Frequent Blockers and Other In	information Hide									
ies billing documents manually unted	Sales billing documents canceled	Payment terms different in billing document and PI-AR		with durning block	HR items cleaned after net due date	FI-VR terms cleared with clearing the future	see in			
n K	29% 3.8K	9% 1.2K	516	B SAP Signavio		36				
is billing documents created for real trading partners	Sales billing documents cancelled and PI- AR item net cleaned 19% 2.6K	B-AR document reversed 396 414	Open FLAR II 17% 2.3K	End-to-	End Proce	sses				
				 CSck on business proce 	esses for more information.					
ales billing documents created from allowry related billing	Sales billing documents not yet transferred to FI	Sales billing documents manually released to PI	Open and over							
divery-related billing	Sales billing documents not yet transferred to R 14% 1.0x	Sales billing documents manually released to 81 19% 2.6x	21%	e · Diagram					0 merings -	O Legend +
thery-related billing Phi By	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e · Diagram		Explore End-t	o End Processes			C Ligned +
thery-related billing Phi By	transferred to FI 1496	velacood to Pl 1996 2.6K	22%	e · Diagram	farries		the set of the specific set	Caroonate	() Bestep -	© Ligend +
thery-related billing Phi By	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e - Diagram	A REAL PROPERTY	Market	End Processes Financian companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Companyation Compan	Corporate	Select todatily specific finance Consumer Industries	O Ligent -
elvery-related billing 3% 5%	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e - Diagram	Services A rational and the services and the	Market	the set of the specific set	Corporate	Selast Industry specific house Consumer Industries Service Industries Public Services	C Legend -
Miney-related Ming 13% 5.8%	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e • Diagram	A REAL PROPERTY	Marinat Marinat Sea	Constant Annual Constant Const	Carporate	Select Industry quecks losses Consumer Industries Salvalies Montenies Public Sarviese Pransist Sarviese Energy & Antonia Resources	O Ligent -
elvery-related billing 3% 5%	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e • Diagram	And Contract of Co	Market The second seco	Structure respective Structure and the structure of the structure Structure and the structure of the structure Structure of the structure of the structure of the structure Structure of the structure of the structure of the structure Structure of the structure of the struct		Send Industry specific basis Cananas Inkadins Basica Andreas Palak Services Palak Services Disord Researces Disords Researces Disords Industries	© Liquet -
Set Big quarter water the and the set of th	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e • Diagram	uttomer	Market The second seco	Constant Annual Constant Const		Send Industry specific basis Cananas Inkadins Basica Andreas Palak Services Palak Services Disord Researces Disords Researces Disords Industries	C Ligent -
Allowy-veloced billing 29% . BY	transformed to Pl 14% 1.0K	velacood to Pl 1996 2.6K	22%	e • Diagram	And Contract of Co	Market The second seco	Structure respective Structure and the structure of the structure Structure and the structure of the structure Structure of the structure of the structure of the structure Structure of the structure of the structure of the structure Structure of the structure of the struct		Venct Industry specific bases Communic Industries Teacher the Andreas Paulic Structures Planet Structures Energy A Naturel Researces Disords Industries	C Ligend -

SAP Signavio Process Explorer

SAP Signavio supports every step of your SAP S/4HANA implementation (2/4)



- Define and design customer journey
- Collaboratively define and model to be processes
 - Rethink processes, strong standardization and harmonization potential based on best practices processes and industry benchmarking
 - For differentiation processes, improve current as-is processes, get inspiration from best practice processes and adapt innovation recommendations
- Define business requirement
- Approve to be process



SAP Signavio Journey Modeler

SAP Signavio supports every step of your SAP S/4HANA implementation (3/4)



- Handover of business requirement to solution architects, translate changes into Solution Design
- Perform solution changes trough Backlog and DevOps pipeline:
 - Implement new processes, perform system changes (e.g. customizing)
 - Prepare user acceptance testing and execute process-oriented testing
 - Approve solution
 - Enable the business in executing the new process in an efficient way running on the new solution (Change Management)
- Perform go-live

		Branch:		*Scope:		F	Process:			
559988 Demo Solution	~	Design		✓ Show All		~	Accounts Paya (8)			
Requirements			Work Pa	ackages 💿			Work Items			
	Α Ο		Ç	Created 1 Scope Finalized 1			0.			
Overview - Data from 2 Requirement	25.11.2022 Req. Status	Work Package	WP Status	Wave	Func. Spec. Avail.	Singl. Func. Test. Avail.	Work Item WI St			
Create Incoming Invoice automatically	In Realization	Auto. Invoice - Authorizations	Scope Fina Lea	ming Center						
Create Incoming Invoice automatically		Auto. Invoice - Interface	Created Show					Saint/Lowin	a Comment / All Red	65
1 - 14	_			Accelerated Third Party Retu Materials are shipped to the outcome party delivery. The outcome returns t materials deoctly to the suppler.	r via Pord-	Com proc	counting and Financial Close plate the end-to-end returns and refunding sess, with automated creation of all follow-up aments.		Accounting and Financial Close Complete required period-end closing steps	
olution Ma	nager – Foo	cused Build		Materials are shipped to the outcome party delivery. The outcome returns i materials directly to the suppler. Accounts Payable	r via third- hese 🖂	Compros pros docs Man	polete the end-to-end-returns and refunding unservite. counts Receivable age voor open receivables involces that are and automatically from sales processes.		Complete required period-end closing steps	
olution Ma	nager – Foc	cused Build		Moneynh are shoped fo the outloom party drivery. The outloom returns materials directly to the supplex. Accounts Payable Monage your open supplies involves automatically (results) from purchasin processes. Advanced Cash Operations	r via Rind- Trese S	Comprocession of the second se	splate the end do end returns and refunding area, with automated creation of all follow-up amenta: counts Receivable apy your open receivables thusices that are and automatically from sales processes.		Complete required period-end storing responses Advanced Available-to-Promise P/P Use Advanced Available-to-Promise (ATP) individual material-part constructions and to sales orders created in the Self from Social	
olution Ma	inager – Foc	cused Build		Marenia are steped to the outcomp party delivery. The outcomp material material directly to the supplet. Accounts Payable Management of the supplet. Accounts Payable Accounts Payable	n a Bai- heas 2	Corr proce incorr Man Creation Actor Man Creation Actor Man Creation Actor Man Creation Creat	plate the end or end returns and infunding sees, with automated creation of all follow-parameters bounds Receivable age your open monitables thrudoes that are the automated prime safes processes. Parateck Account Intervention areas and creative and the areas areas and creative and the areas and areas and areas areas and areas and areas and areas and areas and areas areas and areas and areas and areas and areas and areas areas and areas and areas and areas and areas and areas and areas areas and areas and		Complete regimed period-end etabling steps Advanced Available-to-Promise PF Dis Advanced Available-to-Promise (ATP) basis ordere created in the Set from Boxis Advanced Resource requests Advanced Resource requests advanced Resource requests	

SAP Signavio supports every step of your SAP S/4HANA implementation (4/4)



Continuously optimize your new processes by

- Getting fast and deep insights into new process execution
- Collaboratively rethink and redesign your business processes
- Defining new business requirements and innovating solutions



Business transformation and system implementation with SAP Signavio

How to consolidate and reduce complexity



SAP Signavio Process Transformation Suite Our offering

A cloud-based process management suite that gives companies the ability to understand, improve, and transform all their business processes – fast and at scale



How SAP Signavio Process Transformation Suite supports you



SAP Signavio Process Transformation Suite

Main capabilities overview





Process analysis and mining

Complete process analysis for enterprise transformations and operational exce llence programs



Standardized process and journey management, simulation and modeling Maintaining organizational and regulatory compliance of all documented processes

Process governance and

automated execution



Stakeholder alignment and active collaboration across departments



Value accelerators

Gateway to a myriad of value accelerators and intelligent resources

Why choose SAP Signavio Process Transformation Suite

- Establish a complete, integrated business process management solution by combining process analysis and mining with collaborative process and journey modeling and process governance.
- Significantly reduce time spent with automated insights, deep-dive process analysis, and full process transparency paired with simulation and quick modeling benefits
- Increase efficiency
 by cutting down on e-mail traffic and unnecessary meetings for approval
 processes and schedule process governance assessments
- Reduce cost spent

by running SAP Signavio Process Transformation Suite to shorten and automate business transformations

Align process specialists and business users
 with a single, user-friendly application and user experience

Your Path to Becoming an Integrated Intelligent Enterprise

1

ENGAGE with the **SAP Community**

Visit and <u>follow</u> the topic pages <u>SAP Signavio</u> and <u>SAP Integration Strategy</u> to find related blogs, webinars and ask questions





EDUCATE YOURSELF @ openSAP.com

Register to our NEW openSAP course and learn about SAP's Integrated Intelligent Suite



DISCOVER SAP's Integration Strategy

Check out the updated paper Intelligent Enterprises Are Integrated Enterprises



Thank you.

Contact information:





www.sap.com/contactsap

© 2023 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.



See www.sap.com/copyright for additional trademark information and notices.