



SAP Signavio Process Insights

Have process performance measurement for breakfast

Dr. Dirk Jendroska, Product Manager, SAP Signavio Process Insights



Disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. Except for your obligation to protect confidential information, this presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this presentation or any related document, or to develop or release any functionality mentioned therein.

This presentation, or any related document and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this presentation is not a commitment, promise or legal obligation to deliver any material, code or functionality. This presentation is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This presentation is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this presentation, except if such damages were caused by SAP's intentional or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Agenda

- Introduction to SAP Signavio Process Insights
- Demo
- Q&A session

Why is process performance measurement important?



43%+

automation rate improvement for invoice processing



96%+

never-out-of-stock rate



28%

reduction of master data entries



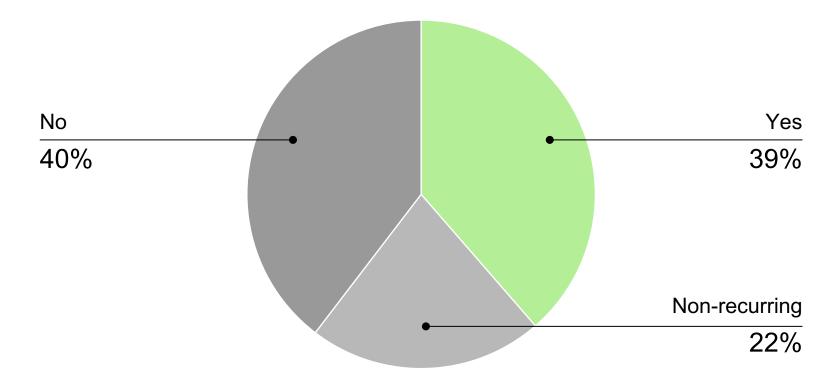
28%

improvement in material availability



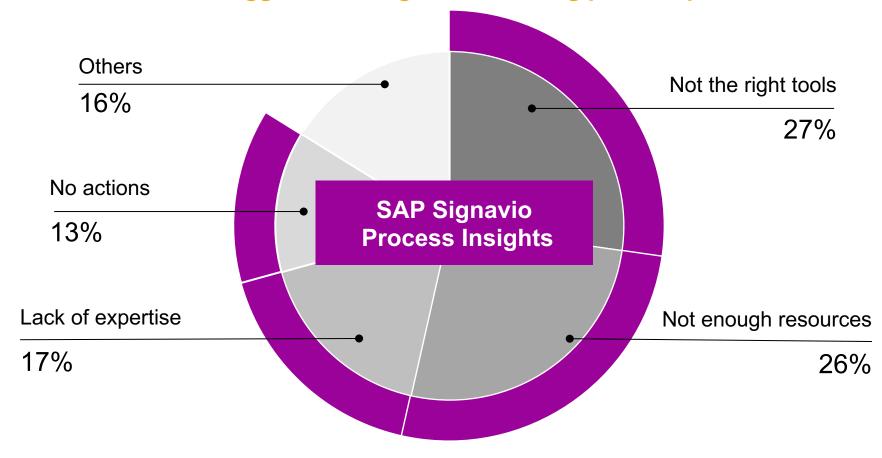
Approximately 60% of customers do not measure process performance

Do you measure the performance of your processes?



More than 80% of the biggest challenges in measuring process performance can be solved with SAP Signavio Process Insights





SAP Signavio Process Insights

The fastest path to process excellence for SAP customers



Same-day insights

Use automated, advanced process data extraction and continuous updates for a clearer understanding of business processes end to end.



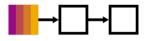
Narrow your focus

Find out where your issues really are by drilling down to even a single document level and using benchmarking capabilities.



Connect the dots

Foster collaboration between decision-makers, business professionals, and IT experts through an intuitive, userfriendly application.



Start improving right away

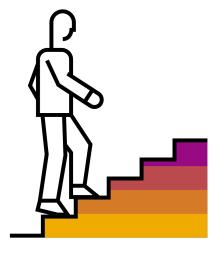
Leverage process improvement recommendations, focusing on corrective actions for your SAP software system, best practices, and relevant SAP applications.

Demo scenario

Customer profile: Procurement Timo

- Mid-market company with a global footprint
- Overlooking the processes in Procurement
- Current challenge:

Trust erosion with his Suppliers. Complains about getting their money late



Industry
High Tech

Employees 12,600

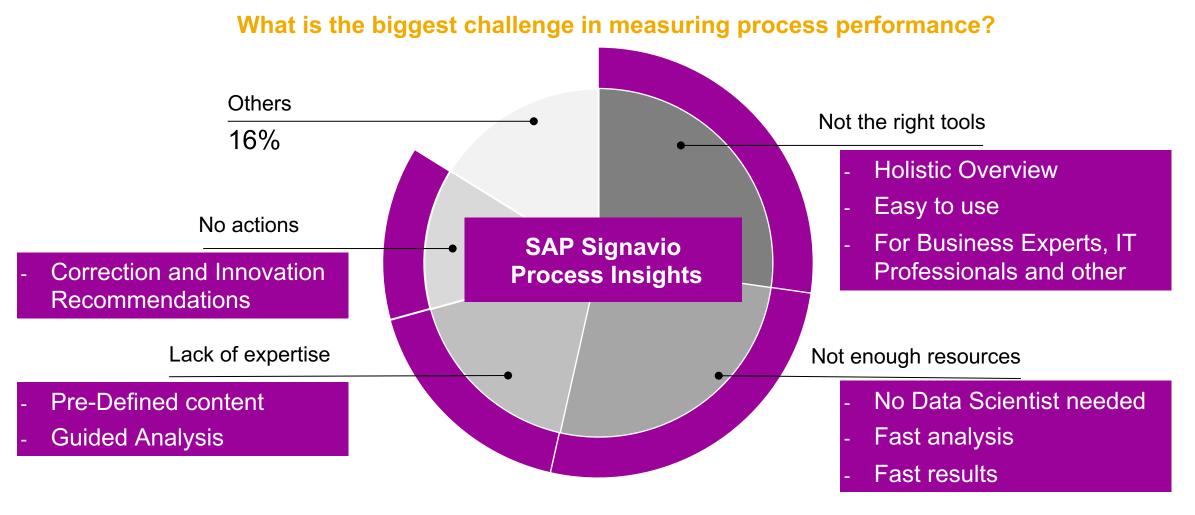
Revenue €866 Mn Products and Services

Machine tools / prod. systems

SAP Signavio Process Insights Demo



How SAP Signavio Process Insights can you support you in process performance improvement



SAP Signavio Process Insights has an unrivaled and constantly growing delivered content coverage.¹

60+

Process flows

2400+

Process Flow Detailed Metrics

150+

Correction recommendations

730+

Innovation recommendations



- Finance
- Sourcing and procurement
- Sales
- R&D Engineering
- Supply chain
- Manufacturing
- Asset management
- Service

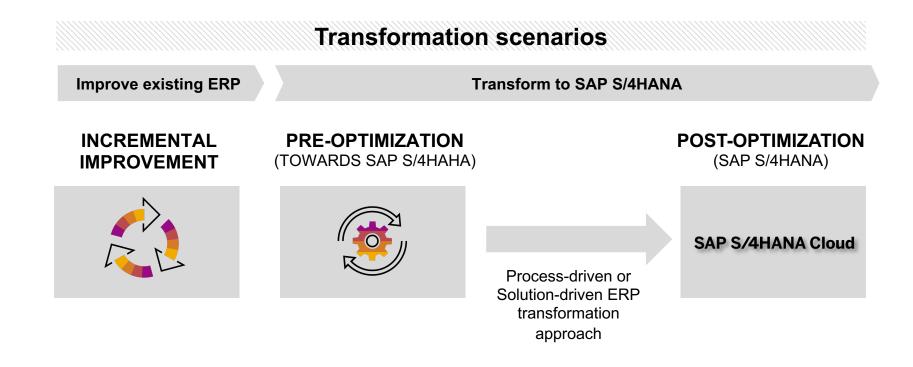
7 Process Flows

- Lead to cash
- Source to pay
- Plan to fulfil
- Governance
- Finance
- Acquire to Decommission
- Idea to Market

¹ Generally available for SAP ECC, SAP S/4HANA, and SAP S/4HANA Cloud, private edition.

Independent of your scenario

SAP Signavio Process Insights can support you



Kickstart your process analysis initiatives to discover business value

Request your free Process Discovery report today



Get your free Process Discovery report today

Example Process Discovery report



Get instant insights into the core business processes of your SAP ERP application



Rapid identification of focus areas



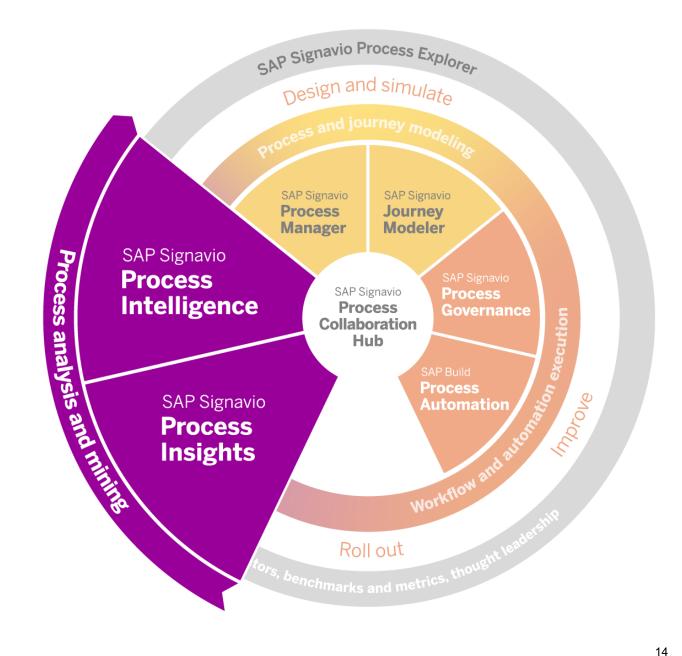
Correction and innovation recommendations for process improvements



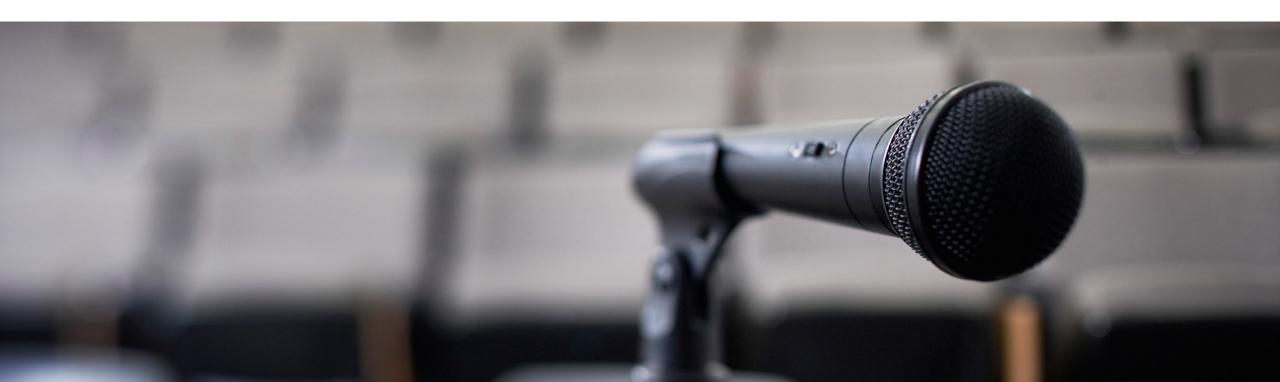
13

Process analysis and mining with SAP Signavio solutions

A unified experience to data-driven process improvement.



Q&A



Thank you