



Achieve Total Workforce Management in an Intelligent Enterprise Overview and Roadmap

Ankur Bhatt,
Vice President, Product Management – Tools and Technology
SAP SuccessFactors

THE BEST RUN



Disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. Except for your obligation to protect confidential information, this presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this presentation or any related document, or to develop or release any functionality mentioned therein.

This presentation, or any related document and SAP's strategy and possible future developments, products and or platforms directions and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this presentation is not a commitment, promise or legal obligation to deliver any material, code or functionality. This presentation is provided without a warranty of any kind, either express or implied, including but not limited to, the implied warranties of merchantability, fitness for a particular purpose, or non-infringement. This presentation is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this presentation, except if such damages were caused by SAP's intentional or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

Sections

Total Workforce Management in the Intelligent Enterprise: Definition and Process

Total Workforce Management - Solution capabilities today

Focus Areas and Roadmap



Need for holistic management of total workforce

Challenges managing all aspects of the modern workforce

Inconsistencies due to



Siloed systems



Different departments



No single access point to manage workforce

Lack of visibility



- Higher labor costs
- Compliance risk

Disconnected processes



- Inconsistent and siloed data
- Gap between goals and strategies

Missing engagement and alignment



- Missed opportunities
- Reduced quality and speed of goal achievement

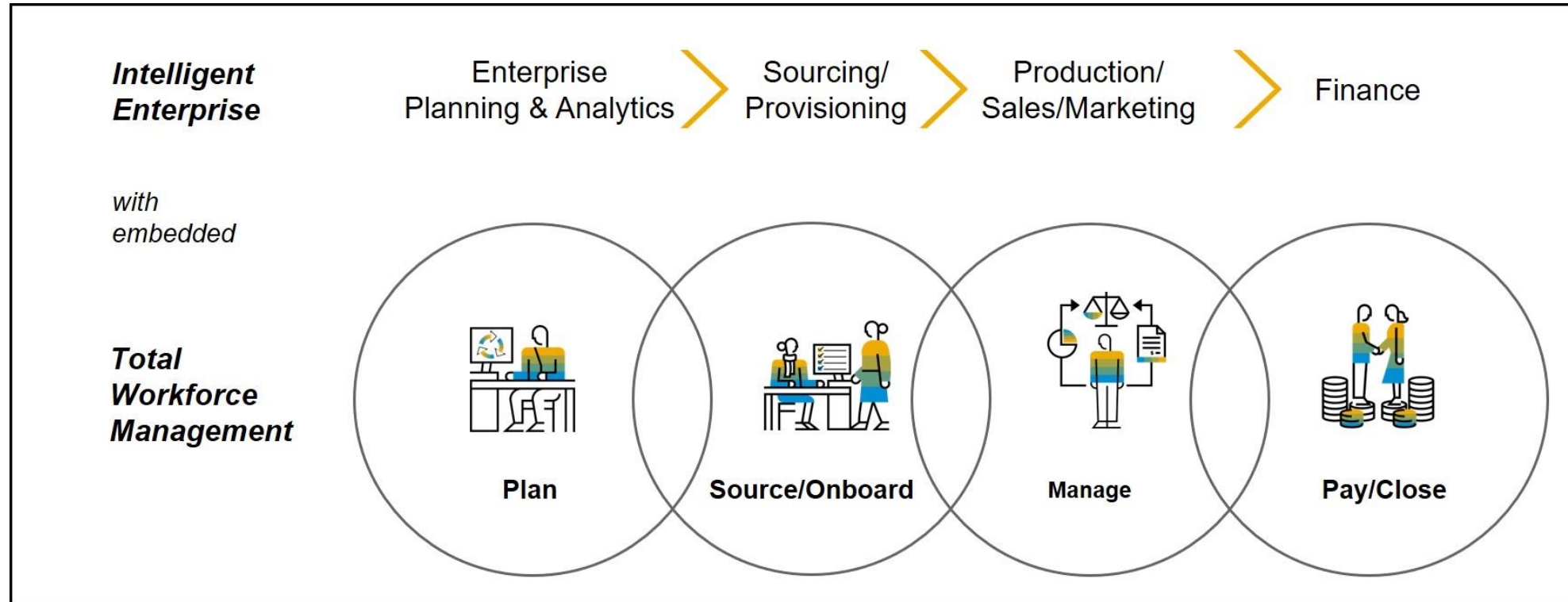
Subpar experience



- Slow adoption and execution
- Inefficiencies

Manage people within your enterprise

Managing all aspects of the total workforce (employees and external workers) in line with business objectives and a clear line of sight into the financial impact.



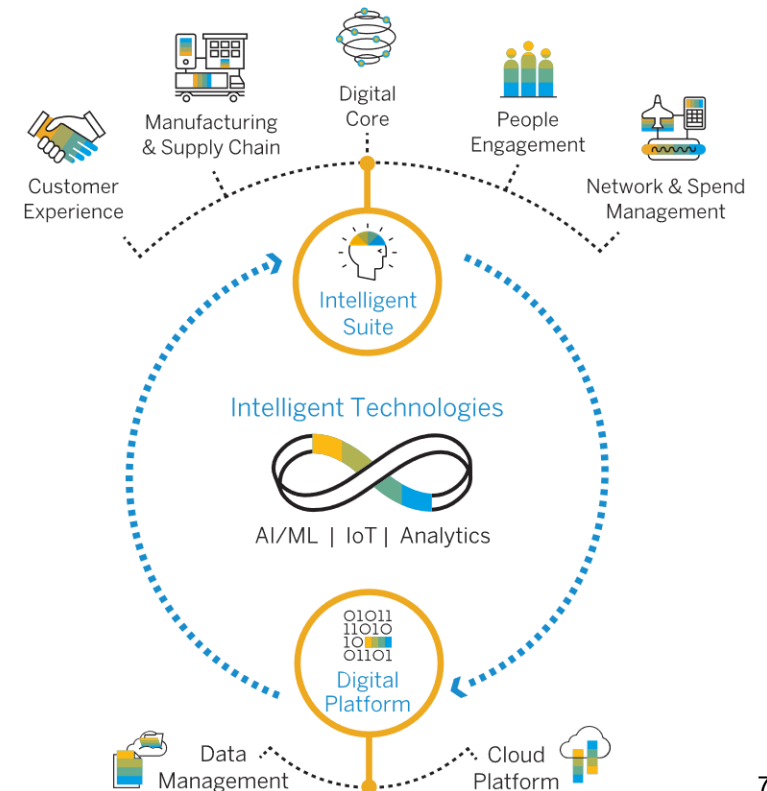
The Intelligent Enterprise Powers the Best Run Workforce

SAP Vision of Total Workforce Management

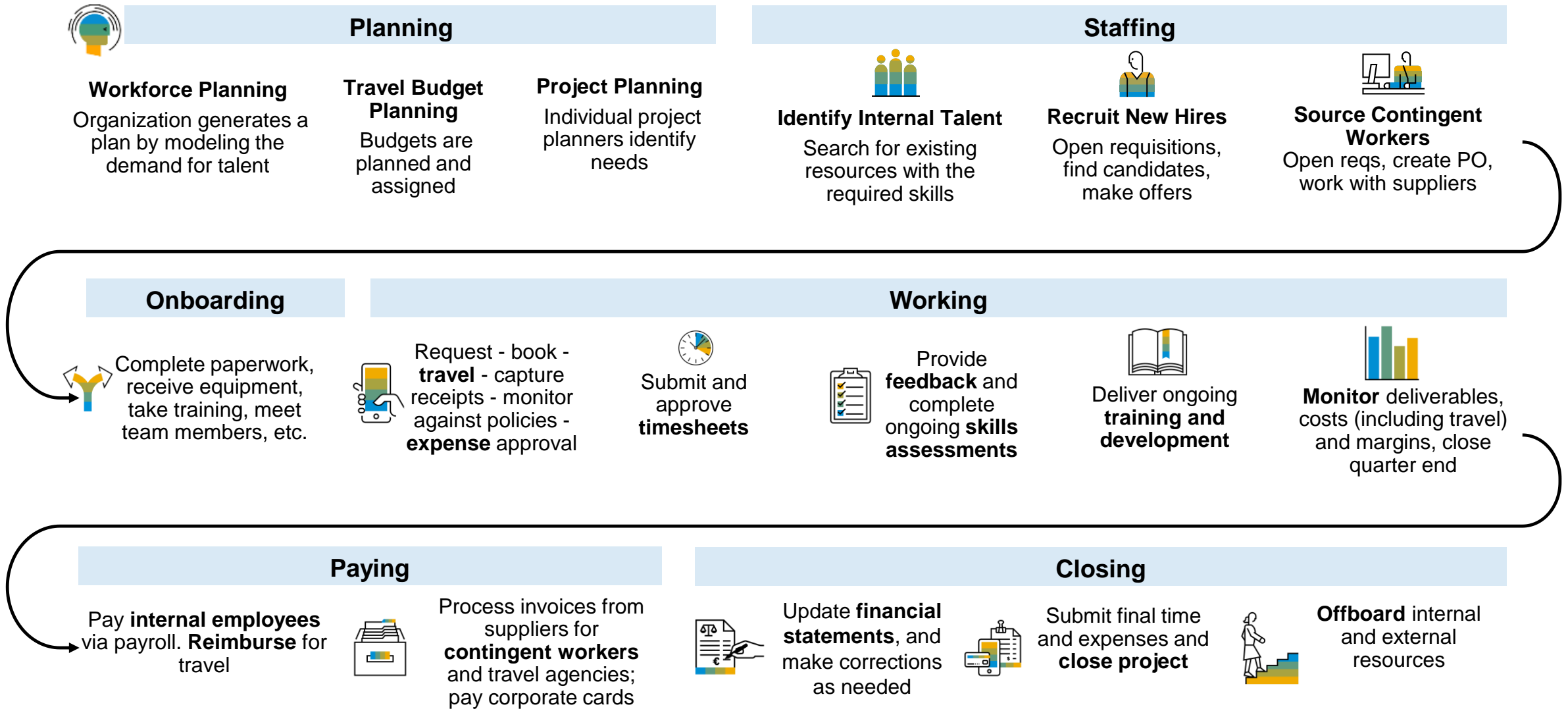
Enabling the end-to-end business process of planning, sourcing, and managing the total workforce, and facilitating a holistic talent strategy to achieve agility and game-changing business outcomes.

Business Benefits

- Visibility into people and finances and collaboration across the enterprise
- Align talent strategy to key business priorities, leveraging an agile workforce
- Drive worker engagement with new and meaningful experiences



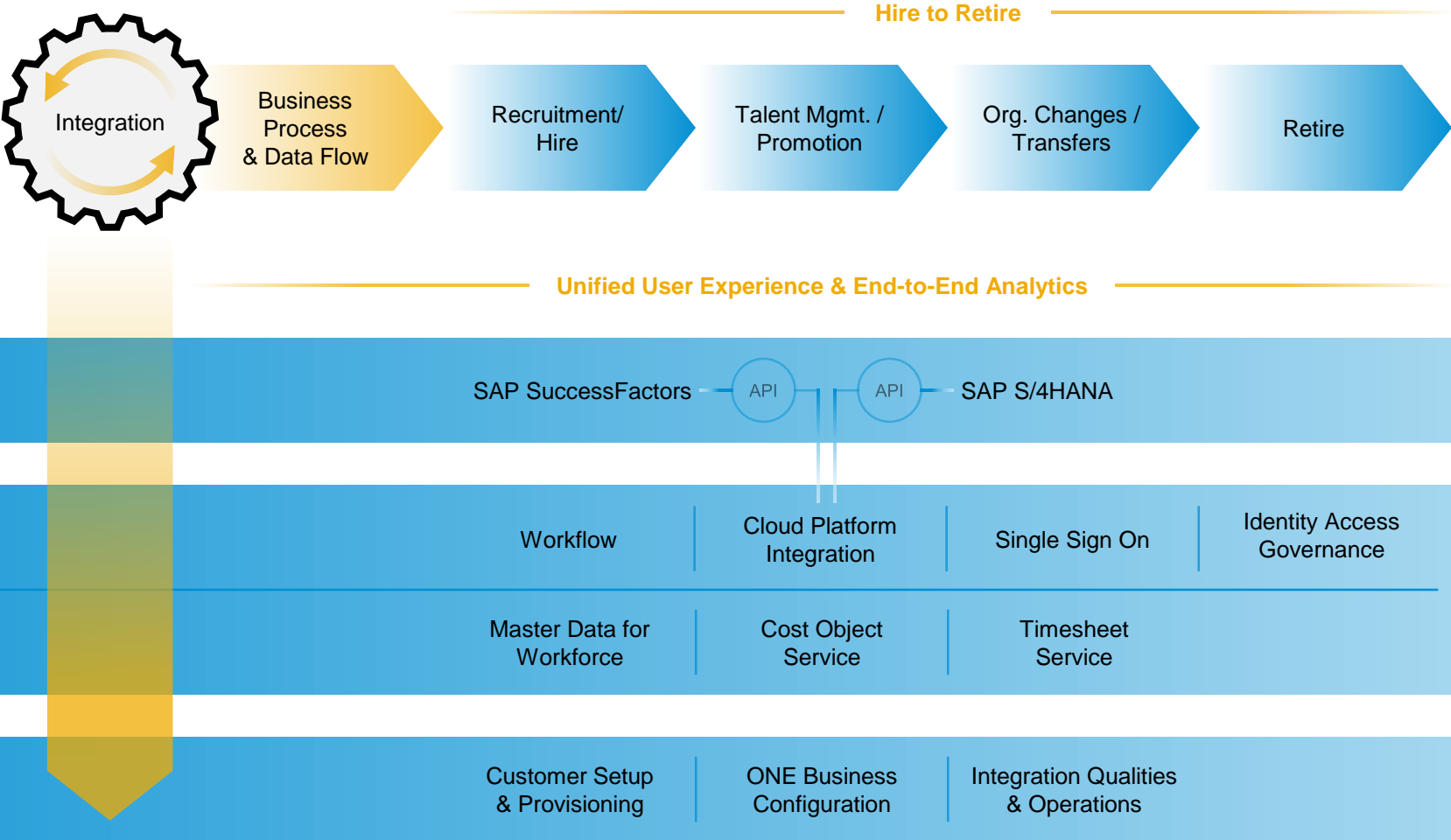
Intelligent Total Workforce Process



Intelligent Integration

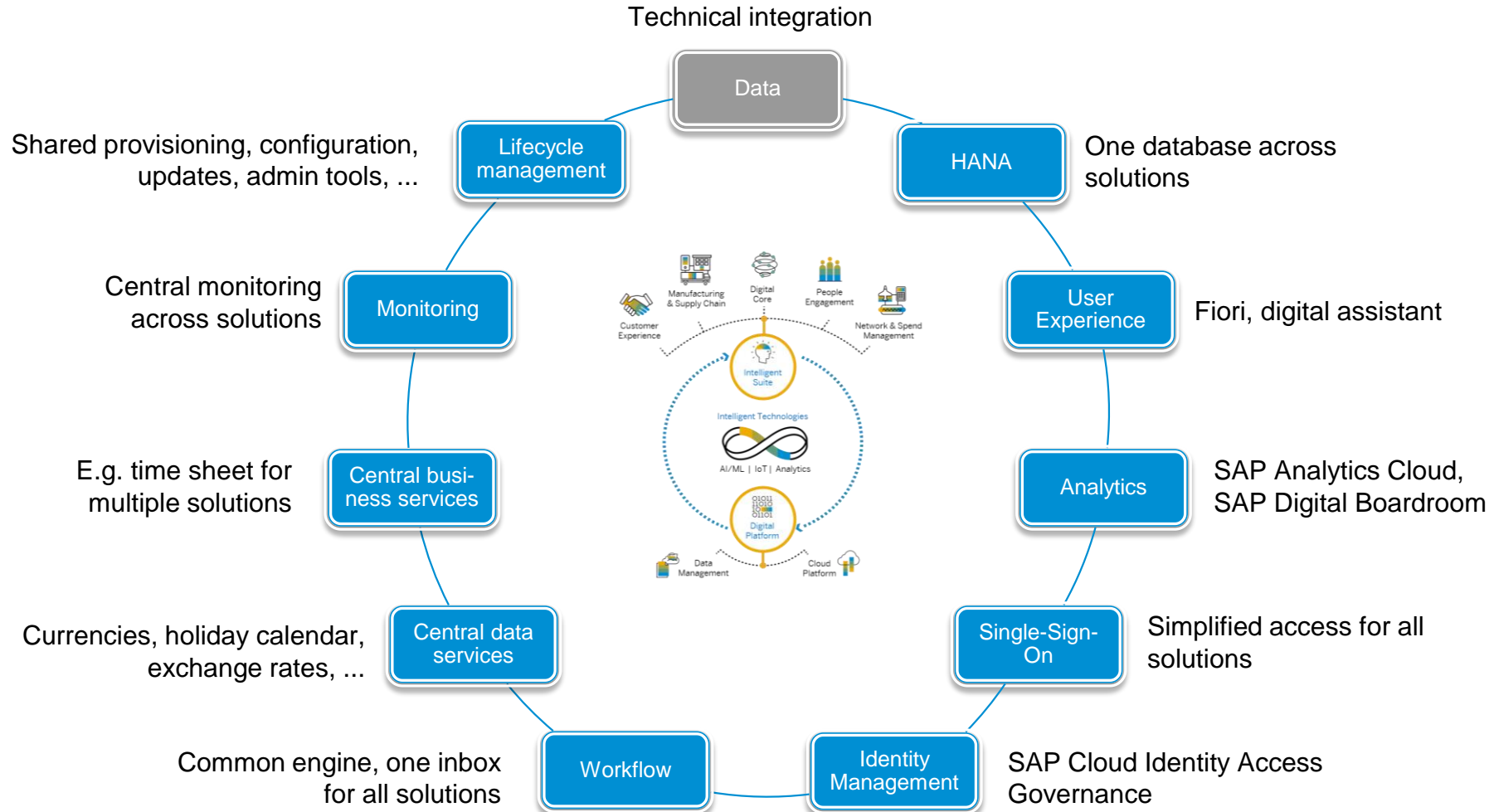
SAP Cloud Platform

Illustrative high-level view for 'hire to retire' scenario



From technical integration to intelligent integration

How our concept is different and superior





Total Workforce Management Solution capabilities today

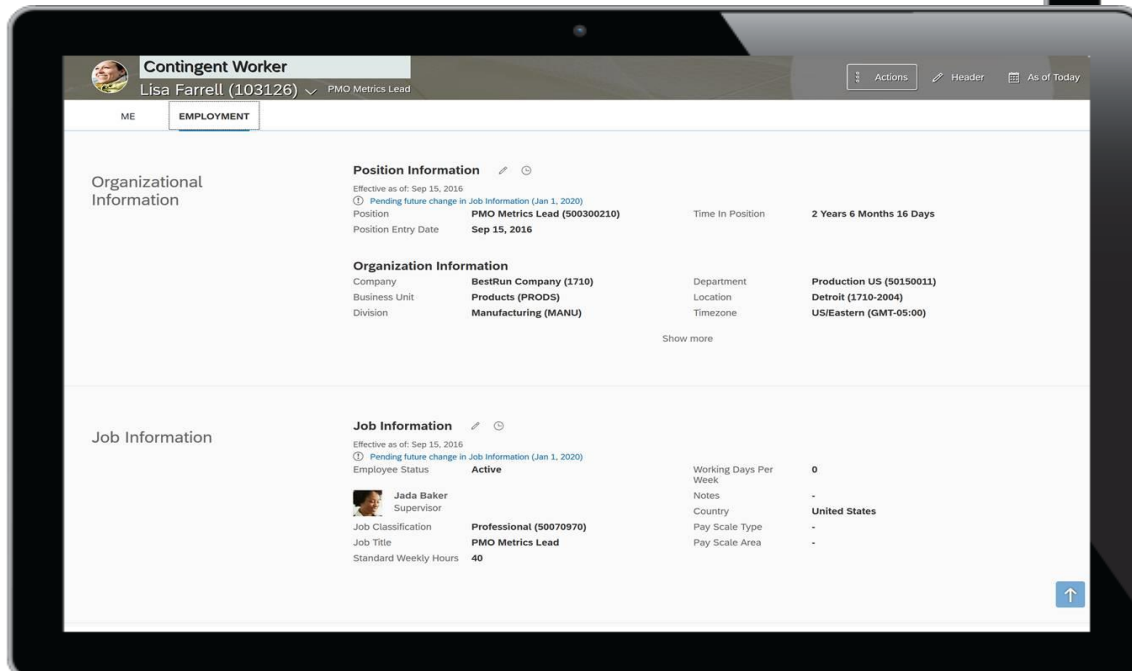
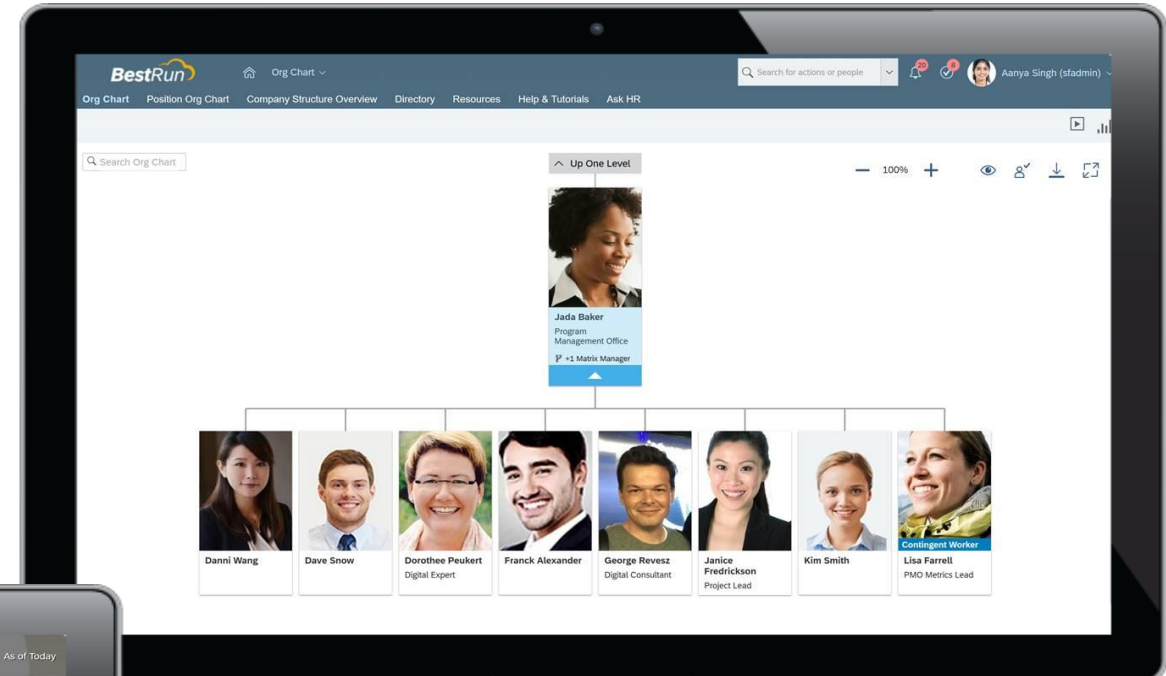
Visibility

Gain access to your total talent

Inclusion and Visibility

Making external workers visible to everyone and expanding the reach of **select** HR practices:

Contingent worker profile in SAP SuccessFactors Employee Central, display in org chart, people search



Optimization

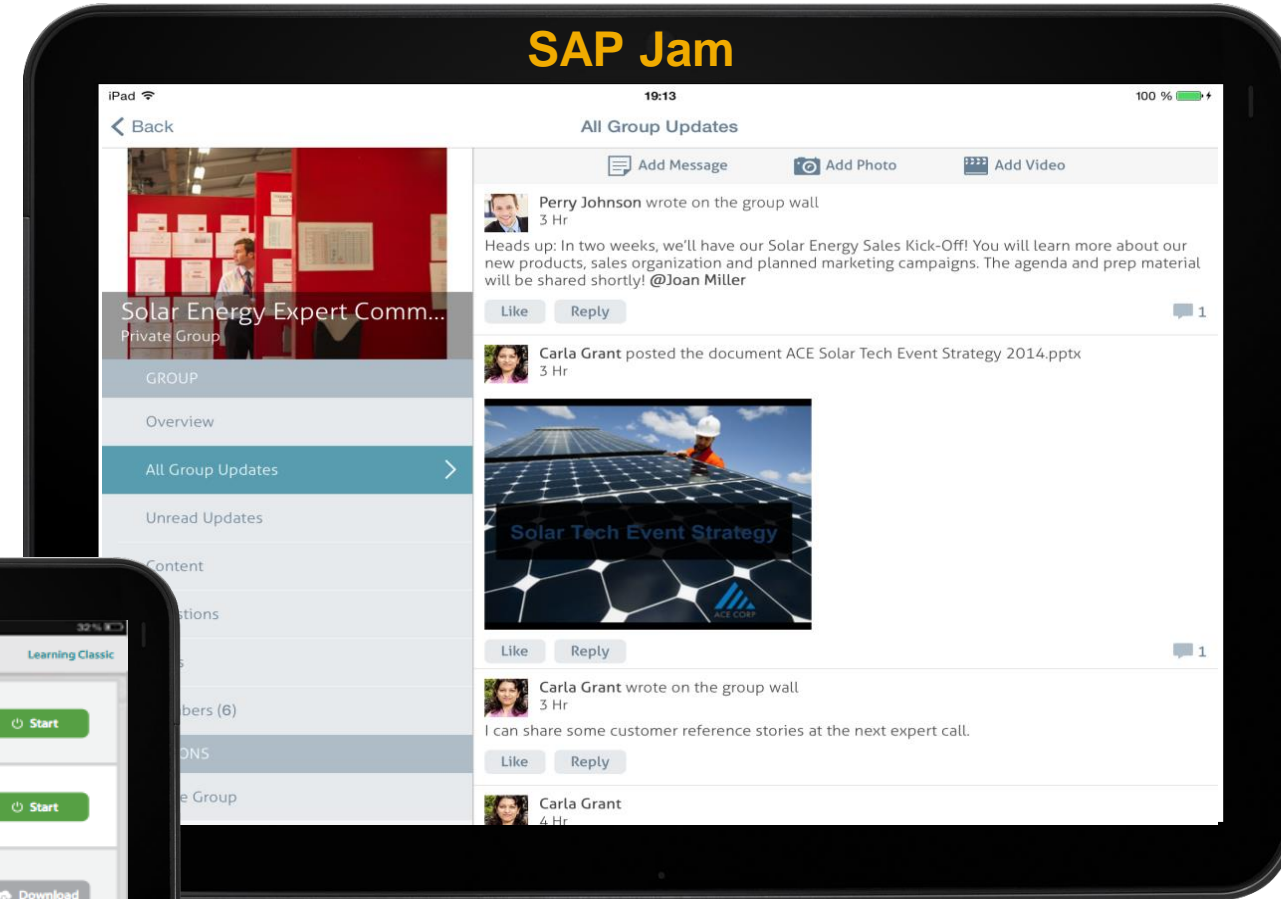
Boosting productivity of all contributors

Engagement and Alignment

Including external workers in collaboration and connecting them to people, content and processes.

Enablement

Set up external workers as learners and bring them up to speed quickly to increase productivity from the get-go



Travel and Expense Management

All your travel, all in one place

Consistency and transparency

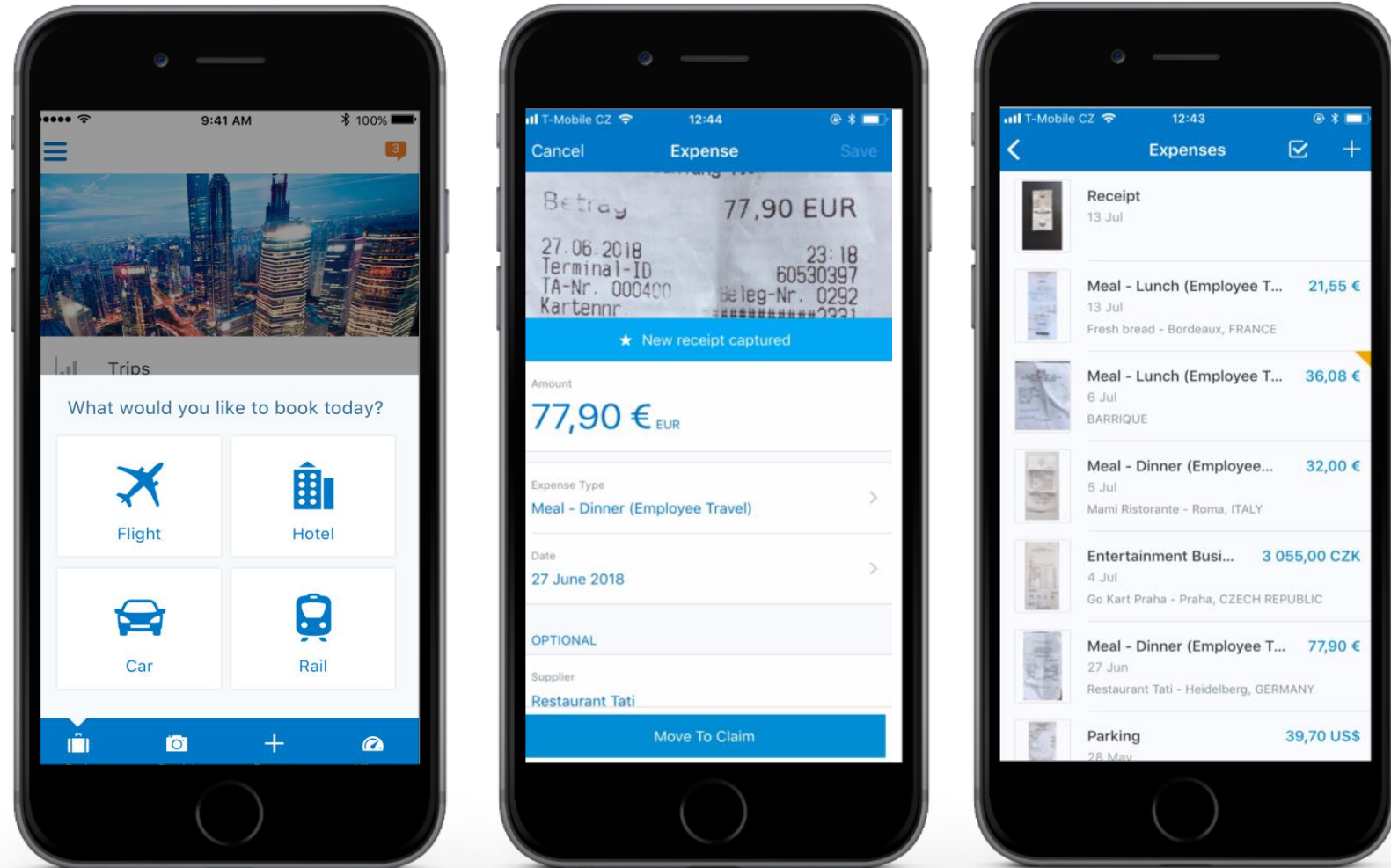
Simplify the corporate travel booking experience and control company costs

Convenience

Fast and easy expense management in line with policies

Compliance

Automated, simple and accurate expense reporting



Experience

Turning workers into ambassadors

Experience Management

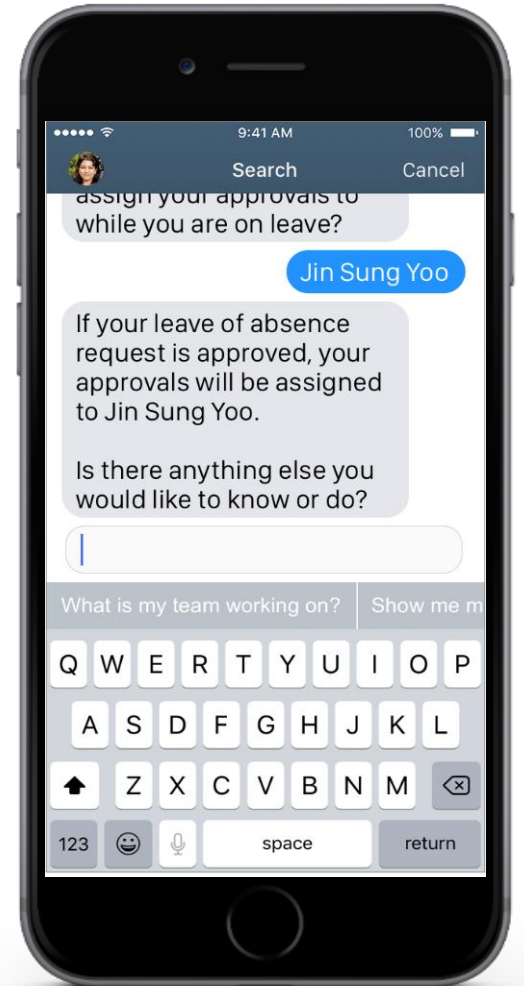
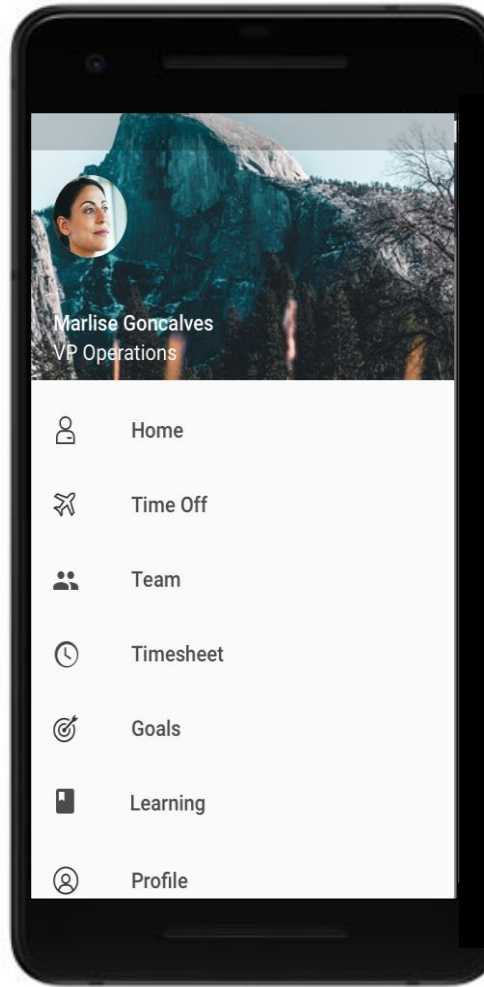
Measure and improve the experience for all workers. Combining operational data with Qualtrics experience data links real-time insights to people processes and decisions, optimizing experiences at all moments that matter.

Mobility

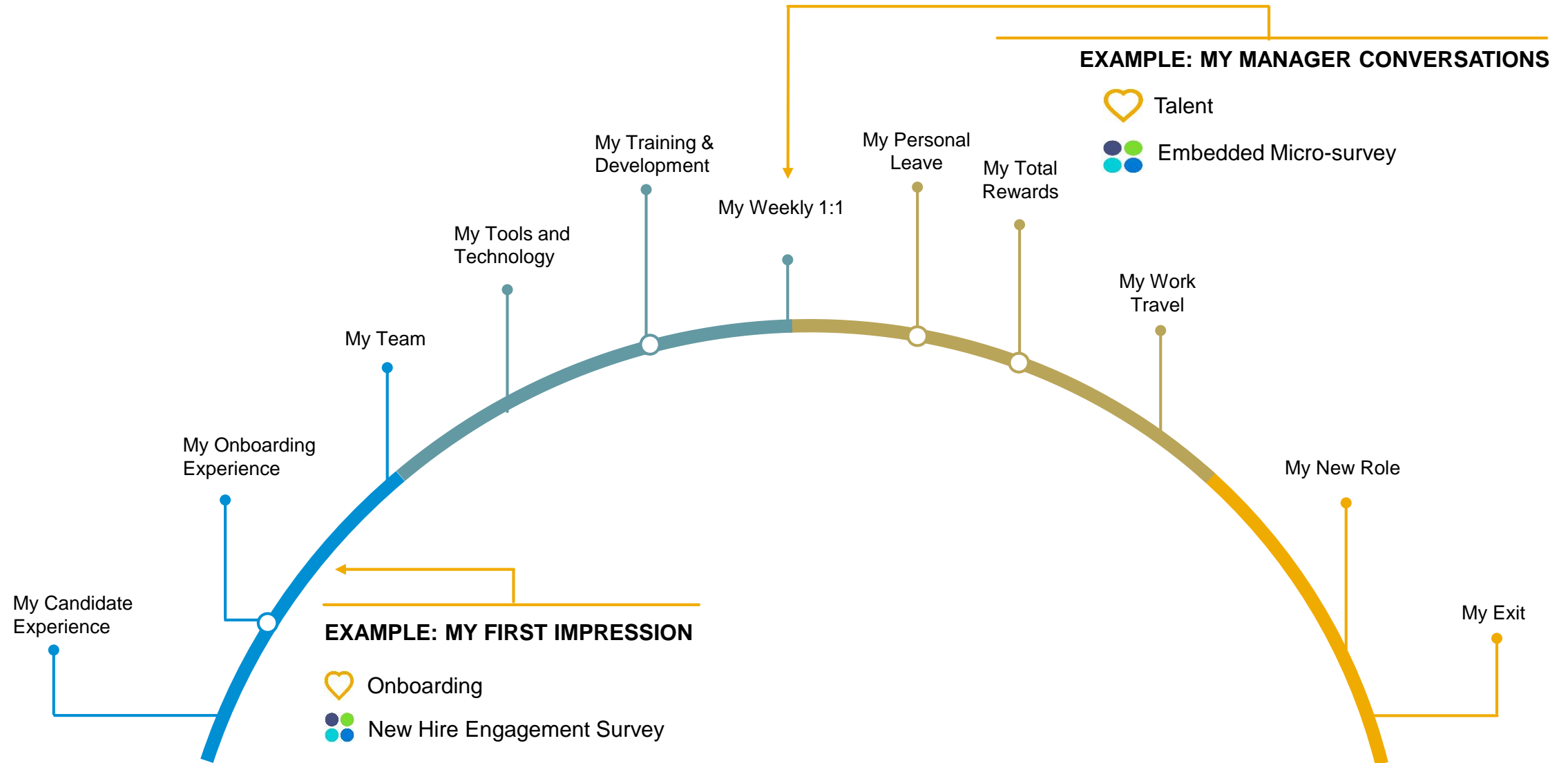
Recently redesigned Android app, developed in partnership with Google, enhances employees' and managers' ability to connect with HR services, their careers, and one another on the go.

User guidance

Powered by natural language processing, providing instant access to information and actions across a broad range of HR activities through a conversational interface.



Optimizing the talent experience at every moment that matters



EXAMPLE: MY FIRST IMPRESSION



Onboarding



New Hire Engagement Survey

Analyze X+O to Enable Intelligent Action

1 Trigger New Hire Survey

After 30 days or completion of Bootcamp

2 Analyze New Hire Survey Results

Identify frustration in time to provision equipment

3 Analyze Onboarding Process

Identify bottleneck in provisioning equipment

3 Change Onboarding Process

Remove approval step that creates bottleneck



Total Workforce Management

Focus areas going forward - Roadmap

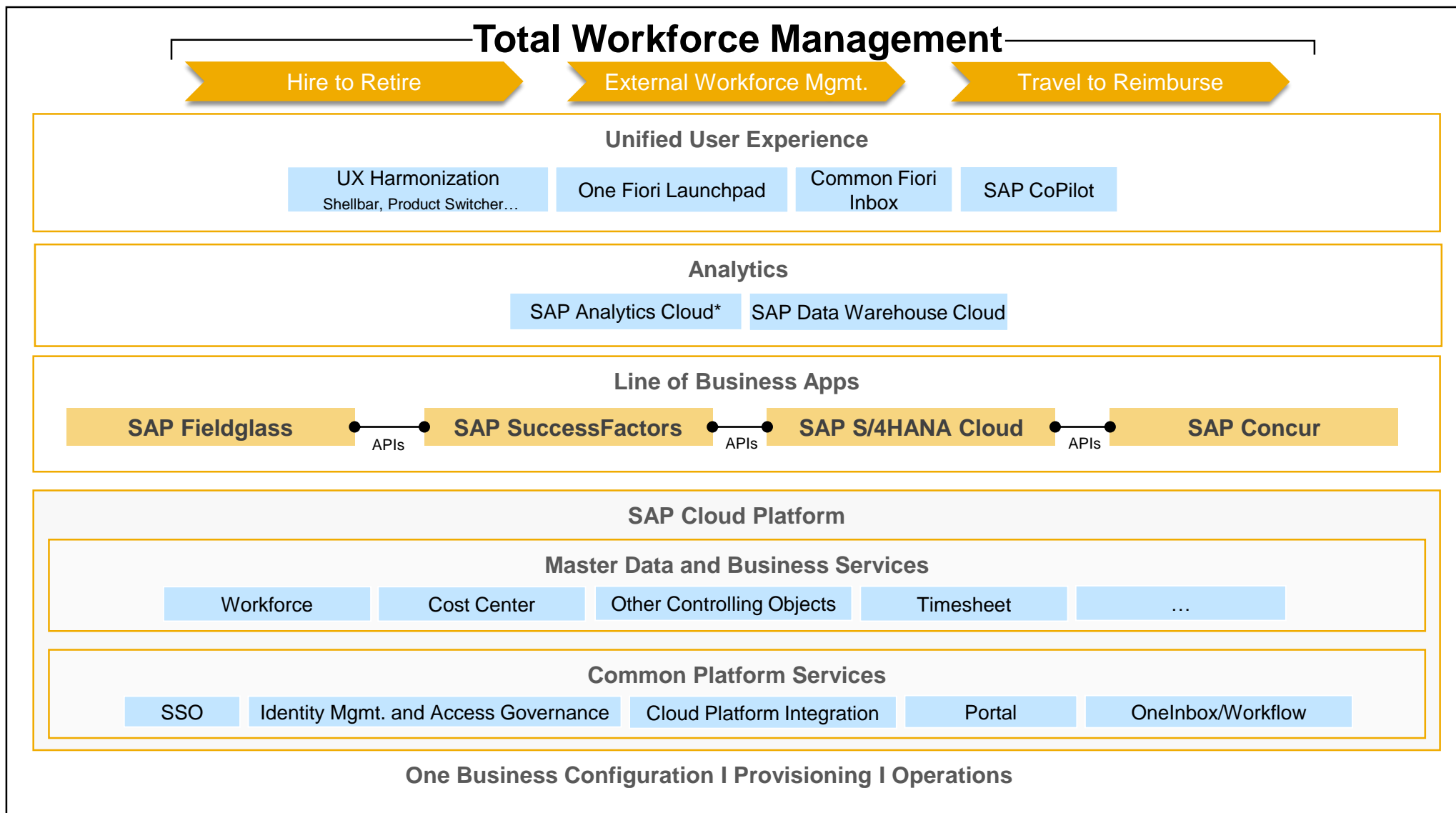
Total Workforce Management

Solution Map

Standardized and Integrated Business Processes to get 'work' done

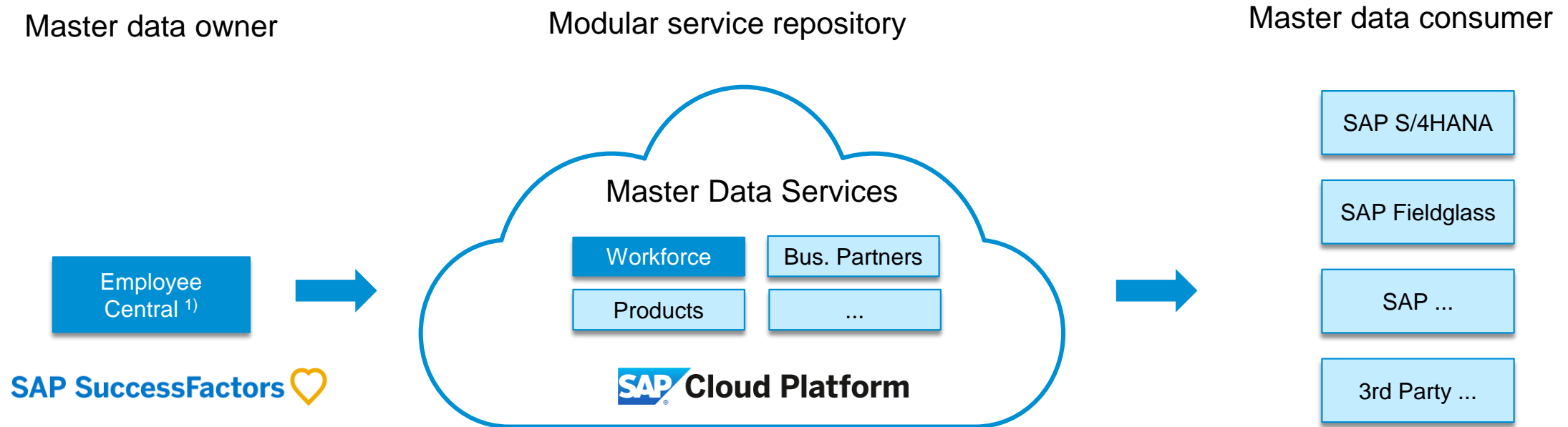
Unified Experience with Actionable Intelligence

Data and Technology



SAP Cloud Platform Master Data for workforce

Concept and definition



SAP Cloud Platform Master Data for workforce delivers consistent people data to enable digital end-to-end business processes across solutions in the Intelligent Enterprise.

Designed as a centralized service on SAP Cloud Platform, it is a key part of our Intelligent Enterprise software architecture that enables comprehensive integration and drives the employee experience.

¹⁾ Other core HR systems (SAP or 3rd party) are possible

SAP Cloud Platform Master Data for workforce

A centralized service as common people data layer for the Intelligent Enterprise



Consistent people data

- All relevant people information available for all solutions within the Intelligent Enterprise landscape
 - Employee data
 - Organizational data
 - Contingent workforce data
- Out-of-the-box integration for all SAP solutions



Intelligent Enterprise architecture

- One aligned data model across all solutions based on SAP Cloud Platform
 - Common repository for all master data
 - Latest service based technology (OData V4)
 - Open standards, extensible
 - Point-to-point or middleware based integration



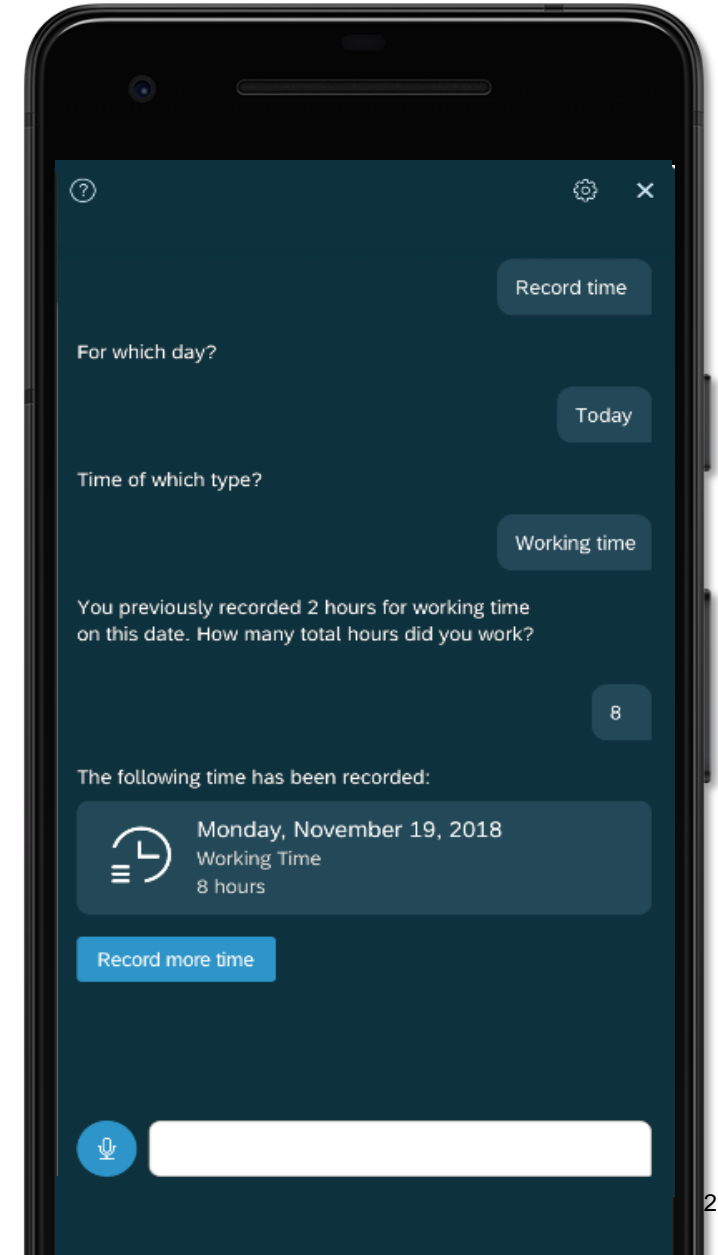
Integration drives employee experience

- Master data engine for comprehensive integration beyond data layer
 - Unified user experience and end-to-end analytics
 - Common technical services like single-sign-on, workflow, time sheet
 - Central monitoring, business configuration and provisioning

SAP SuccessFactors Digital Assistant

“AI is the new UI”

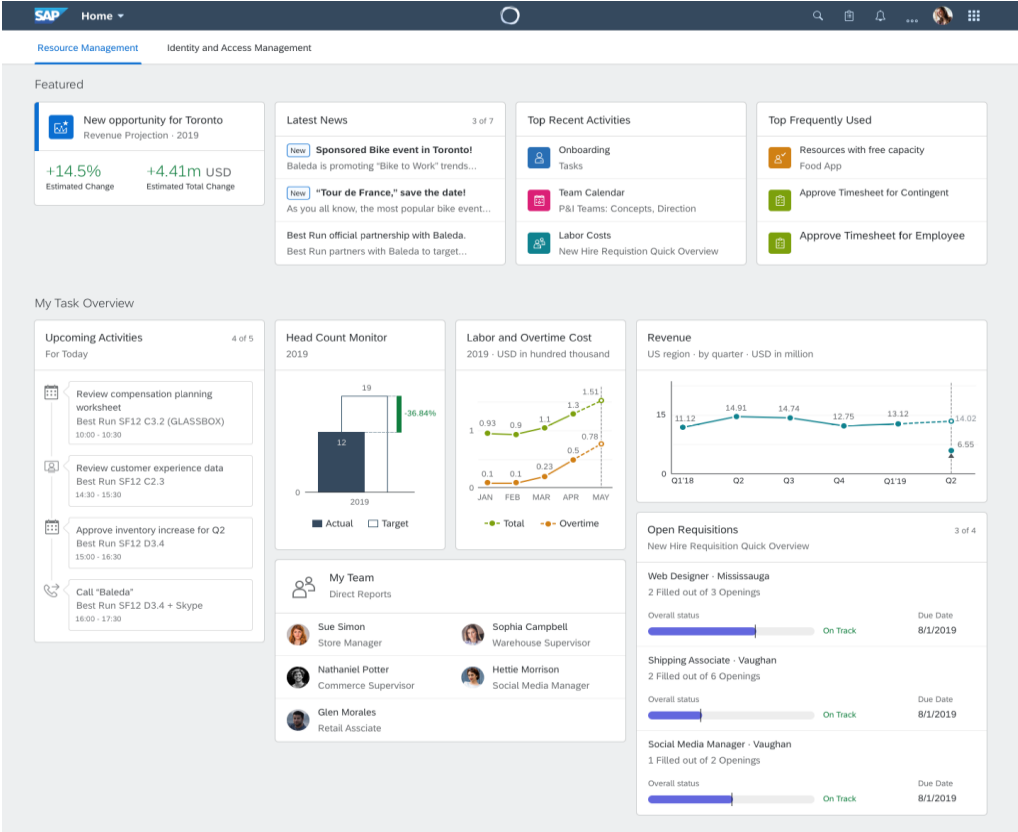
- Personalized HR resource that learns and recommends
- Accessible via verbal commands and text through SAP SuccessFactors as well as SAP JAM, Slack and Microsoft Teams
- Engaging experiences, initial capabilities include:
 - Optimizing time and attendance
 - Engaging learners
 - Facilitating ongoing dialogue and continuous performance management
 - Administering spot awards
- Powered by conversational AI and machine learning, and a key component of SAP solutions for the Intelligent Enterprise



UX Harmonization Across Solutions

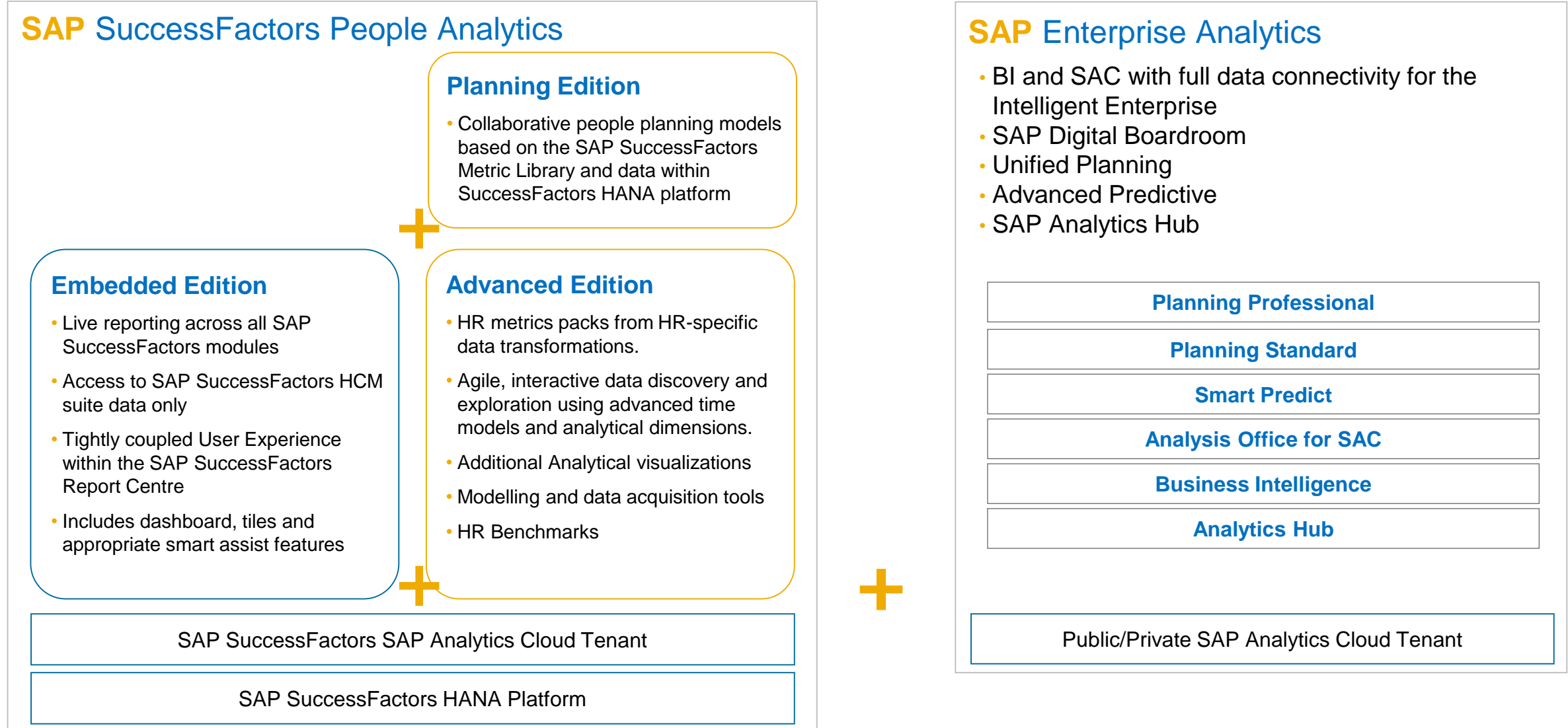
Single Point of Entry

- UX Harmonization and new “Central Home”
- One launchpad and one inbox
- Unified toolbar and theming
- New “Central Home” with live “cards” as opposed to tiles
 - List cards
 - Analytical cards
 - Etc.
- Universal Inbox



SAP Analytics and SAP SuccessFactors People Analytics

Product Feature Matrix



SAP SuccessFactors People Analytics

Advanced Edition (formerly Workforce Analytics)

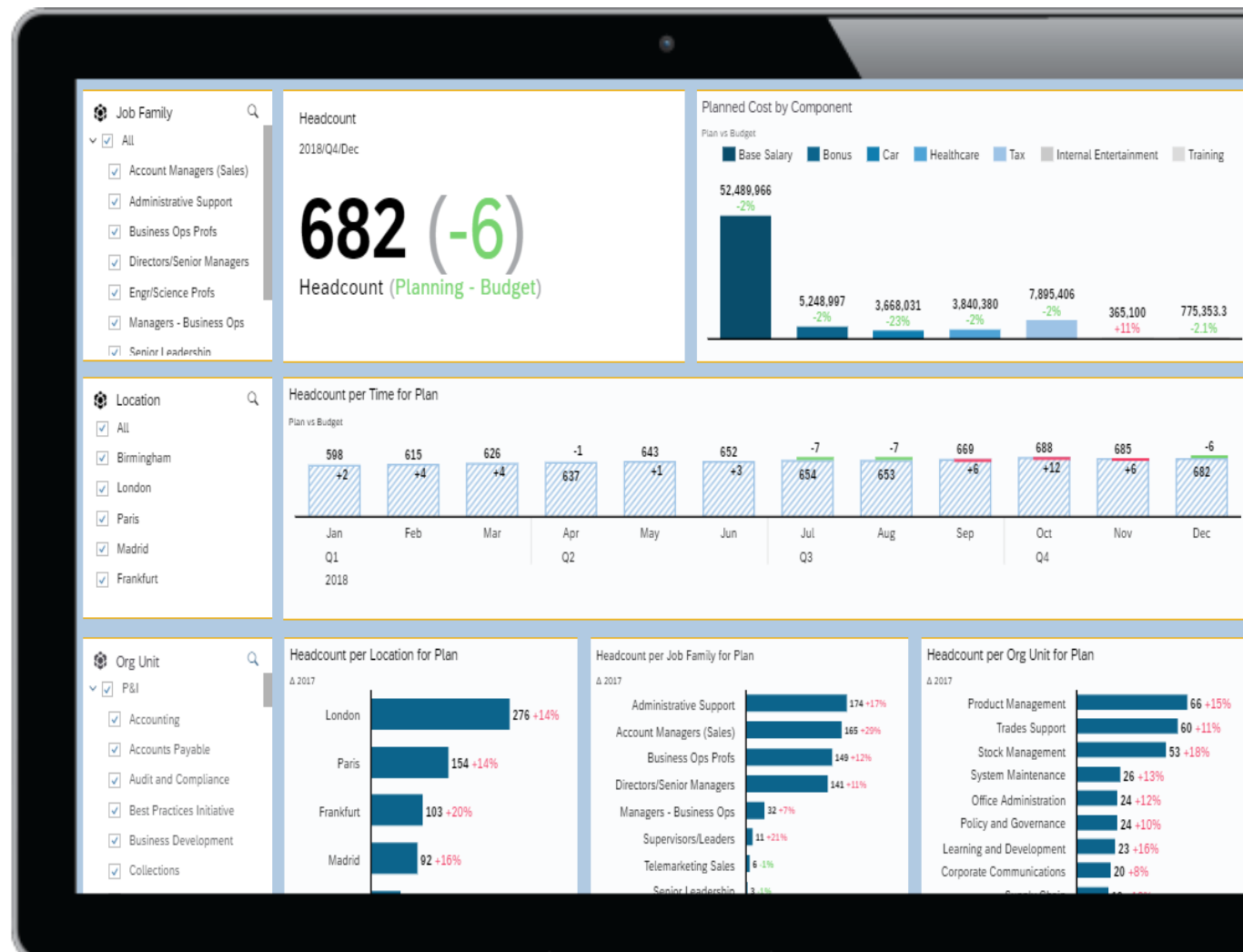


- Built-in **HR metrics and benchmarks** from **HR-specific data transformations** for faster insight and understanding
- Discover **hidden insights** with **time-series** analysis of metrics
- Increased agility in **total workforce management** with a consolidated, high performance **people data warehouse**
- Securely making people data a **strategic asset to the business** in near-real time (single permission model and open business service access)

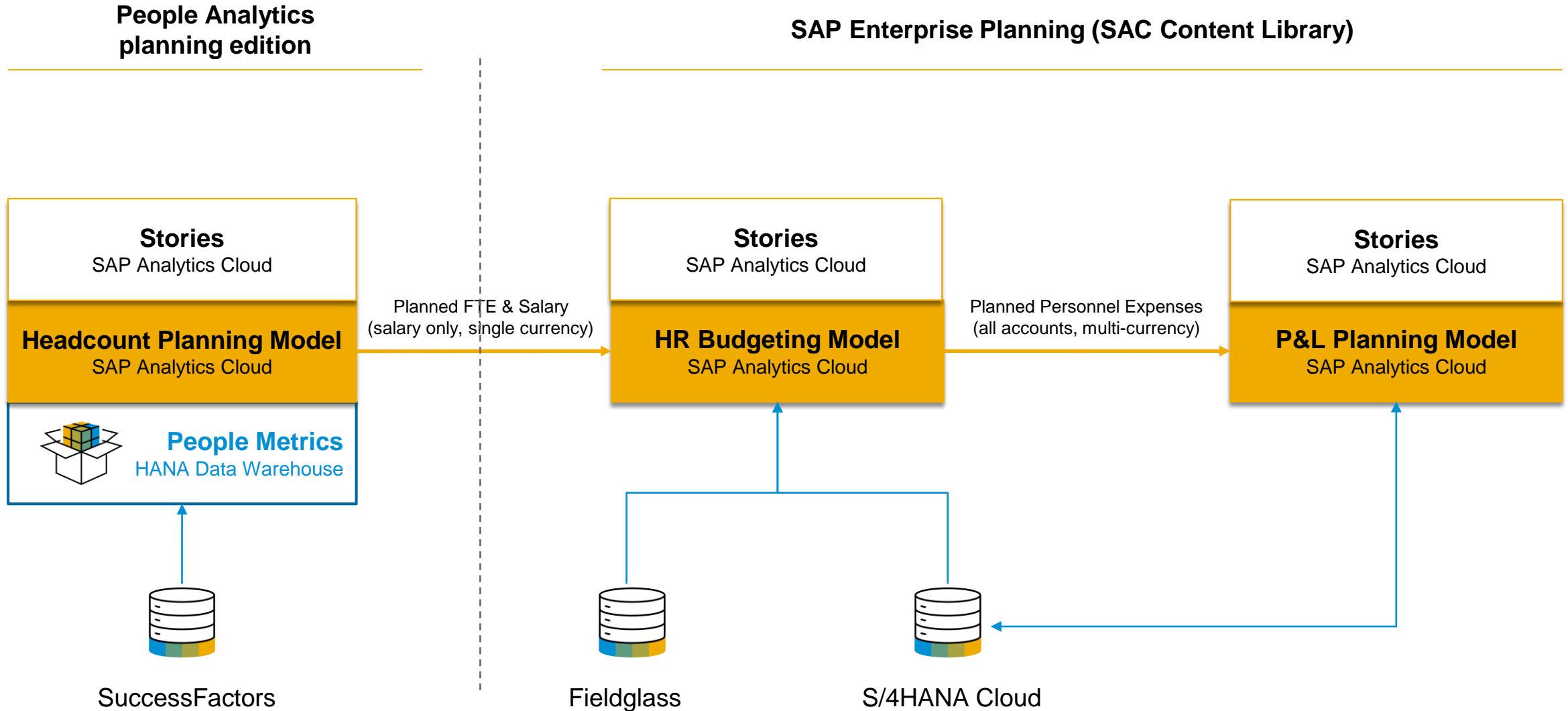
SAP SuccessFactors People Analytics

Planning Edition

- **Create planning models** specific to your people planning process based on HR metrics from advanced edition.
- Plan employee **headcount** and salary **costs** plus indicative overhead
- **Hiring plan** including *internal movements* per month
- **Demand/supply modeling** (Demand, supply and gap)
- Planning **analytics** and **insights**
- Basic content templates already available in Enterprise planning (SAC)

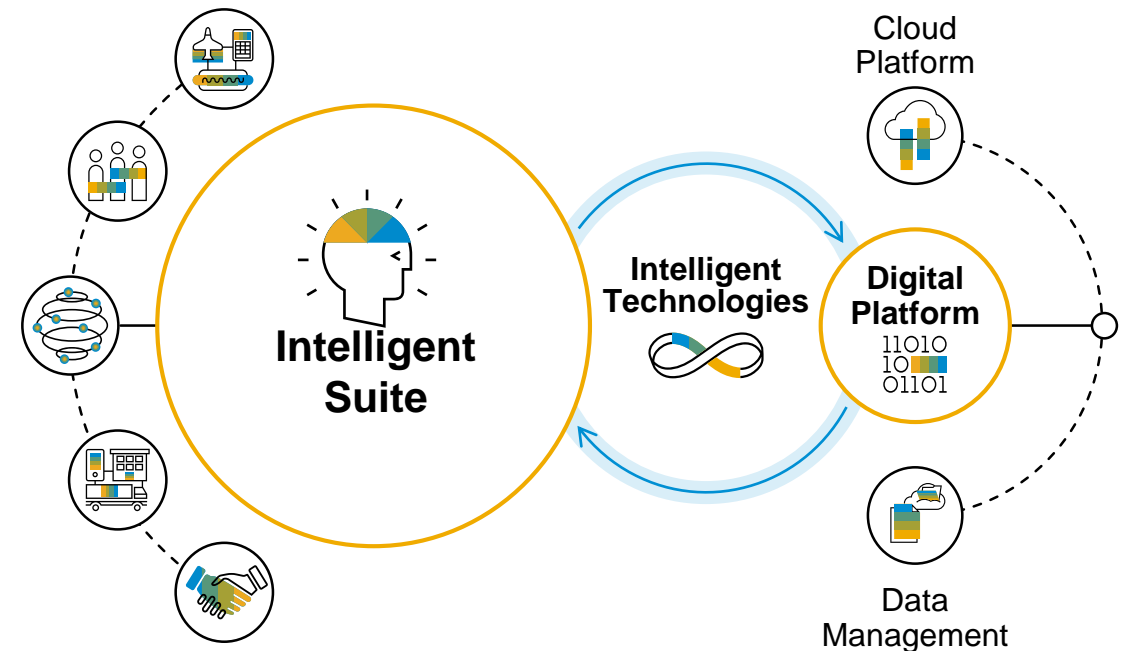


People planning integrated with business planning

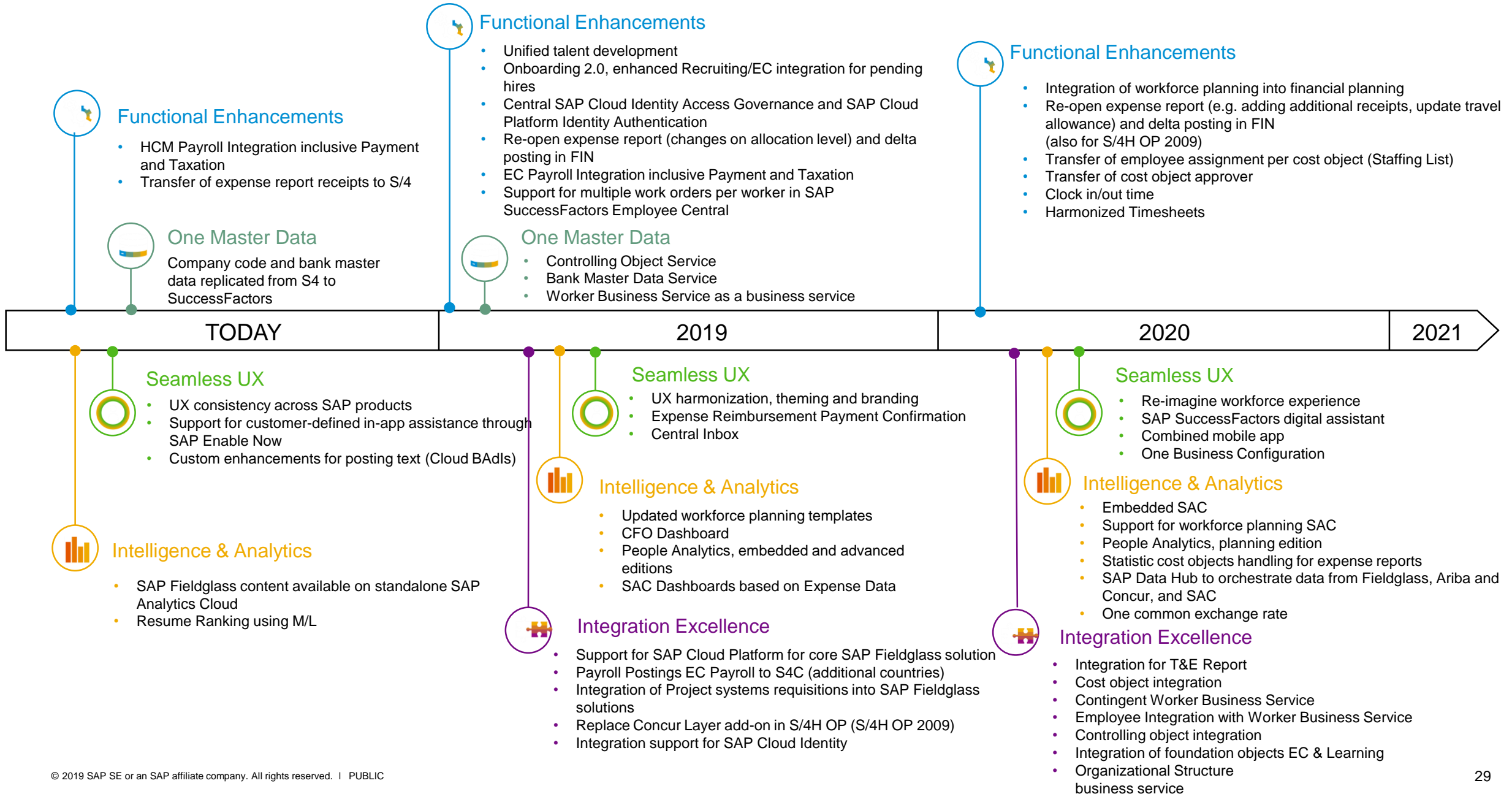


Cross Solution Focus Areas

- Cross Solution Integration
 - SAP SuccessFactors and SAP S/4HANA
- Common People Data Model
 - Master Data for Workforce across solutions
- Common Data and Business Services
 - Identity Management
 - Role Permissions
 - Unified time sheet across SAP Fieldglass, SAP S/4HANA and SAP SuccessFactors
 - Unified Onboarding for Total Workforce



Total Workforce Management Roadmap



Follow us



www.sap.com/contactsap

© 2019 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/copyright for additional trademark information and notices.